## **GRI Guideline Comparison List**

|  | rison Chart of "GRI Sustainability Reporting Guidelines (G3)" and<br>d Nations Global Compact Principles"   | Corresponding<br>Global Compact<br>Principle  | Relevant page(s) in CSR Report 2011   |
|--|---|---|---|
| 4.01   |   |   |   |
| 1.Stra<br>1.1  | tegy and Analysis<br>Statement from the most senior decision maker of the organization (e.g., CEO, chair, or  | -   | 3-6 (Dialogue)  |
|  | equivalent senior position) about the relevance of sustainability to the organization and its   |   |   |
| 1.2  | strategy.<br>Description of key impacts, risks, and opportunities.  | -   | 3-6 (Dialogue)<br>13-14 (CSR concepts and actions)<br>125-135 (CSR Action Plans)<br>7 (The MHI Group's response in the wake of the Great East Japan<br>Earthquake)  |
|  | Anizational Profile Name of the organization.   |   | 0.40 (Overview of the MUI Overve)   |
| 2.1<br>2.2   | Primary brands, products, and/or services.  | -   | 8-12 (Overview of the MHI Group)<br>8-12 (Overview of the MHI Group)  |
| 2.3  | Operational structure of the organization, including main divisions, operating companies,   | -   | 8-12 (Overview of the MHI Group)  |
| 2.4  | subsidiaries, and joint ventures.<br>Location of organization's headquarters.   | -   | 8-12 (Overview of the MHI Group)  |
| 2.5  | Number of countries where the organization operates, and names of countries with either major operations or that are specifically relevant to the sustainability issues covered in the report.  | -   | 8-12 (Overview of the MHI Group)  |
| 2.6  | Nature of ownership and legal form.   | -   | 8-12 (Overview of the MHI Group)  |
| 2.7  | Markets served (including geographic breakdown, sectors served, and types of<br>customers/beneficiaries).   | -   | 8-12 (Overview of the MHI Group)  |
| 2.8  | Scale of the reporting organization.  | -   | 8-12 (Overview of the MHI Group)  |
| 2.9  | Significant changes during the reporting period regarding size, structure, or ownership.  | -   | 34-35 (New Organizations and Measures Concerning Business and<br>Management)  |
| 2.10   | Awards received in the reporting period.  | -   | 136-138 (Recognition from Society)  |
|  | oort Parameters   |   |   |
| Report P   |   |   |   |
| 3.1<br>3.2   | Reporting period (e.g., fiscal/calendar year) for information provided.<br>Date of most recent previous report (if any).  | -   | 1 (Editorial Policy)<br>1 (Editorial Policy)  |
| 3.3  | Reporting cycle (annual, biennial, etc.)  | -   | 1 (Editorial Policy)  |
| 3.4  | Contact point for questions regarding the report or its contents.   | -   | Questionnaire   |
| Report S<br>3.5  | Scope and Boundary Process for defining report content  | -   | 1 (Editorial Policy)  |
| 3.5<br>3.6   | Boundary of the report (e.g., countries, divisions, subsidiaries, leased facilities, joint  | -   | 1 (Editorial Policy)<br>1 (Editorial Policy)  |
|  | ventures, suppliers). See GRI Boundary Protocol for further guidance.   |   |   |
| 3.7<br>3.8   | State any specific limitations on the scope or boundary of the report.<br>Basis for reporting on joint ventures, subsidiaries, leased facilities, outsourced operations, and other entities that can significantly affect comparability from period to period and/or  | -   | 1 (Editorial Policy)  |
| 3.9  | Detween organizations.<br>Data measurement techniques and the bases of calculations, including assumptions and techniques underlying estimations applied to the compilation of the Indicators and other   | -   | 66-67 (Environmental Accounting)  |
| 3.10   | information in the report.<br>Explanation of the effect of any re-statements of information provided in earlier reports,<br>and the reasons for such re-statement (e.g., mergers/acquisitions, change of base   | -   | -   |
| 3.11   | years/periods, nature of business, measurement methods).<br>Significant changes from previous reporting periods in the scope, boundary, or<br>measurement methods applied in the report.  | -   | -   |
|  | tent Index  |   |   |
| 3.12<br>Assuran  | Table identifying the location of the Standard Disclosures in the report.   | -   | GRI Guideline Comparison List   |
| 3.13   | Policy and current practice with regard to seeking external assurance for the report. If not included in the assurance report accompanying the sustainability report, explain the scope and basis of any external assurance provided. Also explain the relationship between the   | -   | 146-147 (Third-Party Opinions)  |
| 4 Gov  | reporting organization and the assurance provider(s). /ernance, Commitments, and Engagement   |   |   |
| Governa  |   |   |   |
| 4.1  | Governance structure of the organization, including committees under the highest  | -   | 31-32 (Current Status of Corporate Governance and Internal Controls)  |
| 4.2  | governance body responsible for specific tasks, such as setting strategy or organizational oversight.<br>Indicate whether the Chair of the highest governance body is also an executive officer   | -   | 31-32 (Current Status of Corporate Governance and Internal Controls)  |
