

No. 1795

MHI Announces FY2013 Consolidated Financial Results

Tokyo, May 9, 2014 -- Mitsubishi Heavy Industries, Ltd. (MHI) today announced its **consolidated** financial results for fiscal year (FY) 2013 ended March 31, 2014.

(billions of yen)

	FY2013	FY2012	Changes (%)
Orders Received	3,420.0	3,032.2	12.8
Net Sales	3,349.5	2,817.8	18.9
Operating Income	206.1	163.5	26.1
Ordinary Income	183.1	149.0	22.9
Income Before Taxes and Minority Interests	214.4 155.4		37.9
Net Income	160.4 97.3		64.8
Operating Cash Flow	296.2	288.3	
Investment Cash Flow	(151.5)	(76.7)	
Financing Cash Flow	(136.6)	(154.2)	
Net Income Per Share	47.81yen	29.01yen	64.8

Figures in parentheses are negative.

Consolidated financial results (continued)

Sales by Operational Segment

(billions of yen)

	FY2013	FY2012
Energy & Environment	1,253.9	1,042.1
Commercial Aviation & Transportation Systems	463.6	393.1
Integrated Defense & Space Systems	469.4	391.6
Machinery, Equipment & Infrastructure	1,096.3	925.2
Others	185.0	170.0
Eliminations or Corporate	(118.9)	(104.4)
TOTAL	3,349.5	2,817.8

Operating Income (Loss) by Operational Segment

(billions of yen)

	FY2013	FY2012
Energy & Environment	112.3	89.9
Commercial Aviation & Transportation Systems	18.3	21.4
Integrated Defense & Space Systems	27.6	21.9
Machinery, Equipment & Infrastructure	51.6	36.5
Others	14.6	11.8
Eliminations or Corporate	(18.4)	(18.3)
TOTAL	206.1	163.5

Figures in parentheses are negative.

Consolidated financial results (continued)

Estimate of Consolidated Financial Results for FY 2014

For the fiscal year 2014 ending March 31, 2015, MHI is expecting 4,000 billion yen in net sales, 250 billion yen in operating income, 230 billion yen in ordinary income, and 130 billion yen in net income. This estimate is based on the assumption of currency exchange rate of US\$ 1.00 = \$100 and \$1.00 = \$130 for the portion yet to be fixed.

Please note that this estimate has been projected with currently available information and data. As such, these projections involve risks and uncertainties. For this reason, investors are recommended not to depend solely on these projections for making investment decisions. The actual results, therefore, may diverge broadly with the influence of a variety of outside factors such as economics surrounding MHI, currency movement of the yen to the U.S. dollar and other foreign currencies, and trends of stock markets in Japan. Also, the results projected here should not be construed in any way as being guaranteed by the company.

###

CONSOLIDATED BALANCE SHEETS (1/2)

	۸	(Millions of Yen
	As of Mar.31, 2013	As of Mar.31, 2014
	1,201.51, 2015	17101.51, 2017
ASSETS		
Current assets:		
Cash and deposits	328,365	381,056
Trade receivables	931,469	1,188,928
Securities	2	29
Merchandise and finished products	139,157	161,401
Work in process	746,640	846,201
Raw materials and supplies	124,038	143,298
Deferred income taxes	138,934	177,253
Others	222,550	290,70
Allowance for doubtful accounts	(6,333)	(8,015
Total current assets	2,624,824	3,180,862
Fixed assets:		
Property, plant and equipment:	220.262	272.00
Buildings and structures	339,262	373,000
Machinery and transportation equipment	225,547	262,123
Tools, equipment and furniture	41,877	43,502
Land	138,382	176,413
Leased assets	4,599	4,843
Construction in progress Subtotal	43,263 792,932	70,609 930,498
Intangible assets:		
Goodwill	4,278	116,17:
Others	24,937	54,925
Subtotal	29,216	171,100
Investments and advances:		
Investment securities	297,625	402,82
Long-term loans and advances	6,863	3,212
Asset for retirement benefit	-	80,468
Deferred income taxes	10,087	41,09
Others	182,459	85,050
Allowance for doubtful accounts	(8,891)	(9,08)
Subtotal	488,144	603,57
Total fixed assets	1,310,294	1,705,174
TOTAL ASSETS	3,935,119	4,886,035

