Financial Results for the First-half of FY 2003

November 2003
Outline of Consolidated Financial Results for the First-half of FY2003

<table>
<thead>
<tr>
<th></th>
<th>FY2003 1st half</th>
<th>FY2002 1st half</th>
<th>Change (amount)</th>
<th>Change (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders Received</td>
<td>1,233.5</td>
<td>810.5</td>
<td>423.0</td>
<td>52.2%</td>
</tr>
<tr>
<td>Net Sales</td>
<td>1,000.0</td>
<td>1,090.1</td>
<td>-90.1</td>
<td>-8.3%</td>
</tr>
<tr>
<td>Operating Income</td>
<td>10.5</td>
<td>26.5</td>
<td>-16.0</td>
<td>-60.4%</td>
</tr>
<tr>
<td>Ordinary Income</td>
<td>-9.4</td>
<td>2.5</td>
<td>-12.0</td>
<td>-</td>
</tr>
<tr>
<td>Extraordinary Income (loss)</td>
<td>-2.0</td>
<td>0.7</td>
<td>-2.8</td>
<td>-</td>
</tr>
<tr>
<td>Income (loss) before Income Taxes</td>
<td>-11.4</td>
<td>3.3</td>
<td>-14.8</td>
<td>-</td>
</tr>
<tr>
<td>Net Income (loss)</td>
<td>-10.4</td>
<td>0.6</td>
<td>-11.0</td>
<td>-</td>
</tr>
</tbody>
</table>

Extraordinary loss (¥20.0 billion)  Business improvement and restructuring fee
First Half Results Comparison With Previous Year
(Operating Income/Loss ・Ordinary Income/Loss)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Sales</td>
<td>1,000.0</td>
<td>1,090.1</td>
<td>-90.1</td>
</tr>
<tr>
<td>Gross Profit</td>
<td>139.4 (14%)</td>
<td>167.0 (15%)</td>
<td>-27.5</td>
</tr>
<tr>
<td>Operating Income</td>
<td>10.5 (1%)</td>
<td>26.5 (2%)</td>
<td>-16.0</td>
</tr>
<tr>
<td>Foreign Exchange Gain (Loss)</td>
<td>-13.9</td>
<td>-19.3</td>
<td>+5.3</td>
</tr>
<tr>
<td>Net Interest Expenses</td>
<td>-3.5</td>
<td>-4.5</td>
<td>+1.0</td>
</tr>
<tr>
<td>Others</td>
<td>-2.5</td>
<td>-0.1</td>
<td>-2.4</td>
</tr>
<tr>
<td>Total</td>
<td>-19.9 (-)</td>
<td>-23.9 (-)</td>
<td>+3.9</td>
</tr>
<tr>
<td>Ordinary Income</td>
<td>-9.4 (-1%)</td>
<td>2.5 (0.2%)</td>
<td>-12.0</td>
</tr>
</tbody>
</table>

Principal Factors Contributing to ¥16.0 billion decrease in Operating Income
- Effect of sales decrease -¥33.0 billion
- Foreign exchange losses -¥3.2 billion
  US dollar was ¥119 vs. ¥122 in 1st half of FY02 etc.
- Increase (decrease) in expenses +¥20.2 billion
  - Effect of changes in applicable period for employees’ bonuses: +¥13.5 billion
  - Reduction in operating expenses: +¥10.6 billion
    (personnel expense saving of ¥5.6 billion, etc.)
  - Increase in retirement benefit liabilities and actuarial difference: -¥3.9 billion
    (Increase in FY03 amortization due to actuarial difference at end of FY02)

Principal Factors Contributing to ¥12.0 billion decrease in Ordinary Income
- Decrease in operating income: -¥16.0 billion
  (same as on the left)
- Non-operating income/loss: +¥3.9 billion
  - Foreign exchange gains: +¥5.3 billion
  (Note)
    US dollar was ¥111 (as of Sept. 31, 2003) vs. ¥120 (as of Mar. 31, 2003) etc.
    US dollar was ¥122 (as of Sept. 31, 2002) vs. ¥133 (as of Mar. 31, 2001) etc.
  - Net interest expenses (lower interest expenses, etc.): +¥1.0 billion
  - Others (disposal of property and equipment, etc.): -¥2.4 billion
Consolidated Orders Received and Net Sales by Segment (First Half of FY2003)

