

No.1082

## MHI Announces FY2005 First-Half Consolidated Financial Results

Tokyo, October 28, 2005 -- Mitsubishi Heavy Industries, Ltd. (MHI) today announced its consolidated financial results for the first-half of fiscal year (FY) 2005 ended September 30, 2005.

(billions of yen)

|   | FY2005<br>April – Sept. | FY2004<br>April – Sept. | Changes<br>(%) | FY2004<br>Full-Year |
|---|-------------------------|-------------------------|----------------|---------------------|
| Orders Received                         | 1,270.5                 | 1,086.2                 | 17.0           | 2,722.8             |
| Net Sales                               | 1,253.7                 | 1,126.3                 | 11.3           | 2,590.7             |
| Operating Income (Loss)                 | 24.1                    | -4.0                    |                | 14.7                |
| Ordinary Income (Loss)                  | 21.4                    | -6.5                    | -              | 12.5                |
| Income (Loss) Before Tax                | 21.4                    | -25.3                   | -              | 16.3                |
| Net Income (Loss)                       | 14.9                    | -21.5                   | -              | 4.0                 |
| Operation Cash Flow                     | 78.2                    | 150.6                   | -48.0          | 107.0               |
| Investment Cash Flow                    | -47.7                   | -84.5                   | -43.6          | -163.3              |
| Financing Cash Flow                     | -47.9                   | 91.6                    | -              | 57.9                |
| Net Income (Loss) Per Share<br>(Fiscal) | 4.44 yen                | -6.40 yen               | -              | 1.20 yen            |

## Consolidated financial results (continued)

Orders Received by Operational Segment (billions of yen)

|   |                        |                        | (Officers of year) |                     |  |
|---|------------------------|------------------------|--------------------|---------------------|--|
|   | FY2005<br>Apr. – Sept. | FY2004<br>Apr. – Sept. | Differences        | FY2004<br>Full-Year |  |
| Shipbuilding & Ocean<br>Development           | 95.9<br>(7.6)          | 136.6<br>(12.6)        | -40.6              | 299.3<br>(11.0)     |  |
| Power Systems                                 | 277.7<br>(21.9)        | 295.3<br>(27.2)        | -17.5              | 691.4<br>(25.4)     |  |
| Machinery & Steel Structures                  | 349.0<br>(27.4)        | 164.5<br>(15.1)        | 184.5              | 455.5<br>(16.7)     |  |
| Aerospace                                     | 123.1<br>(9.7)         | 81.4<br>(7.5)          | 41.7               | 411.0<br>(15.1)     |  |
| Mass and Medium-Lot<br>Manufactured Machinery | 379.6<br>(29.9)        | 361.3<br>(33.3)        | 18.3               | 747.9<br>(27.5)     |  |
| Others  | 44.9<br>(3.5)          | 46.8<br>(4.3)          | -1.9               | 117.4<br>(4.3)      |  |
| TOTAL   | 1,270.5<br>(100.0)     | 1,086.2<br>(100.0)     | 184.3              | 2,722.8<br>(100.0)  |  |

Figures in parentheses represent percentage of each segment's orders in total orders.

Sales by Operational Segment

(billions of ven)

| Sures by Operational Segment                  |                        |                        | (01         | mons of yen,        |
|---|------------------------|------------------------|-------------|---------------------|
|   | FY2005<br>Apr. – Sept. | FY2004<br>Apr. – Sept. | Differences | FY2004<br>Full-Year |
| Shipbuilding & Ocean<br>Development           | 103.0<br>(8.2)         | 131.8<br>(11.7)        | -28.8       | 271.5<br>(10.5)     |
| Power Systems                                 | 333.8<br>(26.6)        | 276.7<br>(24.6)        | 57.1        | 629.6<br>(24.3)     |
| Machinery & Steel Structures                  | 239.4<br>(19.1)        | 174.6<br>(15.5)        | 64.7        | 459.3<br>(17.7)     |
| Aerospace                                     | 157.0<br>(12.5)        | 145.1<br>(12.9)        | 11.9        | 407.9<br>(15.7)     |
| Mass and Medium-Lot<br>Manufactured Machinery | 386.4<br>(30.8)        | 367.1<br>(32.6)        | 19.3        | 757.8<br>(29.3)     |
| Others  | 33.8<br>(2.8)          | 30.7<br>(2.7)          | 3.0         | 64.3<br>(2.5)       |
| TOTAL   | 1,253.7<br>(100.0)     | 1,126.3<br>(100.0)     | 127.4       | 2,590.7<br>(100.0)  |