CONSOLIDATED BALANCE SHEETS (2/2)

		(Willions of Te.
	As of Mar.31, 2013	As of Mar.31, 2014
		,
<u>LIABILITIES</u>		
Current liabilities:		
Trade payables	663,451	801,445
Short-term borrowings	154,014	166,29
Current portion of long-term borrowings	150,171	186,24
Current portion of bonds	50,000	70,00
Income taxes payable	8,723	64,48
Reserve for product warranties	22,135	18,31
Reserve for loss on construction contracts	35,405	62,52
Reserve for loss on passenger vessel construction business	-	64,12
Reserve for legal claims	61	
Advance payments received on contracts	427,390	567,47
Others	182,470	284,36
Total current liabilities	1,693,822	2,285,27
Long-term liabilities:		
Bonds	200,000	175,00
Long-term borrowings	477,053	359,94
Deferred income taxes	9,922	25,37
Reserve for treatment of PCB waste	10,865	10,45
Reserve for retirement allowance	51,904	-, -
Liability for retirement benefit	_	189,93
Others	61,324	65,81
Total long-term liabilities	811,070	826,53
TOTAL LIABILITIES	2,504,893	3,111,81
NET ASSETS		
Stockholders' equity:		
Common stock	265,608	265,60
Capital surplus	203,956	203,97
Retained earnings	901,397	1,031,37
Treasury stock	(5,394)	(5,38
Total stockholders' equity	1,365,568	1,495,57
Accumulated other comprehensive income (loss)		
Net unrealized gains (losses) on investment securities	30,979	43,18
Deferred gains (losses) on hedges	142	(1,00
Foreign currency translation adjustments	(18,040)	34,65
Remeasurements of defined benefit plans	-	(29,01
Total accumulated other comprehensive income (loss)	13,081	47,82
Share subscription rights	2,243	2,63
	40.222	228,18
Minority interests	49,332	
Minority interests TOTAL NET ASSETS	1,430,225	1,774,22

CONSOLIDATED STATEMENTS OF INCOME

	(Millions of Yen		
	FY2012 (From Apr.1, 2012 to Mar.31, 2013)	FY2013 (From Apr.1, 2013 to Mar.31, 2014)	
Net sales	2,817,893	3,349,598	
Cost of sales	2,297,072	2,695,898	
Gross profit	520,821	653,700	
Selling, general and administrative expenses:			
Provision of allowance for doubtful accounts	323	116	
Directors' compensations, salaries and allowances	132,482	163,294	
Research and development expenses	56,537	64,622	
Expenses for inquiries	31,831	34,804	
Others	136,125	184,743	
Total selling, general and administrative expenses	357,300	447,581	
Operating income	163,520	206,118	
Non-operating income:			
Interest income	2,717	3,483	
Dividend income	3,876	3,297	
Equity in earnings of unconsolidated subsidiaries and affiliates	2,625	1,492	
Foreign exchange gain	7,030	2,086	
Others	2,623	4,82	
Total non-operating income	18,874	15,186	
Non-operating expenses:			
Interest expense	17,256	15,629	
Loss on disposal of fixed assets	4,397	5,999	
Others	11,711	16,51	
Total non-operating expenses	33,366	38,14	
Ordinary income	149,028	183,159	
Extraordinary gain:			
Gain on changes in equity interest	-	130,661	
Gain on sales of investment securities	8,676	13,360	
Gain on sales of fixed assets	4,157	11,250	
Gain on negative goodwill	-	4,92	
Total extraordinary gain	12,833	160,20	
Extraordinary loss:			
Loss on passenger vessel construction business reserve	-	64,12	
Business structure improvement expenses	6,414	57,90	
Impairment loss	_	6,910	
Total extraordinary loss	6,414	128,94	
Income before income taxes and minority interests	155,448	214,42	
Income taxes			
Current	26,059	81,13	
Deferred	33,080	(31,694	
Total income taxes	59,139	49,442	
Income before minority interests	96,308	164,978	
Minority interests in income (loss) after taxes	(1,021)	4,550	
Willionty incrests in meonic (loss) and taxes	, , , ,		