**Orders Received**

- **Power Systems**: 34% (1,233.5 Billion yen)
- **Others**: 4% (44.3 Billion yen)
- **Aerospace**: 7% (90.3 Billion yen)
- **Machinery & Steel Structures**: 16% (342.6 Billion yen)
- **Mass & Medium-lot Manufactured Machinery**: 28% (418.0 Billion yen)
- **Shipbuilding & Ocean Development**: 11% (136.1 Billion yen)

**Net Sales**

- **Power Systems**: 22% (1,000.0 Billion yen)
- **Others**: 4% (158.8 Billion yen)
- **Aerospace**: 16% (102.3 Billion yen)
- **Machinery & Steel Structures**: 14% (143.0 Billion yen)
- **Mass & Medium-lot Manufactured Machinery**: 34% (224.4 Billion yen)
- **Shipbuilding & Ocean Development**: 10% (335.5 Billion yen)

*Note: All figures are in Billion yen.*
Overseas Sales Consolidated Results by Region

First Half of FY2002

- North America: 35% (108.5 Billion yen)
- Asia: 21% (28.6 Billion yen)
- Western Europe: 25% (90.3 Billion yen)
- Central/South America: 8% (33.0 Billion yen)
- Middle East: 7% (16.6 Billion yen)
- Others: 4% (147.5 Billion yen)
- Total Overseas Sales: 424.9 Billion yen

First Half of FY2003

- North America: 30% (28.0 Billion yen)
- Asia: 27% (69.3 Billion yen)
- Western Europe: 18% (21.2 Billion yen)
- Central/South America: 13% (105.3 Billion yen)
- Middle East: 5% (52.3 Billion yen)
- Others: 7% (117.9 Billion yen)
- Total Overseas Sales: 394.2 Billion yen
Consolidated Balance Sheets

### Assets

- **Inventories**
  - As of 3.31.02: 918.8
  - As of 9.31.03: 1045.1

- **Trade receivables**
  - As of 3.31.02: 416.1
  - As of 9.31.03: 405.8

- **Other current assets**
  - As of 3.31.02: 1277.5
  - As of 9.31.03: 1313.1

- **Fixed assets**
  - As of 3.31.02: 3666.8
  - As of 9.31.03: 3645.0

**Current assets** 2389.3

**Changes in assets**: (-¥21.8)
- Trade receivables: -173.4
- Inventories: +126.2
- Investment securities: +45.2
- Deferred tax assets: -12.3 etc.

### Liabilities, Stockholders’ Equity and Minority Interests

- **Liabilities**
  - As of 3.31.02: 3666.8
  - As of 9.31.03: 3645.0

- **Stockholders’ equity**
  - As of 3.31.02: 1313.1
  - As of 9.31.03: 1279.1

- **Minority interests**
  - As of 3.31.02: 1413.0
  - As of 9.31.03: 1133.8

**Changes in liabilities**: (-¥31.7)
- Advances received: +76.1
- Trade payables: -54.2
- Debt with Interest: -27.6

**Changes in stockholders’ equity**: (+8.1)
- Net unrealized gain on investment securities: +26.8
- Retained earnings: -19.5 etc.

**Liabilities, Stockholders’ Equity and Minority Interests**: 2351.3

**Equity Ratio**: 34.7 % - 35.1 %

1st Half of FY02 1st Half of FY03

MITSUBISHI HEAVY INDUSTRIES, LTD.
Debt with Interest and Free Cash Flows

Summary of 1st Half of FY2003

- Operating activities cash flows were about the same as 1st Half of FY2003 at ¥94.9 billion.
- Cash used in investing activities decreased to ¥41.3 billion.
- Resulting in free cash flows of ¥53.6 billion, an increase of ¥10.7 billion compared with 1st half of the previous fiscal year.