Figures in parentheses represent percentage of each segment's sales in total sales.

## Consolidated financial results (continued)

Operating Income (Loss) by Operational Segment (billions of ven)

|   | FY2005    | FY2004<br>Apr. – Sept. | Differences | FY2004    |  |
|---|-----------|------------------------|-------------|-----------|--|
|   | Apr Sept. | Арт. – Зерт.           |             | Full-Year |  |
| Shipbuilding & Ocean<br>Development           | -4.8      | -6.7                   | 1.9         | -11.7     |  |
| Power Systems                                 | 14.1      | 1.4                    | 12.7        | 16.0      |  |
| Machinery & Steel Structures                  | -2.8      | -6.2                   | 3.4         | -8.7      |  |
| Aerospace                                     | 6.4       | 3.6                    | 2.7         | 8.7       |  |
| Mass and Medium-Lot<br>Manufactured Machinery | 7.9       | 1.5                    | 6.3         | 4.3       |  |
| Others  | 3.2       | 2.2                    | 0.9         | 6.0       |  |
| TOTAL   | 24.1      | -4.0                   | 28.2        | 14.7      |  |

### Estimate of Consolidated Financial Results for FY 2005

For the fiscal year 2005 ending March 31, 2006, MHI is expecting 2,800 billion yen in net sales, 57 billion yen in operating income, 36 billion yen in ordinary income, 36 billion yen in income before tax and 18 billion yen in net income. MHI has hedged foreign exchange risk of major currencies for the rest of fiscal year 2005. Therefore, impact of exchange rate fluctuation on this estimates that may arise in translating foreign currencies into Japanese yen is expected to be minor.

This estimate has been projected with currently available information and data. Therefore please be advised that the actual results may diverge broadly with the influence of the variety of the outside factors such as economics surrounding MHI or currency exchange rate fluctuation.

#### Notes:

Number of consolidated subsidiaries: 183 (154 in FY2004)

Number of companies under the application of equity method:

FY2005 32 FY2004 47

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For more information, please visit the MHI website (http://www.mhi.co.jp).

# CONSOLIDATED STATEMENTS OF OPERATIONS

(Millions of Yen)

|   | For the six months | For the six months | Increase   |
|---|--------------------|--------------------|------------|
|   | ended Sep.30, 2005 | ended Sep.30, 2004 | (Decrease) |
| Net sales   | 1,253,781          | 1,126,360          | 127,420    |
| Cost of sales   | 1,101,576          | 996,713            | 104,863    |
| Selling, general and administrative expenses  | 128,059            | 133,746            | (5,686     |
| Operating income (loss)   | 24,145             | (4,098)            | 28,244     |
| Non-operating income: Interest and dividend income Equity in earnings of unconsolidated | 5,548              | 5,177              | 370        |
| subsidiaries and affiliates   | 3,615              | 4,235              | (620       |
| Other income  | 3,019              | 2,205              | 814        |
| Total non-operating income  | 12,183             | 11,618             | 564        |
| Non-operating expenses:   | 7,777              | 7,762              | 15         |
| Losses on disposal of fixed assets  | 1,941              | 1,993              | (52        |
| Foreign exchange losses   | 1,033              | 256                | 777        |
| Other expenses  | 4,175              | 4,059              | 116        |
| Total non-operating expenses  | 14,928             | 14,072             | 856        |
| Ordinary income(loss)   | 21,400             | (6,552)            | 27,953     |
| Extraordinary income:   |                    |                    |            |
| Gains on sales of fixed assets  |                    | 1,928              | (1,928     |
| Extraordinary expenses:   |                    |                    |            |
| Provision of reserve for product warranties   |                    | 10,889             | (10,889    |
| Losses on impairment for fixed assets   |                    | 6,087              | (6,087     |
| Losses on damage from natural disasters   |                    | 3,787              | (3,787     |
| income(loss) before income taxes and minority interests                                 | 21,400             | (25,387)           | 46,787     |
| Income taxes  |                    |                    |            |
| Current   | 3,272              | 1,246              | 2,026      |
| Deferred  | 2,162              | (5,441)            | 7,603      |
| Minority interests in income after taxes  | 1,057              | 333                | 724        |
| Net income(loss)  | 14,908             | (21,525)           | 36,433     |