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	FY2012	FY2013
Income before minority interests	96,308	164,978
Other comprehensive income (loss)		
Net unrealized gains (losses) on investment securities	9,631	11,368
Deferred gains (losses) on hedges	236	(829)
Foreign currency translation adjustments	25,638	51,688
Share of other comprehensive income (loss) of entities accounted for using the equity method	10,547	9,026
Changes in equity interest	1,725	4
Total other comprehensive income (loss)	47,780	71,258
Comprehensive income (loss)	144,088	236,237
Comprehensive income (loss) attributable to		
Shareholders of the parent	143,653	224,197
Minority interests	435	12,040

Consolidated Statements of Changes in Net Assets

(Millions of Yen) FY2013 FY2012 Stockholders' equity Common stock Balance at the beginning of current period 265,608 265,608 Balance at the end of current period 265,608 265,608 Capital surplus Balance at the beginning of current period 203,956 203,942 Changes in the period Disposal of treasury stock 13 Total changes in the period 22 13 Balance at the end of current period 203,956 203,978 Retained earnings Balance at the beginning of current period 822,473 901,397 Changes in the period Cash dividends (20,131)(30,198)97,330 Net income 160,428 Changes in scope of consolidation (260)Changes in equity interest 1,725 Total changes in the period 78,924 129,974 Balance at the end of current period 901,397 1,031,371 Treasury stock Balance at the beginning of current period (5,418)(5,394)Changes in the period Purchase of treasury stock (11)(42)Disposal of treasury stock 35 51 Total changes in the period 23 Balance at the end of current period (5,394)(5,385)Total stockholders' equity Balance at the beginning of current period 1,286,606 1,365,568 Changes in the period Cash dividends (20,131)(30,198)Net income 97,330 160,428 Changes in scope of consolidation (260)Changes in equity interest 1,725 4 Purchase of treasury stock (42)(11)Disposal of treasury stock 49 73 Total changes in the period 78,962 130,005 Balance at the end of current period 1,365,568 1,495,573

	FY2012	FY2013
Accumulated other comprehensive income		
Net unrealized gains(losses) on investment securities		
Balance at the beginning of current period Changes in the period	22,082	30,979
Net changes in items other than stockholders' equity	8,897	12,208
Total changes in the period	8,897	12,208
Balance at the end of current period	30,979	43,188
Deferred gains(losses) on hedges		<u>.</u>
Balance at the beginning of current period Changes in the period	12	142
Net changes in items other than stockholders' equity	129	(1,143)
Total changes in the period	129	(1,143)
Balance at the end of current period	142	(1,001)
•		(1,001)
Foreign currency translation adjustments Balance at the beginning of current period Changes in the period	(53,611)	(18,040)
Net changes in items other than stockholders' equity	35,570	52,699
Total changes in the period	35,570	52,699
Balance at the end of current period	(18,040)	34,658
Remeasurements of defined benefit plans Balance at the beginning of current period Changes in the period	-	-
Net changes in items other than stockholders' equity	_	(29,019)
Total changes in the period	-	(29,019)
Balance at the end of current period		(29,019)
Zulanice at the end of current period		(=>,01>)
Total accumulated other comprehensive income		
Balance at the beginning of current period	(31,517)	13,081
Changes in the period		,
Net changes in items other than stockholders' equity	44,598	34,744
Total changes in the period	44,598	34,744
Balance at the end of current period	13,081	47,825
Share subscription rights		
Balance at the beginning of current period	1,868	2,243
Changes in the period		
Net changes in items other than stockholders' equity	375	391
Total changes in the period	375	391
Balance at the end of current period	2,243	2,635
Are the transfer of		
Minority interests	40, 400	40.222
Balance at the beginning of current period	49,409	49,332
Changes in the period	(76)	170 056
Net changes in items other than stockholders' equity	(76)	178,856
Total changes in the period Balance at the end of current period	49,332	178,856 228,188
Datance at the end of current period	49,332	220,100