<table>
<thead>
<tr>
<th>Description</th>
<th>FY03(H)</th>
<th>FY02(H)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Activities CF</td>
<td>94.9</td>
<td>94.6</td>
<td>0.2</td>
</tr>
<tr>
<td>Investing Activities CF</td>
<td>-41.3</td>
<td>-51.7</td>
<td>10.4</td>
</tr>
<tr>
<td>Free CF</td>
<td>53.6</td>
<td>42.8</td>
<td>10.7</td>
</tr>
<tr>
<td>Financing Activities CF</td>
<td>-44.1</td>
<td>-44.7</td>
<td>0.5</td>
</tr>
</tbody>
</table>

* CF=Cash flow
Research & Development

Depreciation and Capital Investment

**Effective R&D investments by focusing on core business domains**
- Regional commercial jets
- Next-generation gas turbine, others

- Keep capital expenditures above depreciation, mainly to expand production facilities
  - Upgrading of transportation systems (APM) works (rolling stock assembly)
  - Reorganize manufacturing system for the machine tool to raise efficiency (centralized production at Ritto plant)
  - Increase output of small turbocharger at European subsidiary, others
## Outline of Non-Consolidated Financial Results for the First Half of FY2003

<table>
<thead>
<tr>
<th></th>
<th>FY2003 1st half</th>
<th>FY2002 1st half</th>
<th>Change (amount)</th>
<th>Change (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders Received</td>
<td>1,001.9</td>
<td>596.7</td>
<td>405.1</td>
<td>67.9%</td>
</tr>
<tr>
<td>Net Sales</td>
<td>787.3</td>
<td>890.1</td>
<td>-102.8</td>
<td>-11.5%</td>
</tr>
<tr>
<td>Operating Income</td>
<td>-8.7</td>
<td>20.6</td>
<td>-29.4</td>
<td>-</td>
</tr>
<tr>
<td>Ordinary Income</td>
<td>-23.8</td>
<td>-3.3</td>
<td>-20.5</td>
<td>-</td>
</tr>
<tr>
<td>Extraordinary Income (Loss)</td>
<td>-2.0</td>
<td>1.8</td>
<td>-3.8</td>
<td>-</td>
</tr>
<tr>
<td>Income (Loss) before Taxes</td>
<td>-25.9</td>
<td>-1.5</td>
<td>-24.4</td>
<td>-</td>
</tr>
<tr>
<td>Net Income (Loss)</td>
<td>-16.8</td>
<td>-0.8</td>
<td>-15.9</td>
<td>-</td>
</tr>
</tbody>
</table>

Extraordinary loss (¥2.0 billion) : Business improvement and restructuring fee
Global demands for new ships increased in the first half of 2003 due to an improvement in the ocean transportation market. MHI received orders for 16 vessels; 12 container ships, 3 car carriers and 1 VLCC in the first half of FY03. (order backlog of 56 vessels including 5 LNG carriers)

Net sales were lower in the first half, mainly because of a decline in sales of exported vessels, and there was a loss because of higher cruise ship expenses and bad debts.

[Topics]
• Continued to make progress in cutting personnel and other fixed expenses
  □ Segment employment □
  5,380 □ 5,160 □ 4,940 □ 4,790
  (‘01/4) (‘02/4) (‘03/4) (‘04/4(E))

[FY02 results]
• 257.0 / 265.8 / 11.1
(Original forecast: 250.0 / 200.0 / 7.0)

[FY03 forecast]
• 260.0 / 200.0 / -7.5

Export Ratio (non-consolidated) 54.6% 34.9% 89.3%
No. of ships (non-consolidated) 7 26 16
(180KGT)(1,152KGT) (1141KGT)
[Operating Environment and Orders Received]
- Market remains extremely difficult in Japan due to cutbacks in capital investment for new power generation capacity.
- Overseas, results were relatively strong in Asia and Europe.
- There was a large year-on-year increase in orders in the first half due to strength in gas turbine combined-cycle power generation facilities and orders from overseas, mainly for large-scale projects in Asia and Europe.

[Sales and Earnings]
- First half sales and earnings were both lower. The main reasons were lower sales from commercial and industrial construction in Japan and from overseas construction projects such as gas turbine facilities.

[Topics]
- Received order to build Thailand’s largest coal-fired power plant
- Received order to build the world’s largest gas turbine combined-cycle power plant from the Taiwan Power Company.
- Received an order for 160 units of 1,000kW wind turbines in the U.S.

