

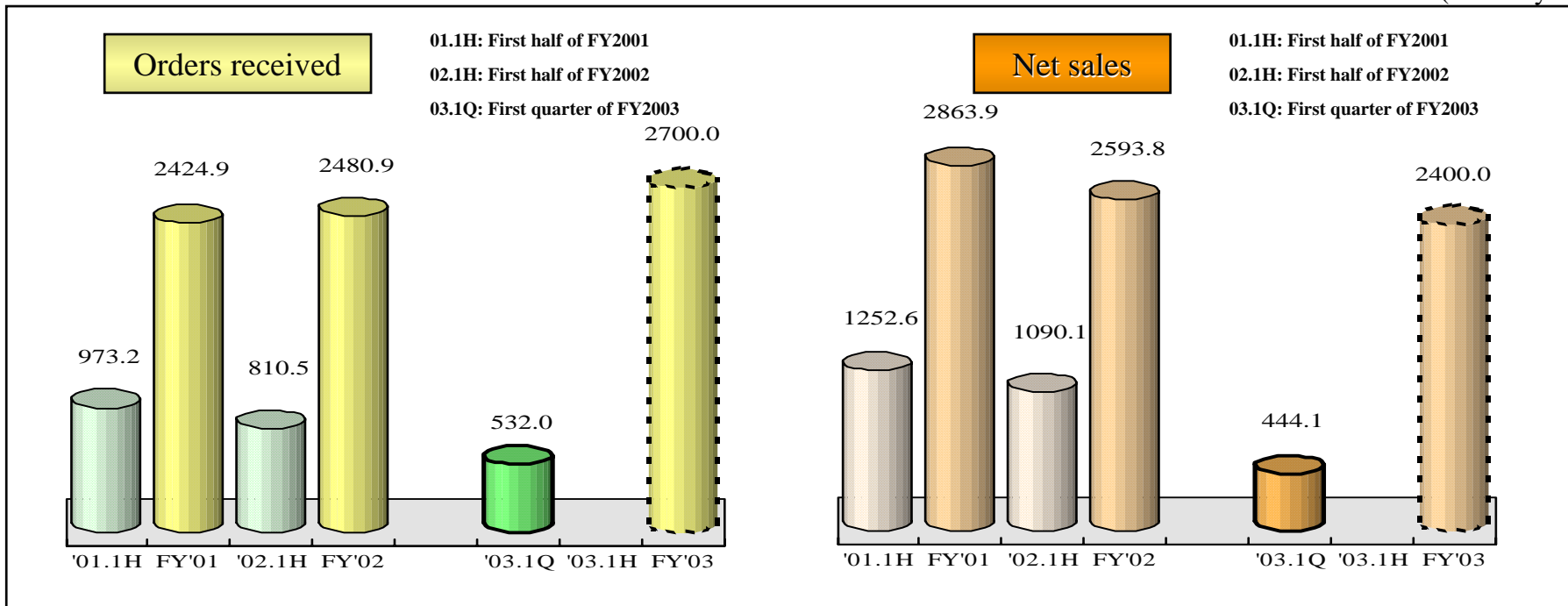
Outline of FY2003 First Quarter Results

(April 1,2003 ~ June 30,2003)

August 2003

Outline of FY2003 First Quarter Results

(Billion yen)



【 Consolidated 】

(Billion yen)

	First Quarter	Full-Year Forecast
Orders received	532.0	2,700.0
Net sales	444.1	2,400.0