| 4.3  | (and, if so, their function within the organization's management and the reasons for this arrangement).<br>For organizations that have a unitary board structure, state the number of members of the  | -   | 31-32 (Current Status of Corporate Governance and Internal Controls)  |
|  | highest governance body that are independent and/or non-executive members.  |   |   |
| 4.4  | Mechanisms for shareholders and employees to provide recommendations or direction to the highest governance body.   | -   | 31-32 (Current Status of Corporate Governance and Internal Controls)<br>110 (Promoting communication between management and employees)  |
|  |   |   |   |
| 4.5  | Linkage between compensation for members of the highest governance body, senior managers, and executives (including departure arrangements), and the organization's   | -   | -   |
| 4.5  | managers, and executives (including departure arrangements), and the organization's performance (including social and environmental performance).   | -   | -<br>31-32 (Current Status of Corporate Governance and Internal Controls)   |
| 4.6  | managers, and executives (including departure arrangements), and the organization's performance (including social and environmental performance).<br>Processes in place for the highest governance body to ensure conflicts of interest are avoided.  | -   | -<br>31-32 (Current Status of Corporate Governance and Internal Controls)   |
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| 5. Ma                | anagement Approach and Performance Indicators   |   |  |
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|                      | omic  |   |  |
| Economic Performance |   |   |  |
| EC1                  | Direct economic value generated and distributed, including revenues, operating costs,<br>employee compensation, donations and other community investments, retained earnings,<br>and payments to capital providers and governments. | - | 13-14 (CSR concepts and actions)<br>114-115 (Achievements Made through Socially Beneficial Activities) |
| EC2                  | Financial implications and other risks and opportunities for the organization's activities due to climate change.   | - | 18-21 (Close ties with the Earth)<br>66-67 (Environmental Accounting)                                  |
| EC3                  | Coverage of the organization's defined benefit plan obligations.  | - | •  |
| EC4                  | Significant financial assistance received from government.  | - | -  |
| Market               | Presence  |   |  |
| EC5                  | Range of ratios of standard entry level wage compared to local minimum wage at significant locations of operation.  | - | -  |
| EC6                  | Policy, practices, and proportion of spending on locally-based suppliers at significant locations of operation.   | - | 98-99 (Promoting CSR Procurement)  |
| EC7                  | Procedures for local hiring and proportion of senior management hired from the local community at locations of significant operation.   | - | -  |
| Indirect             | Economic Impacts  |   |  |
| EC8                  | Development and impact of infrastructure investments and services provided primarily for public benefit through commercial, in kind, or pro bono engagement.  | - | 114-115 (Achievements Made through Socially Beneficial Activities)                                     |
| EC9                  | Understanding and describing significant indirect economic impacts, including the extent of impacts.  | - | 66-67 (Environmental Accounting)   |

| Enviro    | nmental   |  |  |
|-----------|---|--|--|
| Materials |   |  |  |
| EN1       | Materials used by weight or volume.   | Principle 8                              | 65 (Material Balance)  |
| EN2       | Percentage of materials used that are recycled input materials.   | Principle 8, Principle 9                 | -  |
| Energy    |   |  |  |
| EN3       | Direct energy consumption by primary energy source.   | Principle 8                              | 65 (Material Balance)<br>68-70 (Promotion of Energy-saving and CO2 Emission Control<br>Measures)   |
| EN4       | Indirect energy consumption by primary source.  | Principle 8                              | 65 (Material Balance)<br>68-70 (Promotion of Energy-saving and CO2 Emission Control<br>Measures)<br>71 (Measures to Curb Energy Use in Transport)  |
|           | Energy saved due to conservation and efficiency improvements.   | Principle 8, Principle 9                 | 68-70 (Promotion of Energy-saving and CO2 Emission Control<br>Measures)<br>71 (Measures to Curb Energy Use in Transport)<br>73 (CO2 reductions with MHI product usage (FY2010))                                      |
|           | Initiatives to provide energy-efficient or renewable energy based products and services,<br>and reductions in energy requirements as a result of these initiatives.   | Principle 8, Principle 9                 | 68-70 (Promotion of Energy-saving and CO2 Emission Control<br>Measures)<br>73 (CO2 reductions with MHI product usage (FY2010))   |