< Forecast for Orders Received/Sales/Earnings >
FY03 forecast : 720.0 / 550.0 / 26.0
(Original forecast : 700.0 / 550.0 / 30.0)

FY02 results : 608.3 / 646.2 / 51.9
Public-sector budgets remain tight in Japan, but demand is strong overseas, mainly in Asia. In the first half, orders increased in Japan. One highlight was MHI’s first order for PCB waste treatment system in the environmental systems (waste treatment systems) sector. Orders were significantly higher outside Japan, mostly in Asia and the Middle East.

Sales increased year on year, mainly the result of higher sales at overseas projects, notably due to the first posting of sales at the Taiwan Shinkansen Project. There was a loss, just as one year earlier, because of the inability to cover fixed expenses in the year’s first half due to the large volume of sales to be recorded in second half.

Environmental systems: MHI’s first order for a gasification melting furnace (October ’03)
Compressors, blows and mechanical drive turbines: Captured orders in Asia and Middle East for plant compressors

<Forecast for Orders Received/Sales/Earnings>
FY03 forecast: 460.0 / 480.0 / 12.0
(Original forecast: 490.0 / 480.0 / 12.0)
FY02 results: 388.5 / 418.7 / 10.0
[Operating Environment and Orders Received]
- Japan Defense Agency budget this fiscal year remains almost the same as previous years.
- In the first half, orders received were slightly lower because of a delay in the recovery of demand for commercial aircraft.

[Sales and Earnings]
- In commercial aircraft, there was a decline in deliveries of the Global Express business jet and other aircraft; in the defense sector, development-related projects declined. The result was lower in total sales and earnings compared to 1st half of FY2002.

[Topics]
- MHI was chosen as a candidate in June 2003 to participate in the development of the fuselage of the Boeing 7E7.
- Agreed in July 2003 to form an international consortium with Arian Space and Boeing for a commercial satellite launch service.

<Forecast for Orders Received/Sales/Earnings>
- FY03 forecast: 450.0 / 380.0 / 24.5
- (Original forecast: 450.0 / 380.0 / 28.0)

FY02 results: 441.2 / 506.7 / 40.9
Mass and Medium-Lot Manufactured Machinery

**[Operating Environment and Orders Received]**
- Overseas demand in the U.S. gradually rebounded and orders from Asia, especially China were strong.
- Total orders received were higher year on year as growth in industrial machinery exports to China outweighed weakness in Japan due to the prolonged economic downturn.

**[Sales and Earnings]**
- There was year-on-year sales growth and a return to profitability, mainly the result of higher export sales to Asia. The greatest contributions were from printing presses and others in Industrial Machinery sector for China.

**[Topics]**
- Machine tools sector: A sophisticated facility began operations in October 2003 at Ritto plant, completing the realignment of machine tool manufacturing activities.
- In general machinery sector and A/C sector, operating results improved at North American subsidiaries (forklift trucks, car air conditioners)

<Forecast for Orders Received/Sales/Earnings>
- FY03 forecast: 700.0 / 720.0 / 6.0
- (Original forecast: 700.0 / 720.0 / 5.0)
- FY02 results: 677.3 / 683.8 / -3.4
Others

Billion yen □

<table>
<thead>
<tr>
<th></th>
<th>FY02 results</th>
<th>FY03 forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Sales</td>
<td>72.4 / 4.6</td>
<td>70.0 / 8.0</td>
</tr>
<tr>
<td>Operating Income</td>
<td>3.4 / 4.6</td>
<td>6.3 / 8.0</td>
</tr>
</tbody>
</table>

- Construction and real estate
- Information and communication systems and others

<Forecast for Sales/Earnings>

FY03 forecast: 70.0 / 8.0
(Original forecast: 70.0 / 3.0)