	FY2012	FY2013
Total net assets		
Balance at the beginning of current period	1,306,366	1,430,225
Changes in the period		
Cash dividends	(20,131)	(30,198)
Net income	97,330	160,428
Changes in scope of consolidation	-	(260)
Changes in equity interest	1,725	4
Purchase of treasury stock	(11)	(42)
Disposal of treasury stock	49	73
Net changes in items other than stockholders' equity	44,897	213,992
Total changes in the period	123,859	343,997
Balance at the end of current period	1,430,225	1,774,223

		(Millions of Yen)
	FY 2012	FY 2013
Cash flows from operating activities:		
Income before income taxes and minority interests	155,448	214,421
Adjustments to reconcile income before income taxes and		
minority interests to net cash provided by operating activities:		
Depreciation and amortization of intangible assets	118,557	134,970
Impairment loss	-	6,910
Amoritization of goodwill	935	5,792
Gain on negative goodwill	-	(4,928)
Increase (decrease) in reserve for retirement allowance	4,687	(51,904)
Increase (decrease) in liability for retirement benefit	- (5.50.1)	57,022
Interest and dividend income	(6,594)	(6,780)
Interest expense (Income) loss from equity method investments	17,256	15,629
(Gain) loss on changes in equity interes	(2,625)	(1,492) (130,661)
(Gain) loss on changes in equity interes (Gain) loss on sales of investment securities	(8,676)	(13,360)
(Gain) loss on sales of fixed assets	(4,157)	(11,256)
Loss on disposal of fixed assets	4,397	5,999
Business structure improvement expenses	6,414	57,907
Loss on passenger vessel construction business reserve	=	64,126
(Increase) decrease in receivables	60,932	(73,900)
(Increase) decrease in inventories and advances to suppliers	32,827	(15,599)
(Increase) decrease in other assets	8,194	(6,590)
Increase (decrease) in payables	(11,938)	31,303
Increase (decrease) in advance payments received on contracts	23,986	42,685
Increase (decrease) in other liabilities	(44,128)	(22,820)
Others	888	27,333
Subtotal	356,406	324,807
Interest and dividends received	7,962	7,854
Interest paid Income taxes paid	(17,507) (58,485)	(16,103) (20,342)
Net cash provided by operating activities	288,375	296,216
Cash flows from investing activities:		
Net (increase) decrease in time deposits	(372)	53
Purchases of property, plant, equipment and intangible assets	(115,701)	(158,198)
Proceeds from sales of property, plant, equipment and intangible assets	8,814	19,345
Purchases of investment securities	(4,307)	(27,630)
Proceeds from sales and redemption of investment securities	44,563	19,623
Purchase of investments in subsidiaries resulting in change in scope of consolidation	=	(50,319)
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	-	3,398
Proceeds from sales of investments in subsidiaries	- (2.220)	29,700
Disbursement of long-term loans	(3,338)	(12,886)
Collection of long-term loans	1,096	26,607
Others Net cash used in investing activities	(7,494) (76,737)	(1,249) (151,555)
	(10,131)	(131,333)
Cash flows from financing activities:	(1.605)	(5.051)
Net increase (decrease) in short-term borrowings and commercial papers	(1,695)	(7,251)
Proceeds from long-term borrowings	72,652	59,694
Repayment of long-term borrowings Proceeds from issuance of bonds	(132,092)	(153,072) 45,000
Payment for redemption of bonds	(69,900)	(50,000)
Proceeds from issuance of stock to minority stockholders of subsidiaries	372	3,431
Dividends paid to stockholders	(20,061)	(30,107)
Dividends paid to minority stockholders of subsidiaries	(954)	(1,682)
Others	(2,535)	(2,681)
Net cash used in financing activities	(154,215)	(136,669)
Effect of exchange rate changes on cash and cash equivalents	7,397	(11,450)
Net increase (decrease) in cash and cash equivalents	64,820	(3,459)
Cook and each agriculants at haginning of the	254.605	210 427
Cash and cash equivalents at beginning of year Increase in cash and cash equivalents due to changes in scope of consolidation	254,605	319,426
Increase in cash and cash equivalents due to changes in scope of consolidation Increase in cash and cash equivalents from corporate partition	-	27,957 26,787
Cash and cash equivalents at end of year	319,426	370,710
	217,120	270,710