| EN7       | Initiatives to reduce indirect energy consumption and reductions achieved.  | -  | 68-70 (Promotion of Energy-saving and CO2 Emission Control<br>Measures)<br>71 (Measures to Curb Energy Use in Transport)   |
| Water     |   |  |  |
|           | Total water withdrawal by source.   | Principle 8                              | 74-77 (Resource Conservation and Waste Management)   |
|           | Water sources significantly affected by withdrawal of water.  | -  | -  |
| EN10      | Percentage and total volume of water recycled and reused.   | Principle 8, Principle 9                 | -  |
| Biodivers |   |  |  |
|           | Location and size of land owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value outside protected areas.  | Principle 8                              | -  |
|           | Description of significant impacts of activities, products, and services on biodiversity in protected areas and areas of high biodiversity value outside protected areas.                                     | Principle 8                              | -  |
|           | Habitats protected or restored.   | Principle 8                              | 56 (Preserving Biodiversity)   |
| EN14      | Strategies, current actions, and future plans for managing impacts on biodiversity.   | Principle 8                              | -  |
|           | Number of IUCN Red List species and national conservation list species with habitats in areas affected by operations, by level of extinction risk.  | Principle 8                              | -  |
|           | s, Effluents, and Waste   |  |  |
| EN16      | Total direct and indirect greenhouse gas emissions by weight.   | Principle 8                              | 68-70 (Promotion of Energy-saving and CO2 Emission Control<br>Measures)  |
|           | Other relevant indirect greenhouse gas emissions by weight.   | Principle 8                              | 68-70 (Promotion of Energy-saving and CO2 Emission Control<br>Measures)  |
| EN18      | Initiatives to reduce greenhouse gas emissions and reductions achieved.   | Principle 7, Principle 8,<br>Principle 9 | 18-21 (Close ties with the Earth)<br>68-70 (Promotion of Energy-saving and CO2 Emission Control<br>Measures)<br>71 (Measures to Curb Energy Use in Transport)<br>73 (CO2 reductions with MHI product usage (FY2010)) |
|           | Emissions of ozone-depleting substances by weight.  | Principle 8                              | 78-80 (Management of Chemical Substances)  |
|           | NO, SO, and other significant air emissions by type and weight.   | Principle 8                              | 65 (Material Balance)  |
|           | Total water discharge by quality and destination.   | Principle 8                              | 74-77 (Resource Conservation and Waste Management)   |
| EN22      | Total weight of waste by type and disposal method.  | Principle 8                              | 74-77 (Resource Conservation and Waste Management)   |
| EN23      | Total number and volume of significant spills.  | Principle 8                              | 57 (Controlling and Improving Response to Potential Environmental<br>Impact Risks)   |
|           | Weight of transported, imported, exported, or treated waste deemed hazardous under the terms of the Basel Convention Annex I, II, III, and VIII, and percentage of transported waste shipped internationally. | Principle 8                              | -  |
|           | Identity, size, protected status, and biodiversity value of water bodies and related habitats significantly affected by the reporting organization's discharges of water and runoff.                          | Principle 8                              | -  |
| Products  | and Services  |  |  |
|           | Initiatives to mitigate environmental impacts of products and services, and extent of impact mitigation.  | Principle 7, Principle 8,<br>Principle 9 | 18-21 (Close ties with the Earth)<br>66-67 (Environmental Accounting)<br>73 (CO2 reductions with MHI product usage (FY2010))<br>81-82 (Main product and technology in 2010)  |
| EN27      | Percentage of products sold and their packaging materials that are reclaimed by category.   | Principle 8, Principle 9                 | -  |
| Complian  | ce  |  |  |
| EN28      | Monetary value of significant fines and total number of nonmonetary sanctions for non-<br>compliance with environmental laws and regulations.   | Principle 8                              | 58 (Status of Incidents and Legal Violations Relating to the Environment)  |
| Transport |   |  |  |
| EN29      | Significant environmental impacts of transporting products and other goods and materials used for the organization's operations, and transporting members of the workforce.                                   | Principle 8                              | 71 (Measures to Curb Energy Use in Transport)  |
| Overall   |   |  |  |
|           |   |  |  |

| Secial           |   |  |  |
|------------------|---|--|--|
| Social<br>Draduu |   |  |  |
|                  | t Responsibility  |  |  |
|                  | Health and Safety   |  |  |