# CONSOLIDATED BALANCE SHEETS (2/2)

(Millions of Yen)

|   | As of<br>Sep.30, 2005 | As of<br>Mar.31, 2005 | Increase<br>(Decrease) |
|---|-----------------------|-----------------------|------------------------|
| LIABILITIES, MINORITY INTERESTS                                   |                       |                       |                        |
| AND STOCKHOLDERS' EQUITY  |                       |                       |                        |
| LIABILITIES:  |                       |                       |                        |
| Current liabilities:  |                       |                       |                        |
| Trade payables  | 612,552               | 649,144               | (36,59                 |
| Bank loans  | 383,593               | 356,682               | 26,91                  |
| Current portion of debentures                                     | 300                   | 33,426                | (33,12                 |
| Reserve for product warranties                                    | 14,627                | 11,913                | 2,71                   |
| Allowance for losses on construction contracts                    | 9,504                 | 6,401                 | 3,10                   |
| Advance payments received on contracts                            | 404,182               | 363,447               | 40,73                  |
| Other current liabilities   | 163,462               | 146,972               | 16,49                  |
| Total current liabilities   | 1,588,222             | 1,567,987             | 20,23                  |
| Long-term liabilities:  | - 1                   |                       |                        |
| Debentures  | 213,312               | 213,334               | (2                     |
| Long-term debt  | 543,114               | 569,452               | (26,33                 |
| Deferred tax liabilities  | 73,481                | 17,464                | 56,01                  |
| Reserve for retirement allowance                                  | 113,359               | 109,797               | 3,56                   |
| Other long-term liabilities                                       | 23,568                | 27,919                | (4,35                  |
| Total long-term liabilities                                       | 966,836               | 937,968               | 28,86                  |
| TOTAL LIABILITIES   | 2,555,059             | 2,505,955             | 49,10                  |
| MINORITY INTERESTS  | 17,787                | 15,211                | 2,57                   |
| STOCKHOLDERS' EQUITY:   |                       |                       |                        |
| Common stock  | 265,608               | 265,608               |                        |
| Capital surplus   | 203,854               | 203,854               |                        |
| Retained earnings   | 743,583               | 741,234               | 2,34                   |
| Net unrealized gains on investment securities                     | 191,343               | 110,460               | 80,88                  |
| Foreign currency translation adjustments                          | (4,111)               | (6,007)               | 1,89                   |
| Treasury stock  | (5,190)               | (5,173)               | (1                     |
| TOTAL STOCKHOLDERS' EQUITY  | 1,395,088             | 1,309,977             | 85,11                  |
| TOTAL LIABILITIES, MINORITY INTERESTS<br>AND STOCKHOLDERS' EQUITY | 3,967,935             | 3,831,144             | 136,79                 |