No. 1796

MHI Announces FY2013 Non-Consolidated Financial Results

Tokyo, May 9, 2014 -- Mitsubishi Heavy Industries, Ltd. (MHI) today announced its **non-consolidated** financial results for fiscal year (FY) 2013 ended March 31, 2014.

(billions of yen)

	FY2013	FY2012	Changes (%)
Orders Received	2,001.1	1,986.6	0.7
Net Sales	2,039.3	2,028.4	0.5
Operating Income	122.0	95.9	27.1
Ordinary Income	108.1	93.1	16.1
Income Before Income Taxes	27.0	121.2	(77.7)
Net Income	17.5	91.3	(80.8)
Net Income Per Share	5.22 yen	27.24 yen	(80.8)
Dividend Per Share	8.00 yen	8.00 yen	

Figures in parentheses are negative.

NON-CONSOLIDATED BALANCE SHEETS (1/2)

	As of	As of Mar 21 2014
	Mar.31, 2013	Mar.31, 2014
ACCETC		
<u>ASSETS</u>		
Current assets:		
Cash and deposits	215,188	164,225
Trade notes receivable	4,252	1,340
Trade accounts receivable Marchandisa and finished products	714,468 65,552	582,273 24,646
Merchandise and finished products Work in process	548,055	463,342
Raw materials and supplies	86,162	64,528
Advances to suppliers	98,610	87,285
Prepaid expenses	2,135	759
Deferred income taxes	103,449	88,269
Short-term loans receivable from subsidiaries and affiliates	41,535	92,060
Others	126,871	181,649
Allowance for doubtful accounts	(62)	(60
Total current assets	2,006,220	1,750,321
Fixed assets:		
Property, plant and equipment:		
Buildings	222,638	199,185
Structures	22,714	17,526
Docks and facilities for shipbuilding	3,075	2,886
Machinery	162,653	101,692
Vessels	223	173
Aircraft	9	:
Vehicles and transportation equipment	2,455	2,163
Tools, equipment and furniture	30,867	25,20
Land	95,771	94,81
Leased assets	21,825	20,670
Construction in progress	29,473	33,505
Subtotal	591,707	497,836
Intensible assets		
Intangible assets	9.626	0.01
Software	8,636	8,91
Right of using facilities	370	378 2'
Leased assets Others	7 448	12
Subtotal	9,464	9,43
Subtotal	9,404	9,43
Investments and advances:		
Investment securities	146,817	191,852
Investments in shares of subsidiaries and affiliates	448,132	592,670
Investments in capital	26	2
Investments in capital of subsidiaries and affiliates	19,435	73,71
Long-term loans and advances	169	
Long-term loans receivable from employees	48	4.20
Long-term loans receivable from subsidiaries and affiliates	26,053	4,39
Claims provable in bankruptcy, claims provable in rehabilitation and other	2,020	1,72
Long-term prepaid expense	22,937	17,10
Prepaid pension cost Deferred income taxes	87,844	82,21
Long-term receivables	24,425	29,620 21,32
Others	34,880	37,059
Allowance for doubtful accounts	(13,011)	(12,92)
Subtotal	799,699	1,038,829
	·	
Total fixed assets	1,400,871	1,546,104
	3,407,091	3,296,425

