

## **MHI Announces Outline of FY2011 First 9 Month Financial Results Ended December 31, 2011 (Consolidated)**

Tokyo, February 3, 2012 -- Mitsubishi Heavy Industries, Ltd. (MHI) today announced its **consolidated** financial results for the first nine months of fiscal year (FY) 2011 ended December 31, 2011.

(billions of yen)

	<b>FY2011 First 9 Months</b> (From April 1 to December 31, 2011)	FY2010 First 9 Months (From April 1 to December 31, 2010)	Changes (%)
Orders Received	<b>2,111.8</b>	1,873.7	12.7
Net Sales	<b>1,958.9</b>	2,087.7	(6.2)
Operating Income	<b>98.0</b>	80.8	21.3
Ordinary Income	<b>69.5</b>	50.8	36.8
Income Before Taxes and Minority Interests	<b>85.7</b>	47.7	79.4
Net Income	<b>32.7</b>	17.9	82.1
Net Income Per Share	<b>9.75 yen</b>	5.35 yen	82.2

Figures in parentheses are minus value.

**Consolidated** financial results (continued)

**Sales by Operational Segment**

(billions of yen)

	<b>FY2011 First 9 Months</b> (From April 1 to December 31, 2011)	<b>FY2010 First 9 Months</b> (From April 1 to December 31, 2010)
Shipbuilding & Ocean Development	<b>235.0</b>	215.0
Power Systems	<b>665.9</b>	735.5
Machinery & Steel Infrastructure Systems	<b>266.3</b>	426.9
Aerospace Systems	<b>331.3</b>	304.2
General Machinery & Special Vehicles	<b>281.5</b>	241.1
Others	<b>210.0</b>	202.6
Eliminations or Corporate	<b>(31.3)</b>	(37.8)
<b>TOTAL</b>	<b>1,958.9</b>	2,087.7

**Operating Income (Loss) by Operational Segment**

(billions of yen)

	<b>FY2011 First 9 Months</b> (From April 1 to December 31, 2011)	<b>FY2010 First 9 Months</b> (From April 1 to December 31, 2010)
Shipbuilding & Ocean Development	<b>(5.1)</b>	4.5
Power Systems	<b>76.8</b>	64.8
Machinery & Steel Infrastructure Systems	<b>12.4</b>	22.7
Aerospace Systems	<b>(0.3)</b>	(5.6)
General Machinery & Special Vehicles	<b>3.4</b>	(10.5)
Others	<b>10.8</b>	4.9
<b>TOTAL</b>	<b>98.0</b>	80.8

Figures in parentheses are minus value.

## **Estimate of Consolidated Financial Results for FY 2011**

For the fiscal year 2011 ending March 31, 2012, MHI is expecting 2,850 billion yen in net sales, 110 billion yen in operating income, 70 billion yen in ordinary income, and 20 billion yen in net income. This estimate is based on the assumption of currency exchange rate of US\$ 1.00 = ¥77 and €1.00 = ¥100 for the portion yet to be fixed.

Please note that this estimate has been projected with currently available information and data. As such, these projections involve risks and uncertainties. For this reason, investors are recommended not to depend solely on these projections for making investment decisions. The actual results, therefore, may diverge broadly with the influence of a variety of outside factors such as economics surrounding MHI, currency movement of the yen to the U.S. dollar and other foreign currencies, and trends of stock markets in Japan.

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### **About Mitsubishi Heavy Industries**

Mitsubishi Heavy Industries, Ltd. (MHI), headquartered in Tokyo, Japan, is one of the world's leading heavy machinery manufacturers, with consolidated sales of 2,903.7 billion yen in fiscal 2010, the year ended March 31, 2011. MHI's diverse lineup of products and services encompasses shipbuilding, power plants, chemical plants, environmental equipment, steel structures, industrial and general machinery, aircraft, space rocketry and air-conditioning systems.

For more information, please visit the MHI website (<http://www.mhi.co.jp/en/index.html>).

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