# CONSOLIDATED BALANCE SHEETS (1/2)

(Millions of Yen)

|                                    | As of<br>Sep.30, 2005 | As of<br>Mar.31, 2005 | Increase<br>(Decrease) |
|------------------------------------|-----------------------|-----------------------|------------------------|
| <u>ASSETS</u>                      |                       |                       |                        |
| Current assets:                    |                       |                       |                        |
| Cash and deposits                  | 200,232               | 211,911               | (11,678                |
| Trade receivables                  | 954,386               | 1,048,892             | (94,500                |
| Securities                         | 1,644                 | 2,571                 | (92                    |
| Inventories                        | 1,056,354             | 958,513               | 97,84                  |
| Deferred income taxes              | 65,156                | 65,500                | (34-                   |
| Other current assets               | 201,568               | 184,867               | 16,700                 |
| Allowance for doubtful receivables | (7,141)               | (6,612)               | (528                   |
| Total current assets               | 2,472,201             | 2,465,645             | 6,550                  |
|                                    |                       |                       |                        |
| Fixed assets:                      | 900000000             |                       |                        |
| Property, plant and equipment      | 741,635               | 736,500               | 5,13                   |
| Intangible fixed assets            | 32,724                | 33,726                | (1,00                  |
| Investments and advances           |                       |                       |                        |
| Investment securities              | 667,217               | 538,792               | 128,42                 |
| Deferred income taxes              | 10,115                | 9,745                 | 36                     |
| Other assets                       | 92,581                | 98,445                | (5,86                  |
| Allowance for doubtful accounts    | (48,539)              | (51,712)              | 3,17                   |
| Total investments and advances     | 721,374               | 595,272               | 126,10                 |
| Total fixed assets                 | 1,495,734             | 1,365,499             | 130,23                 |
|                                    | ¥                     |                       |                        |
|                                    |                       |                       |                        |
| TOTAL ASSETS                       | 3,967,935             | 3,831,144             | 136,79                 |

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(millions of Yen)