NON-CONSOLIDATED BALANCE SHEETS (2/2)

	(Millions of Yen)	
	As of Mar.31, 2013	As of Mar.31, 2014
<u>LIABILITIES</u>		
Current liabilities:		
Trade notes payable	_	27,365
Trade accounts payable	529,573	412,430
Short-term borrowings	209,504	259,861
Current portion of long-term borrowings	142,978	175,478
Current portion of bonds	50,000	70,000
Lease obligations	1,408	1,381
Accrued payables Accrued expenses	26,599 39,925	19,982 59,260
Income taxes payable	39,923	46,681
Advance payments received on contracts	372,747	307,985
Deposits received	19,623	36,241
Reserve for product warranties	22,135	95
Reserve for loss on construction contracts	30,554	30,136
Reserve for loss on passenger vessel construction business	- (1	64,126
Reserve for legal claims	61 48	-
Asset retirement obligations Others	21,729	5,679
Total current liabilities	1,466,889	1,516,706
Total current natimities	1,400,009	1,510,700
Long-term liabilities:		
Bonds	200,000	175,000
Long-term borrowings	460,492	341,369
Lease obligations	20,791	19,586
Deferred income taxes Reserve for retirement allowance	9,496 3,151	1,972
Reserve for treatment of PCB waste	10,391	9,900
Asset retirement obligations	3,177	2,827
Others	30,691	29,362
Total long-term liabilities	738,192	580,019
TOTAL LIABILITIES	2,205,081	2,096,725
NET ASSETS		
Stockholders' equity:		
Common stock	265,608	265,608
Capital surplus:		
Capital reserve	203,536	
Capital reserve Other capital reserve	102	124
Capital reserve		124
Capital reserve Other capital reserve Total capital surplus	102	124
Capital reserve Other capital reserve Total capital surplus Retained earnings:	203,638	124 203,660
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve	102	12 ² 203,660
Capital reserve Other capital reserve Total capital surplus Retained earnings:	203,638 66,363	203,660 66,363
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve:	203,638	203,660 66,363 43,713
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets	102 203,638 66,363 46,683	203,660 66,363 43,713 460,000
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves	102 203,638 66,363 46,683 460,000	203,660 66,363 43,713 460,000 126,647
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves Earned surplus brought forward Total Retained earnings	102 203,638 66,363 46,683 460,000 136,349 709,397	124 203,660 66,363 43,713 460,000 126,647 696,724
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves Earned surplus brought forward	203,638 66,363 46,683 460,000 136,349	124 203,660 66,363 43,713 460,000 126,647 696,724
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves Earned surplus brought forward Total Retained earnings Treasury stock Total stockholders' equity	102 203,638 66,363 46,683 460,000 136,349 709,397 (5,387)	124 203,660 66,363 43,713 460,000 126,647 696,724
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves Earned surplus brought forward Total Retained earnings Treasury stock Total stockholders' equity Valuation, translation adjustments and others	102 203,638 66,363 46,683 460,000 136,349 709,397 (5,387) 1,173,257	124 203,660 66,363 43,713 460,000 126,647 696,724 (5,380 1,160,613
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves Earned surplus brought forward Total Retained earnings Treasury stock Total stockholders' equity Valuation, translation adjustments and others Net unrealized gains (losses) on investment securities	102 203,638 66,363 46,683 460,000 136,349 709,397 (5,387) 1,173,257	124 203,660 66,363 43,713 460,000 126,647 696,724 (5,380 1,160,613
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves Earned surplus brought forward Total Retained earnings Treasury stock Total stockholders' equity Valuation, translation adjustments and others	102 203,638 66,363 46,683 460,000 136,349 709,397 (5,387) 1,173,257	124 203,660 66,363 43,713 460,000 126,647 696,724 (5,380 1,160,613
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves Earned surplus brought forward Total Retained earnings Treasury stock Total stockholders' equity Valuation, translation adjustments and others Net unrealized gains (losses) on investment securities Deferred gains (losses) on hedges Total Valuation, translation adjustments and others	102 203,638 66,363 46,683 460,000 136,349 709,397 (5,387) 1,173,257 26,575 (65) 26,509	124 203,660 66,363 43,713 460,000 126,647 696,724 (5,380 1,160,613 36,500 (6
Capital reserve Other capital reserve Total capital surplus Retained earnings: Legal reserve Revenue reserve: Reserve for reduction in costs of fixed assets General reserves Earned surplus brought forward Total Retained earnings Treasury stock Total stockholders' equity Valuation, translation adjustments and others Net unrealized gains (losses) on investment securities Deferred gains (losses) on hedges	102 203,638 66,363 46,683 460,000 136,349 709,397 (5,387) 1,173,257	203,536 124 203,660 66,363 43,713 460,000 126,647 696,724 (5,380 1,160,613 36,500 (6 36,493 2,592 1,199,700