|                  | Life cycle stages in which health and safety impacts of products and services are assessed for improvement, and percentage of significant products and services categories subject to such procedures.            | Principle 1  | 85-88 (Enhancing Product Safety)   |
|                  | Total number of incidents of non-compliance with regulations and voluntary codes concerning health and safety impacts of products and services during their life cycle, by type of outcomes.                      | Principle 1  | -  |
|                  | nd Service Labeling   |  |  |
| PR3              | Type of product and service information required by procedures, and percentage of   | Principle 8  | -  |
| PR4              | significant products and services subject to such information requirements.<br>Total number of incidents of non-compliance with regulations and voluntary codes   | Principle 8  |  |
|                  | concerning product and service information and labeling, by type of outcomes.   |  |  |
| PR5              | Practices related to customer satisfaction, including results of surveys measuring customer   | -  | 89-91 (Enhancing Customer Satisfaction (CS))   |
| Marketing        | satisfaction. Communications  |  |  |
| PR6              | Programs for adherence to laws, standards, and voluntary codes related to marketing communications, including advertising, promotion, and sponsorship.  | -  | 89-91 (Enhancing Customer Satisfaction (CS))   |
|                  | Total number of incidents of non-compliance with regulations and voluntary codes<br>concerning marketing communications, including advertising, promotion, and sponsorship<br>by type of outcomes.                | -  | -  |
| Customer         |   |  |  |
|                  | Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data.  | Principle 1  | 47-48 (Secure Safeguarding of Proprietary Information)   |
| Complian<br>PR9  | ce<br>Monetary value of significant fines for non-compliance with laws and regulations  | -  | -  |
|                  | concerning the provision and use of products and services.  |  |  |
|                  | Practices and Decent Work   |  |  |
| Employm          |   |  |  |
| LA1<br>LA2       | Total workforce by employment type, employment contract, and region.<br>Total number and rate of employee turnover by age group, gender, and region.  | -<br>Principle 6   | 8-12 (Overview of the MHI Group)<br>101-105 (Utilizing and Cultivating Diverse Human Resources)<br>101-105 (Utilizing and Cultivating Diverse Human Resources) |
| LA3              | Benefits provided to full-time employees that are not provided to temporary or part-time  | -  | 106-111 (Building a Better Working Environment)  |
|                  | employees, by major operations.<br>nagement Relations   |  |  |
|                  |   | Principle 1, Principle 3   | 101-105 (Utilizing and Cultivating Diverse Human Resources)  |
|                  | Percentage of employees covered by collective bargaining agreements.<br>Minimum notice period(s) regarding operational changes, including whether it is specified   | Principle 3  | -  |
|                  | in collective agreements.   |  |  |
| -                | onal Health and Safety  | Driverial 4  |  |
|                  | Percentage of total workforce represented in formal joint management–worker health and safety committees that help monitor and advise on occupational health and safety programs.                                 | Principle 1  | -  |
| LA7              | Rates of injury, occupational diseases, lost days, and absenteeism, and number of work-   | Principle 1  | 106-111 (Building a Better Working Environment)  |
|                  | related fatalities by region.<br>Education, training, counseling, prevention, and risk-control programs in place to assist<br>workforce members, their families, or community members regarding serious diseases. | Principle 1  | 106-111 (Building a Better Working Environment)  |
|                  | Health and safety topics covered in formal agreements with trade unions.  | Principle 1  | 106-111 (Building a Better Working Environment)  |
| -                | Ind Education   |  |  |
|                  | Average hours of training per year per employee by employee category.<br>Programs for skills management and lifelong learning that support the continued  | -  | -<br>101-105 (Utilizing and Cultivating Diverse Human Resources)   |
|                  | employability of employees and assist them in managing career endings.<br>Percentage of employees receiving regular performance and career development reviews.   | -  | -  |
| Diversity        | and Equal Opportunity   |  |  |
| LA13             | Composition of governance bodies and breakdown of employees per category according to gender, age group, minority group membership, and other indicators of diversity.  | Principle 1, Principle 6   | 101-105 (Utilizing and Cultivating Diverse Human Resources)  |
| LA14             | Ratio of basic salary of men to women by employee category.   | Principle 1, Principle 6   | <br> -   |
|                  | Rights  | , . ,  |  |