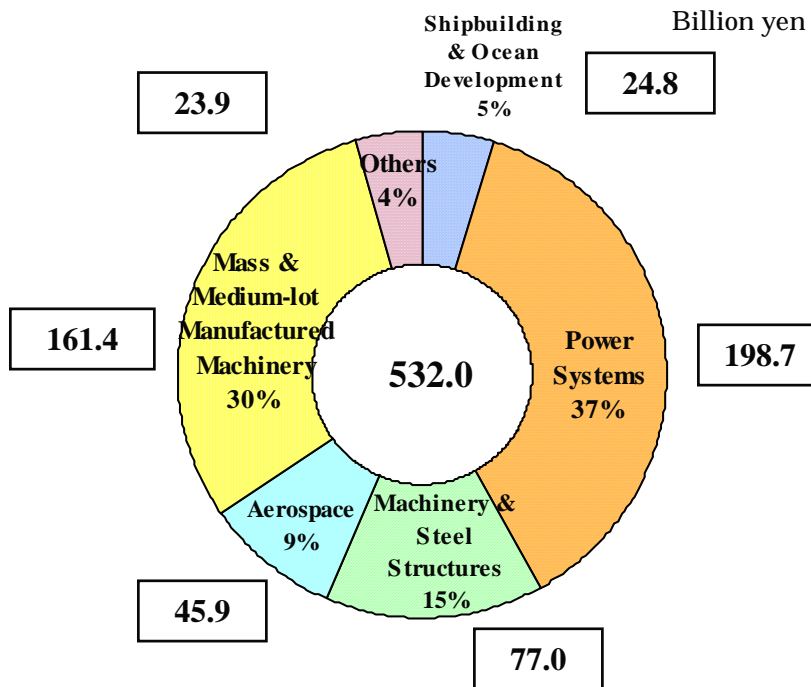
【 Non-Consolidated 】

(Billion yen)

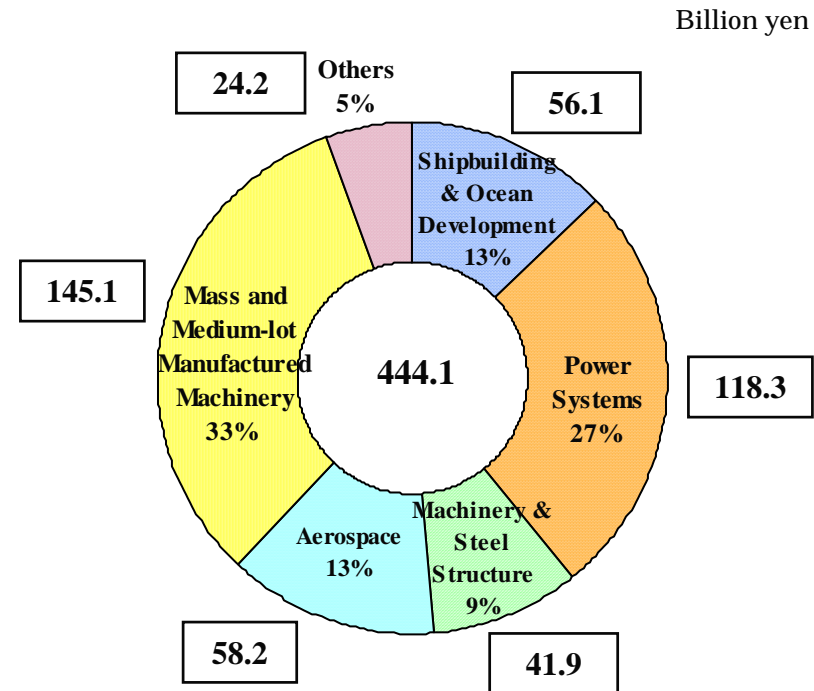
	First Quarter	Full-Year Forecast
Orders received	432.5	2,200.0
Net sales	339.5	1,900.0

Consolidated Orders Received and Sales by Segment (First quarter of FY2003)