NON-CONSOLIDATED STATEMENTS OF INCOME

		(Millions of Ye
	FY2012 (From Apr.1, 2012	FY2013 (From Apr.1, 2013
	to Mar.31, 2013)	to Mar.31, 2014)
Net sales	2,028,448	2,039,36
Cost of sales	1,743,262	1,735,46
Gross profit	285,186	303,89
Selling, general and administrative expenses:		
Provision of allowance for doubtful accounts	417	92
Directors' compensations, salaries and allowances	51,098	51,63
Depreciation	9,003	9,29
Research and development expenses	47,293	39,36
Commission fee	23,519	22,69
Expenses for inquiries	21,650	20,72
Others	36,220	37,23
Total selling, general and administrative expenses	189,202	181,85
Operating income	95,983	122,03
Non-operating income:		
Interest income	1,783	2,2
Dividend income	13,013	16,5
Foreign exchange gain	4,286	
Others	1,027	1,79
Total non-operating income	20,111	20,50
Non-operating expenses:		
Interest expense	11,499	10,60
Interest on bonds	3,918	3,20
Foreign exchange loss	_	2,89
Loss on disposal of fixed assets	3,873	5,09
Others	3,656	12,5
Total non-operating expenses	22,948	34,4
Ordinary income	93,145	108,1
Extraordinary gain:		
Gain on sales of investment securities	33,134	31,5
Gain on sales of fixed assets	3,136	11,4
Total extraordinary gain	36,271	42,9
Extraordinary loss:	2 4,2,0	,,,
Loss on passenger vessel construction business reserve	-	64,1
Business structure improvement expenses	4,706	54,0
Impairment loss	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3,2
Loss on revaluation of investment securities	3,501	2,6
Total extraordinary loss	8,207	124,04
Income before income taxes	121,209	27,08
Current	3,533	38,8
Deferred	· ·	•
Total income taxes	26,296 29,829	9,50
Net income	91,380	17,5
wet income	71,300	17,5

Non-consolidated Statements of Changes in Net Assets

	(Millions of Yen		
	FY2012	FY2013	
Stockholders' equity			
Common stock			
Balance at the beginning of current period	265,608	265,608	
Balance at the end of current period	265,608	265,608	
Capital surplus			
Capital reserve			
Balance at the beginning of current period	203,536	203,536	
Balance at the end of current period	203,536	203,536	
Other capital reserve			
Balance at the beginning of current period	88	102	
Changes in the period			
Disposal of treasury stock	13	22	
Total changes in the period	13	22	
Balance at the end of current period	102	124	
Total capital surplus			
Balance at the beginning of current period	203,624	203,638	
Changes in the period			
Disposal of treasury stock	13	22	
Total changes in the period	13	22	
Balance at the end of current period	203,638	203,660	
Retained earnings			
Legal reserve			
Balance at the beginning of current period	66,363	66,363	
Balance at the end of current period	66,363	66,363	
Revenue reserve			
Reserve for reduction in costs of fixed assets			
Balance at the beginning of current period	48,879	46,683	
Changes in the period			
Provision of reserve for reduction			
in costs of fixed assets	1,648	5,966	
Reversal of reserve for reduction			
in costs of fixed assets	(3,844)	(8,937)	
Total changes in the period	(2,195)	(2,970)	
Balance at the end of current period	46,683	43,713	
Reserve for accelerated depreciation			
Balance at the beginning of current period	2	_	
Changes in the period			
Reversal of reserve for accelerated depreciation	(2)	<u>-</u>	
Total changes in the period	(2)		
Balance at the end of current period	<u>-</u>	-	