|   | Six months ended         | Six months ended         | (millions of Yen            |  |
|---|--------------------------|--------------------------|-----------------------------|--|
|   | Sept. 30, 2005           | Sept. 30, 2004           | Differences                 |  |
| Carl Carl Carlotter   |                          |                          |                             |  |
| Cash flows from operating activities:<br>Income (loss) before income taxes and minority interests   | 21,400                   | (25,387)                 | 46,787                      |  |
| Adjustments to reconcile income (loss) before   | 21,400                   | (25,567)                 | 40,757                      |  |
| income taxes and minority interests to net cash   | l I                      |                          |                             |  |
| provided by operating activities  |                          |                          |                             |  |
| Depreciation and amortization   | 47,349                   | 46,959                   | 389                         |  |
| Losses on impairment for fixed assets   | 47,577                   | 6,087                    | (6,087)                     |  |
| Increase (decrease) in reserve for retirement allowance   | 2,581                    | 3,021                    | (439)                       |  |
| Equity in earnings of unconsolidated subsidiaries and affiliates  | (3,615)                  | (4,235)                  | 620                         |  |
| Interest and dividend income  | (5,548)                  | (5,177)                  | (370)                       |  |
| Interest expense  | 7,777                    | 7,762                    | 15                          |  |
| Provision of reserve for product warranties   |                          | 10,889                   | (10,889)                    |  |
| Losses on damage from natural disasters   |                          | 3,787                    | (3,787)                     |  |
| (Increase) decrease in receivables  | 97,876                   | 184,839                  | (86,962)                    |  |
| (Increase) decrease in inventories and advances to suppliers  | (95,266)                 | (103,251)                | 7,984                       |  |
| (Increase) decrease in other assets   | (4,550)                  | 7,130                    | (11,680)                    |  |
| Increase (decrease) in payables   | (37,013)                 | (45,482)                 | 8,468                       |  |
| Increase (decrease) in advance payments received on contracts   | 40,299                   | 73,199                   | (32,899)                    |  |
| Increase (decrease) in other liabilities  | 10,247                   | 1,523                    | 8,723                       |  |
| Others  | (379)                    | (7,847)                  | 7,468                       |  |
| Subtotal  | 81,159                   | 153,817                  | (72,657)                    |  |
| Interest and dividends received   | 6,401                    | 5,963                    | 438                         |  |
| Interest paid   | (7,858)                  | (7,388)                  | (470)                       |  |
| Payments for income taxes  Net cash provided by operating activities  | (1,416)<br>78,286        | (1,745)                  | (72,360)                    |  |
| Cash flows from investing activities:  Net (Increase) decrease in time deposits  Purchases of property, plant, equipment and intangible assets  Proceeds from sales of property, plant, equipment and intangible assets | 1,902<br>(50,203)<br>824 | 704<br>(46,399)<br>2,314 | 1,198<br>(3,804)<br>(1,490) |  |
| Purchases of investment securities  | (1,019)                  | (40,666)                 | 39,646                      |  |
| Proceeds from sales and redemption of marketable securities<br>and investment securities  | 2,907                    | 957                      | 1,950                       |  |
| Disbursement of long-term loans   | (3,112)                  | (2,769)                  | (343)                       |  |
| Collection of long-term loans   | 1,959                    | 2,088                    | (129)                       |  |
| Others  | (959)                    | (787)                    | (172)                       |  |
| Net cash used in investing activities   | (47,702)                 | (84,557)                 | 36,855                      |  |
| Cash flows from financing activities:   |                          |                          |                             |  |
| Net increase (decrease) in bank loans   | 5,016                    | 25,511                   | (20,494)                    |  |
| Proceeds from long-term debt  | 26,996                   | 106,771                  | (79,774)                    |  |
| Repayment of long-term debt   | (32,872)                 | (27,941)                 | (4,931)                     |  |
| Payment for redemption of bonds   | (33,333)                 | (150)                    | (33,183)                    |  |
| Dividends paid to stockholders  | (13,349)                 | (10,067)                 | (3,281)                     |  |
| Dividends paid to minority stockholders of subsidiaries   | (375)                    | (268)                    | (106)                       |  |
| Others  | (19)                     | (2,191)                  | 2,172                       |  |
| Net cash provided by (used in) financing activities   | (47,936)                 | 91,662                   | (139,599)                   |  |
| Effect of exchange rate changes on cash<br>and cash equivalents   | 1,486                    | 456                      | 1,030                       |  |
| Net increase (decrease) in cash and<br>cash equivalents   | (15,865)                 | 158,208                  | (174,074)                   |  |
| Cash and cash equivalents at beginning of year  | 189,780                  | 184,766                  | 5,013                       |  |
| Increase in cash and cash equivalents resulting from<br>inclusion of consolidated subsidiaries  | 2,873                    | 538                      | 2,334                       |  |
| Cash and cash equivalents at end of period  | 176,788                  | 343,513                  | (166,725)                   |  |

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No.1083

### MHI Announces FY2005 First-Half Non-Consolidated Financial Results

Tokyo, October 28, 2005 -- Mitsubishi Heavy Industries, Ltd. (MHI) today announced its non-consolidated financial results for the first-half of fiscal year (FY) 2005 ended September 30, 2005.

(billions of ven)

|   | FY2005<br>April – Sept. | FY2004<br>April – Sept. | Change (%) | FY2004<br>Full-Year |
|---|-------------------------|-------------------------|------------|---------------------|
| Orders Received                         | 941.6                   | 850.8                   | 10.7       | 2,202.0             |
| Net Sales                               | 994.4                   | 907.9                   | 9.5        | 2.097.9             |
| Operating Income (Loss)                 | 11.0                    | -12.1                   | _          | -9.7                |
| Ordinary Income (Loss)                  | 9.4                     | -12.9                   | _          | -9.6                |
| Income (Loss) Before Tax                | 9.4                     | -25.5                   | -          | 0.2                 |
| Net Income (Loss)                       | 7.9                     | -17.3                   | -          | -2.0                |
| Net Income (Loss) Per Share<br>(Fiscal) | 2.38 yen                | -5.15 yen               | -          | -0.60 yen           |
| Dividend Per Share                      | 0.0 yen                 | 0.0 yen                 | _          | 4.0 yen             |