FY02 results: 72.4 / 4.6
Consolidated Forecast for FY2003

<table>
<thead>
<tr>
<th></th>
<th>2003 Results</th>
<th>Original Forecast</th>
<th>Revised Forecast</th>
<th>Change (amount)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders Received</td>
<td>2,480.9</td>
<td>2,700.0</td>
<td>2,700.0</td>
<td>-</td>
</tr>
<tr>
<td>Net Sales</td>
<td>2,593.8</td>
<td>2,400.0</td>
<td>2,400.0</td>
<td>-</td>
</tr>
<tr>
<td>Operating Income</td>
<td>115.3</td>
<td>85.0</td>
<td>69.0</td>
<td>-16.0</td>
</tr>
<tr>
<td>Ordinary Income</td>
<td>78.1</td>
<td>60.0</td>
<td>30.0</td>
<td>-30.0</td>
</tr>
<tr>
<td>Income (Loss) before</td>
<td>66.1</td>
<td>60.0</td>
<td>30.0</td>
<td>-30.0</td>
</tr>
<tr>
<td>Income Taxes</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net Income (Loss)</td>
<td>34.3</td>
<td>35.0</td>
<td>15.0</td>
<td>-20.0</td>
</tr>
</tbody>
</table>

Forecasts are based on exchange rates of ¥110 to the U.S. dollar and ¥125 to the euro. (US$3.2 billion and 0.2 billion euros remain unhedged.)

Forecasts regarding future performance in these materials are based on judgments made in accordance with information available at the time this presentation was prepared. As such, those projections imply risks and insecurity. For this reason, investors are recommended not to depend solely on these projections for making investment decisions. It is possible that actual results may change significantly from those projections for a number of factors. Such factors include, but are not limited to, economic trends affecting the company’s operating environment, exchange fluctuation of the Yen value to the U.S. dollar and other foreign currencies and trends of stock market in Japan.
## Forecast for FY2003 Orders

### Orders received

<table>
<thead>
<tr>
<th></th>
<th>FY00</th>
<th>FY01</th>
<th>FY02</th>
<th>FY03 Original forecast</th>
<th>FY03 First half Results</th>
<th>FY03 Second half Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consolidated</td>
<td>2,640.3</td>
<td>2,424.9</td>
<td>2,480.9</td>
<td>2,700.0</td>
<td>2,700.0</td>
<td>2,700.0</td>
</tr>
<tr>
<td>Non-consolidated</td>
<td>(787.0)</td>
<td>(687.5)</td>
<td>(613.4)</td>
<td>(900.0)</td>
<td>(950.0)</td>
<td>(1,003.0)</td>
</tr>
</tbody>
</table>

### Non-Consolidated Orders Received: Japan/Export

<table>
<thead>
<tr>
<th></th>
<th>FY00</th>
<th>FY01</th>
<th>FY02</th>
<th>FY03 Original forecast</th>
<th>First half of FY03</th>
<th>Revised Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exports</td>
<td>2,213.8</td>
<td>1,970.4</td>
<td>2,050.7</td>
<td>2,200.0</td>
<td>2,200.0</td>
<td>2,200.0</td>
</tr>
<tr>
<td>Japan</td>
<td>1,426.8</td>
<td>1,282.3</td>
<td>1,437.9</td>
<td>1,500.0</td>
<td>1,500.0</td>
<td>1,500.0</td>
</tr>
</tbody>
</table>

### Summary

- **Segment results are revised due to export growth in Shipbuilding & Ocean Development and in Power Systems.**
  - Increase: Shipbuilding & Ocean Development +¥10.0 bil., Power Systems + ¥ 20.0 bil.
  - Decrease: Machinery and Steel Structures: -¥30 billion.

### First Half Results

- Non-consolidated sales in excess of ¥1,000 billion was achieved for the first time in six years

### Export rose as more clients evaluated superiority of MHI technology

- Consolidated order for several large container carriers
- Contracts for several large thermal power plants
- Strong export sales to China and other regions

### Objectives

**Maintain receiving orders in Japan and target future export orders.**

1. **Power Systems:**
   - Target orders for service and maintenance projects in Japan and overseas
   - Making efforts at winning contract for large projects in Asia, Europe and North America
2. **Machinery and Steel Structures:**
   - Target public-sector projects, a market where most orders are placed in the second half of fiscal year.
   - Keep aggressive approach to export projects.
3. **Aerospace:**
   - Target defense projects, a market where most orders are placed in the second half of fiscal year.
4. **Mass and Medium-Lot Manufactured Machinery:**
   - Increase exports, mainly for China, where demand is strong.