Orders Received



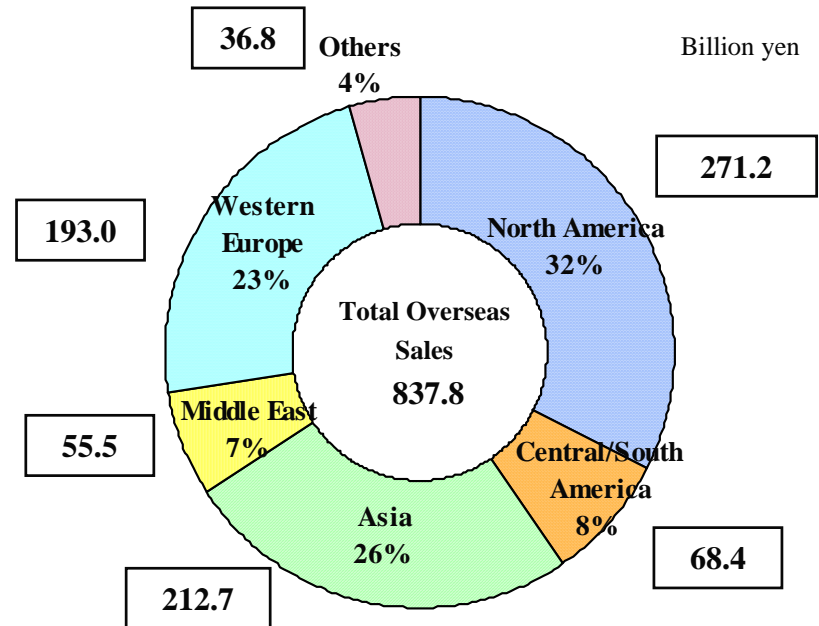
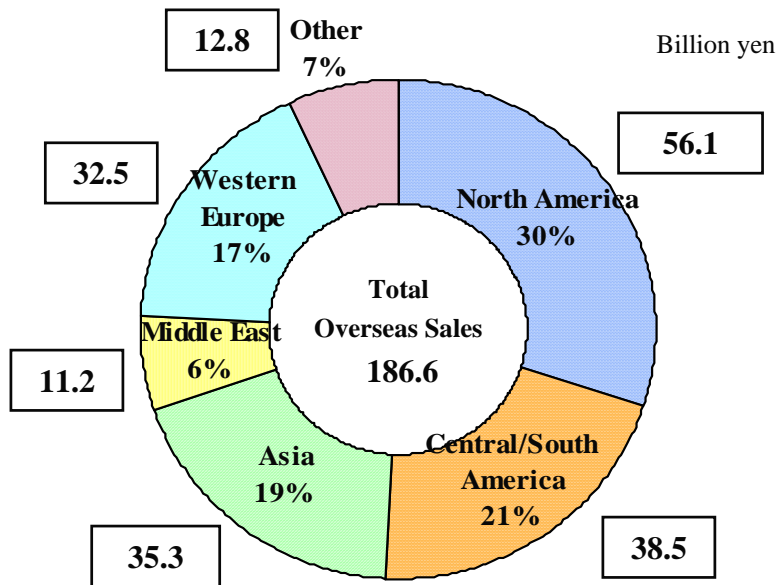
Net sales