### Estimate of Non-Consolidated Financial Results for FY 2005

For the fiscal year 2005 ending March 31, 2006, MHI is expecting 2,220 billion yen in net sales, 35 billion yen in operating income, 25 billion yen in ordinary income, 25 billion yen in income before tax and 15 billion yen in net income. MHI has hedged foreign exchange risk of major currencies for the rest of fiscal year 2005. Therefore, impact of exchange rate fluctuation on this estimates that may arise in translating foreign currencies into Japanese yen is expected to be minor.

This estimate has been projected with currently available information and data. Therefore please be advised that the actual results may diverge broadly with the influence of the variety of the outside factors such as economics surrounding MHI or currency exchange rate fluctuation.

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For more information, please visit the MHI website (http://www.mhi.co.jp).

# NON-CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS (From April 1, 2005 to September 30, 2005)

| ORDINARY INCOME AND LOSS  Operating income and loss: Net sales Cost of sales Selling, general and administrative expenses Operating income(loss)  Non-operating income: | 994,435<br>917,362<br>66,063<br>11,009 | 907,947<br>845,417<br>74,662 | 86,488<br>71,945 |
|---|--|------------------------------|------------------|
| Net sales Cost of sales Selling, general and administrative expenses Operating income(loss)   | 917,362<br>66,063                      | 845,417<br>74,662            |                  |
| Net sales Cost of sales Selling, general and administrative expenses Operating income(loss)   | 917,362<br>66,063                      | 845,417<br>74,662            |                  |
| Selling, general and administrative expenses Operating Income(loss)   | 917,362<br>66,063                      | 845,417<br>74,662            |                  |
| Operating income(loss)  | 66,063                                 | 74,662                       |                  |
| Operating income(loss)  |  |                              | (8,599)          |
| Non-operating income:   |  | (12,132)                     | 23,142           |
|   |  |                              |                  |
| Interest and dividend income  | 9,409                                  | 7,961                        | 1,448            |
| Other income  | 2,051                                  | 1,383                        | 668              |
| Total   | 11,461                                 | 9,345                        | 2,116            |
| Non-operating expenses:   |  |                              |                  |
| Interest expense  | 6,222                                  | 6,345                        | (123)            |
| Loss on disposal of fixed assets  | 1,797                                  | 1,467                        | 329              |
| Foreign exchange losses   | 1,690                                  | 372                          | 1,318            |
| Other expenses  | 3,278                                  | 1,996                        | 1,281            |
| Total   | 12,988                                 | 10,183                       | 2,804            |
| ORDINARY INCOME(LOSS)   | 9,482                                  | (12,971)                     | 22,453           |
| EXTRAORDINARY INCOME AND LOSS   |  |                              |                  |
| Extraordinary income:   |  |                              |                  |
| Gains on sales of fixed assets  |  | 2,527                        | (2,527)          |
| Total   | Ø <b>•</b> €                           | 2,527                        | (2,527)          |
| Extraordinary expenses:   |  |                              |                  |
| Provision of reserve for product warranties   |  | 10,889                       | (10,889)         |
| Losses on damage from natural disasters   |  | 3,668                        | (3,668)          |
| Losses on impairment for fixed assets   |  | 521                          | (521)            |
| Total   |  | 15,079                       | (15,079)         |
| INCOME(LOSS) BEFORE INCOME TAXES  | 9,482                                  | (25,522)                     | 35,005           |
| Income taxes:   |  |                              |                  |
| Current   | (1,774)                                | (429)                        | (1,345)          |
| Deferred  | 3,272                                  | (7,767)                      | 11,039           |
| NET INCOME(LOSS)  | 7,984                                  | (17,326)                     | 25,311           |
| Retained earnings carried forward from previous period  | 14,612                                 | 37,337                       | (22,724)         |
| UNAPPROPRIATED EARNINGS   | 22,597                                 | 20,010                       | 2,586            |