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**Mitsubishi Heavy Industries Ltd.**
Forecast for FY2003 Net Sales

**Consolidated Net Sales**

<table>
<thead>
<tr>
<th></th>
<th>FY00</th>
<th>FY01</th>
<th>FY02</th>
<th>FY03 Original Forecast</th>
<th>FY03 First Half Results</th>
<th>FY03 Second Half Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Consolidated</strong></td>
<td>3,045.0</td>
<td>2,863.9</td>
<td>2,593.8</td>
<td>2,400.0</td>
<td>2,400.0</td>
<td>1,000.0</td>
</tr>
<tr>
<td><strong>Non-Consolidated</strong></td>
<td>2,637.7</td>
<td>2,388.6</td>
<td>2,171.7</td>
<td>1,900.0</td>
<td>1,900.0</td>
<td>787.3</td>
</tr>
</tbody>
</table>

- **Net Sales**
  - No change from the original forecast

  - Most of expected orders were confirmed in segments of build-to-order products; orders for Mass and Medium-lot Manufactured Machinery Segment went as planned.
  - Yen’s gain against the US dollar gave only a minimal impact on sales.

- **Order Backlog**
  - Backlog started to increase due to high volume of orders received.

Increase in backlog will bring adequate net sales in and after 2004 to produce earnings for business operations.
Forecast for FY2003 Earnings

**Earnings in the Revised forecast this time are revised by**

1) **Forex impact**
   - Operating income - ¥16.0 bil.
   - Income (Loss) before income taxes - ¥30.0 bil.
   (Changes)
   - (operating income, -¥18.0 bil.; non-operating income, -¥14.0 bil.; total, -¥32.0 bil.)

2) **Increased expenses** (operating income, -¥8.0 bil.)
   - Increase of cost in cruise ship construction.
   - Impact of credit loss due to bankruptcy of Higashinihon Ferry

3) **Change in applicable period for employees’ bonuses**
   - in consolidated subsidiaries (+¥10.0 bil.)

**Objectives**

- **Increase net sales** (from ¥1,000 bil. in first half to ¥1,400 bil. in second half, up ¥400 bil.)
- **Improve profitability of construction work** by consistent management of each project.
- **Reduce SG&A expenses** and any other operating expenses
## Non-Consolidated Forecast for FY2003

<table>
<thead>
<tr>
<th>Fiscal year</th>
<th>2003</th>
<th>Original Forecast</th>
<th>Revised Forecast</th>
<th>Change (amount)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Orders</td>
<td>2,050.7</td>
<td>2,200.0</td>
<td>2,200.0</td>
<td>-</td>
</tr>
<tr>
<td>Net Sales</td>
<td>2,171.7</td>
<td>1,900.0</td>
<td>1,900.0</td>
<td>-</td>
</tr>
<tr>
<td>Operating Income</td>
<td>103.0</td>
<td>67.0</td>
<td>41.0</td>
<td>-26.0</td>
</tr>
<tr>
<td>Ordinary Income</td>
<td>65.1</td>
<td>50.0</td>
<td>10.0</td>
<td>-40.0</td>
</tr>
<tr>
<td>Income (Loss) before Income Taxes</td>
<td>54.5</td>
<td>50.0</td>
<td>10.0</td>
<td>-40.0</td>
</tr>
<tr>
<td>Net Income (Loss)</td>
<td>30.1</td>
<td>30.0</td>
<td>5.0</td>
<td>-25.0</td>
</tr>
<tr>
<td>Annual Dividend per Share</td>
<td>6.0yen</td>
<td>6.0yen</td>
<td>6.0yen</td>
<td>-</td>
</tr>
</tbody>
</table>

Forecasts regarding future performance in these materials are based on judgments made in accordance with information available at the time this presentation was prepared. As such, those projections imply risks and insecurity. For this reason, investors are recommended not to depend solely on these projections for making investment decisions. It is possible that actual results may change significantly from those projections for a number of factors. Such factors include, but are not limited to, economic trends affecting the company’s operating environment, exchange fluctuation of the Yen value to the U.S. dollar and other foreign currencies and trends of stock market in Japan.