	FY2012	FY2013
General reserves		
Balance at the beginning of current period	460,000	460,000
Balance at the end of current period	460,000	460,000
Earned surplus brought forward		
Balance at the beginning of current period	63,238	136,349
Changes in the period	,	
Provision of reserve for reduction		
in costs of fixed assets	(1,648)	(5,966)
Reversal of reserve for reduction		
in costs of fixed assets	3,844	8,937
Reversal of reserve for accelerated depreciation	2	-
Cash dividends	(20,131)	(30,198)
Net income	91,380	17,525
Decrease by corporate division	(334)	-
Total changes in the period	73,111	(9,702)
Balance at the end of current period	136,349	126,647
Total retained earnings		
Balance at the beginning of current period	638,483	709,397
Changes in the period	000,100	. 02,627
Cash dividends	(20,131)	(30,198)
Net income	91,380	17,525
Decrease by corporate division	(334)	, -
Total changes in the period	70,914	(12,672)
Balance at the end of current period	709,397	696,724
Treasury stock		
Balance at the beginning of current period	(5,411)	(5,387)
Changes in the period	(3,411)	(3,307)
Purchase of treasury stock	(11)	(43)
Disposal of treasury stock	35	51
Total changes in the period	23	7
Balance at the end of current period	(5,387)	(5,380)
Total stockholders' equity		
Balance at the beginning of current period	1,102,305	1,173,257
Changes in the period		
Cash dividends	(20,131)	(30,198)
Net income	91,380	17,525
Purchase of treasury stock	(11)	(43)
Disposal of treasury stock	49	73
Decrease by corporate division	(334)	
Total changes in the period	70,951	(12,643)
Balance at the end of current period	1,173,257	1,160,613

	FY2012	FY2013
Valuation, translation adjustments and others		
Net unrealized gains(losses) on investment securities Balance at the beginning of current period Changes in the period	17,956	26,575
Net changes in items other than stockholders' equity	8,618	9,924
Total changes in the period	8,618	9,924
Balance at the end of current period	26,575	36,500
Deferred gains(losses) on hedges		
Balance at the beginning of current period Changes in the period	(70)	(65)
Net changes in items other than stockholders' equity	5	59
Total changes in the period	5	59
Balance at the end of current period	(65)	(6)
Total Valuation, translation adjustments and others		
Balance at the beginning of current period Changes in the period	17,885	26,509
Net changes in items other than stockholders' equity	8,623	9,983
Total changes in the period	8,623	9,983
Balance at the end of current period	26,509	36,493
Share subscription rights		
Balance at the beginning of current period Changes in the period	1,868	2,243
Net changes in items other than stockholders' equity	375	348
Total changes in the period	375	348
Balance at the end of current period	2,243	2,592
m . I		
Total net assets	1 100 050	1 202 010
Balance at the beginning of current period	1,122,059	1,202,010
Changes in the period Cash dividends	(20,131)	(30,198)
Net income	91,380	17,525
Purchase of treasury stock	(11)	(43)
Disposal of treasury stock	49	73
Decrease by corporate division	(334)	73
Net changes in items other than stockholders' equity	8,999	10,332
Total changes in the period	79,951	(2,310)
Balance at the end of current period	1,202,010	1,199,700
Barance at the end of current period	1,202,010	1,177,700