# NON-CONSOLIDATED BALANCE SHEETS (As of September 30, 2005) (1/2)

|   | As of<br>Sep.30,2005 | As of<br>Mar.31,2005 | (Millions of Yen<br>Increase<br>(Decrease) |
|---|----------------------|----------------------|--|
| ASSETS                                    | GCP.50,2005          | 1111.51,2005         | (Decrease)                                 |
| Current assets:                           |                      |                      |  |
| Cash and deposits                         | 123,314              | 142,917              | (19,602                                    |
| Trade notes receivable                    | 9,806                | 8,791                | 1,015                                      |
| Trade accounts receivable                 | 824,458              | 917,990              | (93,531                                    |
| Securities                                | 9                    | 8                    | (93,331                                    |
| Finished products                         | 68,202               | 71,074               | (2,871                                     |
| Raw materials and supplies                | 40,208               | 39,685               |  |
| Work in process                           | 778,367              | 711,284              | 523  |
| Advances to suppliers                     | 51,022               |                      | 67,083                                     |
| Prepaid expenses                          | 2,247                | 51,709               | . (687)                                    |
| Deferred income taxes                     | 48,757               | 606                  | 1,641                                      |
| Other current assets                      | 133,081              | 50,623               | (1,866)                                    |
| Allowance for doubtful receivables        |                      | 124,143              | 8,938                                      |
| Total current assets                      | 2,079,437            | (66)<br>2,118,767    | (39,330)                                   |
| Plant accepts                             |                      |                      | (0)(0)                                     |
| Fixed assets:                             |                      |                      |  |
| Property, plant and equipment:            |                      |                      |  |
| Buildings                                 | 202,705              | 204,511              | (1,805)                                    |
| Structures                                | 21,911               | 22,112               | (200)                                      |
| Dock and facilities for ship building     | 3,241                | 3,241                | 0  |
| Machinery                                 | 160,150              | 159,038              | 1,111                                      |
| Vessels                                   | 15                   | 1,675                | (1,660)                                    |
| Aircraft                                  | 294                  | 144                  | 150  |
| Vehicles and transportation equipment     | 2,260                | 2,328                | (68)                                       |
| Tools, equipment and furniture            | 45,594               | 45,752               | (157)                                      |
| Land                                      | 108,468              | 108,551              | (83)                                       |
| Construction in progress                  | 24,412               | 22,410               | 2,002                                      |
| Subtotal                                  | 569,054              | 569,767              | (712)                                      |
| Intangible fixed assets:                  |                      |                      | 1  |
| Software                                  | 14,631               | 16,020               | (1,389)                                    |
| Right for facility utilization            | 2,086                | 2,441                | (354)                                      |
| Other intangible fixed assets             | 956                  | 1,113                | (157)                                      |
| Subtotal                                  | 17,673               | 19,575               | (1,901)                                    |
| Investments and advances:                 |                      |                      | 1  |
| Investment securities                     | 639,774              | 512,232              | 127,542                                    |
| Long-term loans and advances              | 9,505                | 18,242               | (8,736)                                    |
| Investment capital and guarantee deposits | 20,363               | 19,279               | 1,084                                      |
| Long-term prepaid expenses                | 23,588               | 22,517               | 1,071                                      |
| Other investments                         | 48,565               | 55,932               | (7,367)                                    |
| Allowance for doubtful accounts           | (44,167)             | (47,454)             | 3,287                                      |
| Subtotal                                  | 697,631              | 580,749              | 116,881                                    |
| Total fixed assets                        | 1,284,359            | 1,170,092            | 114,267                                    |
| TOTAL ASSETS                              | 3,363,797            | 3,288,860            | 74,937                                     |