|                  | and Procurement Practices   |  |  |
|                  | Percentage and total number of significant investment agreements that include human rights clauses or that have undergone human rights screening.   | Principle 1, Principle 2,<br>Principle 3, Principle 4,<br>Principle 5, Principle 6 | -  |
|                  | Percentage of significant suppliers and contractors that have undergone screening on human rights and actions taken.  | Principle 1, Principle 2,<br>Principle 3, Principle 4,<br>Principle 5, Principle 6 | -  |
| HR3              | Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained.                                    | Principle 1, Principle 2,<br>Principle 3, Principle 4,<br>Principle 5, Principle 6 | 125-135 (CSR Action Plans)<br>38-41 (Activities of Major Related Committees in Fiscal 2010)<br>106-111 (Building a Better Working Environment)                 |
| Non-discr        | imination   |  |  |
| HR4              | Total number of incidents of discrimination and actions taken.  | Principle 1, Principle 2,<br>Principle 6   | -  |
|                  | of Association and Collective Bargaining  | Principle 1 Principle 0  |  |
| HR5              | Operations identified in which the right to exercise freedom of association and collective<br>bargaining may be at significant risk, and actions taken to support these rights.                                   | Principle 1, Principle 2,<br>Principle 3   | -  |
| Child Lab        |   |  |  |
|                  |   | Principle 1, Principle 2,<br>Principle 5   | -  |
|                  | d Compulsory Labor<br>Operations identified as having significant risk for incidents of forced or compulsory labor,   | Principle 1, Principle 2,  |  |
|                  | and measures to contribute to the elimination of forced or compulsory labor.  | Principle 1, Principle 2,<br>Principle 4   |  |
| Security F       | Practices   |  |  |
|                  | Percentage of security personnel trained in the organization's policies or procedures   | Principle 1, Principle 2   | -  |
| Indigenou        | concerning aspects of human rights that are relevant to operations.   |  |  |
| HR9              | Total number of incidents of violations involving rights of indigenous people and actions   | Principle 1, Principle 2   | -  |
|                  | taken.  |  |  |

| Socio         | Society  |                           |  |  |
|---------------|--|---------------------------|--|--|
|               |  |                           |  |  |
| Commu         |  |                           |  |  |
| SO1           | Nature, scope, and effectiveness of any programs and practices that assess and manage                                      | -                         | -  |  |
|               | the impacts of operations on communities, including entering, operating, and exiting.                                      |                           |  |  |
| Corrupt       | Corruption   |                           |  |  |
| SO2           | Percentage and total number of business units analyzed for risks related to corruption.                                    | Principle 10              | 33 (Risk Management and Crisis Management)                 |  |
| SO3           | Percentage of employees trained in organization's anti-corruption policies and procedures.                                 | Principle 10              | 49-51 (Compliance Education and Increasing Awareness)      |  |
| SO4           | Actions taken in response to incidents of corruption.  | Principle 10              | 46 (Preventing a Recurrence of Legal Violations (if any))  |  |
| Public Policy |  |                           |  |  |
| SO5           | Public policy positions and participation in public policy development and lobbying.                                       | Principle 1, Principle 2, | 68-70 (Promotion of Energy-saving and CO2 Emission Control |  |
|               |  | Principle 3, Principle 4, | Measures)  |  |
|               |  | Principle 5, Principle 6, |  |  |
|               |  | Principle 7, Principle 8, |  |  |
|               |  | Principle 9, Principle 10 |  |  |
| SO6           | Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country. | Principle 10              | -  |  |
| Anti-Co       | npetitive Behavior   |                           |  |  |
| SO7           | Total number of legal actions for anti-competitive behavior, anti-trust, and monopoly                                      | _                         | 46 (Preventing a Recurrence of Legal Violations (if any))  |  |
| 307           | practices and their outcomes.  |                           | 40 (Freventing a Necurrence of Legal Violations (II ally)) |  |
| Complia       | Compliance   |                           |  |  |
| SO8           | Monetary value of significant fines and total number of non-monetary sanctions for non-                                    | -                         | 46 (Preventing a Recurrence of Legal Violations (if any))  |  |
|               | compliance with laws and regulations.  |                           |  |  |