## NON-CONSOLIDATED BALANCE SHEETS (As of September 30, 2005) (2/2)

|   | As of<br>Sep.30,2005 | As of<br>Mar.31,2005 | Millions of Yen)<br>Increase<br>(Decrease) |
|---|----------------------|----------------------|--|
| LIABILITIES AND STOCKHOLDERS' EQUITY                                      |                      | THE STATE OF         | (Beerense)                                 |
| LIABILITIES   |                      |                      |  |
| Current liabilities:  |                      |                      |  |
| Trade accounts payable  | 540,567              | 593,999              | (53,431)                                   |
| Bank loans  | 254,000              | 218,657              | 35,343                                     |
| Current portion of long-term debt for exports loans from main contractors | 5,465                | 6,741                | (1,276)                                    |
| Current portion of debentures   |                      | 30,000               | (30,000)                                   |
| Accrued payables  | 29,130               | 32,445               | (3,314)                                    |
| Accrued expenses  | 29,091               | 32,733               | (3,642)                                    |
| Accrued income tax  | 1,007                |                      | 1,007                                      |
| Advance payments received on contracts                                    | 374,569              | 345,721              | 28,847                                     |
| Deposits received   | 18,165               | 15,909               | 2,256                                      |
| Reserve for product warranties  | 14,627               | 11,913               | 2,714                                      |
| Allowance for losses on construction contracts                            | 9,504                | 6,401                | 3,103                                      |
| Reserve for the exhibition in the 2005 World Exposition Aichi Japan       |                      | 86                   | (86)                                       |
| Other current liabilities   | 27,236               | 12,275               | 14,960                                     |
| Total current liabilities   | 1,303,365            | 1,306,883            | (3,517)                                    |
| Long-term liabilities:  |                      |                      | tr.  |
| Debentures  | 210,000              | 210,000              | 0  |
| Long-term debt  | 468,515              | 504,643              | (36,128)                                   |
| Long-term debt for exports loans from main contractors                    | 14,841               | 20,808               | (5,967)                                    |
| Deferred tax liabilities  | 78,898               | 27,365               | 51,533                                     |
| Reserve for retirement allowance  | 64,593               | 63,000               | 1,593                                      |
| Other long-term liabilities   | 8,308                | 8,565                | (257)                                      |
| Total long-term liabilities   | 845,156              | 834,382              | 10,773                                     |
| TOTAL LIABILITIES   | 2,148,522            | 2,141,266            | 7,256                                      |
| STOCKHOLDERS: FOURTY  |                      |                      |  |
| STOCKHOLDERS' EQUITY  |                      |                      |  |
| Common stock  | 265,608              | 265,608              | 0  |
| Capital surplus:  |                      |                      |  |
| Capital reserve   | 203,536              | 203,536              | 0  |
| Other capital reserve:  |                      |                      |  |
| Gains on sales of treasuary stock   | 1                    | 1                    | 0  |
| Retained earnings:  |                      |                      |  |
| Legal reserve   | 66,363               | 66,363               | 0  |
| Revenue reserve:  |                      |                      |  |
| Reserve for reduction in costs of fixed assets                            | 14,700               | 9,703                | 4,997                                      |
| Reserve for accelerated depreciation                                      | 6,648                | 4,347                | 2,300                                      |
| Reserve for losses on overseas investments                                |                      | 2                    | (2)  |
| General reserves  | 460,000              | 460,000              | 0  |
| Unappropriated earnings   | 22,597               | 35,329               | (12,731)                                   |
| Subtotal  | 570,310              | 575,746              | (5,436)                                    |
| Net unrealized gains on investment securities                             | 181,003              | 107,870              | 73,133                                     |
| Treasury stock  | (5,185)              | (5,169)              | (16)                                       |
| TOTAL STOCKHOLDERS' EQUITY  | 1,215,274            | 1,147,594            | 67,680                                     |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY                                | 3,363,797            | 3,288,860            | 74,937                                     |