Overseas Consolidated Sales by Region

First quarter of FY2003

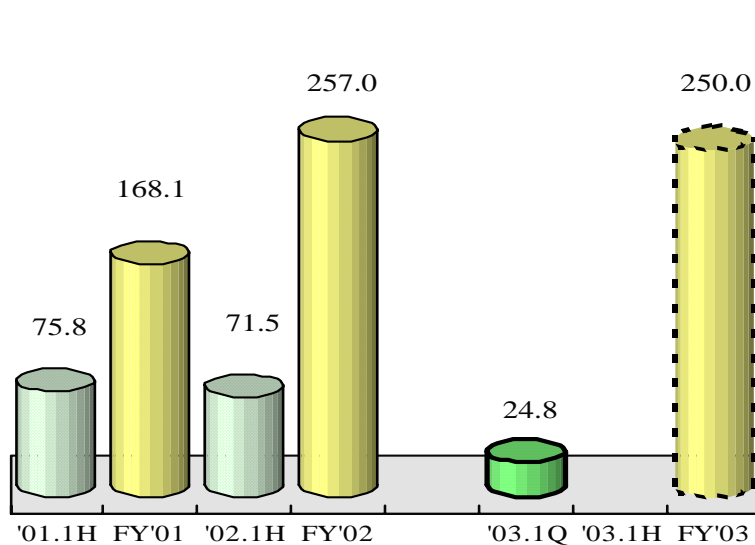
cf. FY2002 Full Year Results



Shipbuilding & Ocean Development

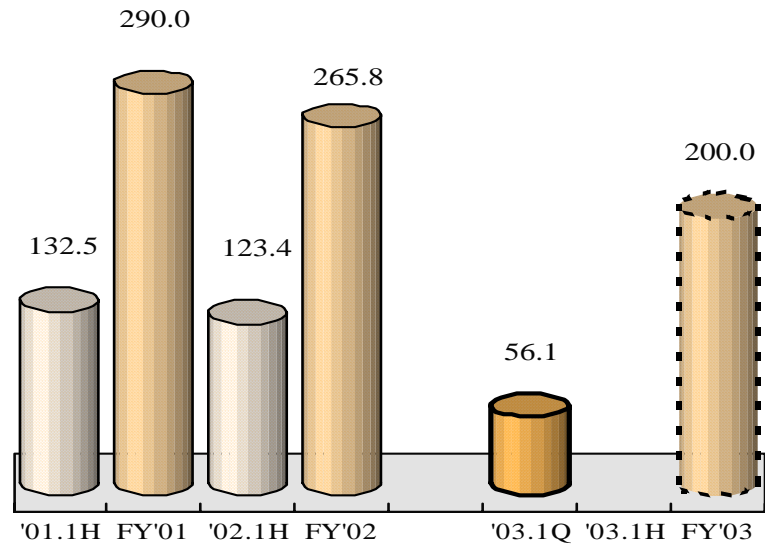
(Billion yen)

Orders Received



No. of ships (non-consolidated)
 6 (221KGT) 14 (558KGT) 7 (180KGT) 26 (1,152KGT)
 2 (122KGT)

Net Sales



No. of ships (non-consolidated)
 6 (192KGT) 17 (574KGT) 6 (423KGT) 18 (770KGT)
 4 (166KGT)

[Topics]

- Received orders for two pure car carriers (PCC) from Norway (order backlog of 46 vessels, including 7 LNG carriers)
- Cruise ships : Diamond Princess is launched (April 2003), Sapphire Princess shall be docked out (May 2003)

< Full Year Forecast (Orders Received/Sales/Earnings) >

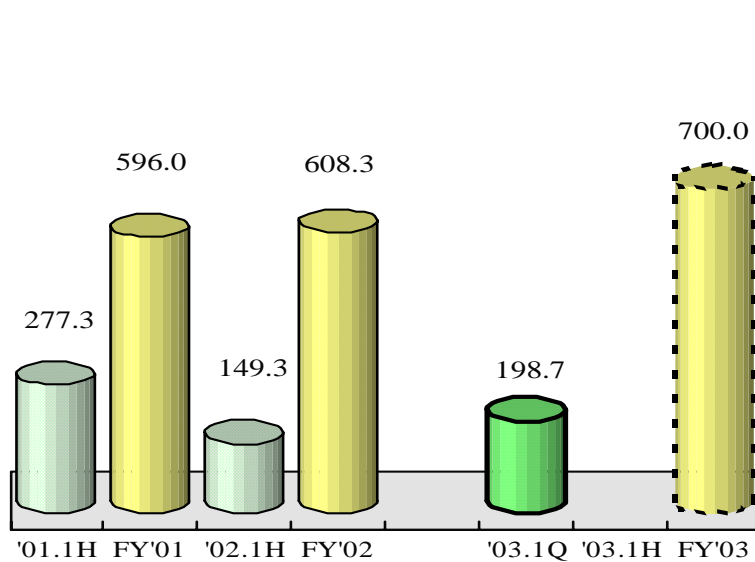
FY03 forecast : 250.0 / 200.0 / 7.0

(Original forecast 250.0 / 200.0 / 7.0)

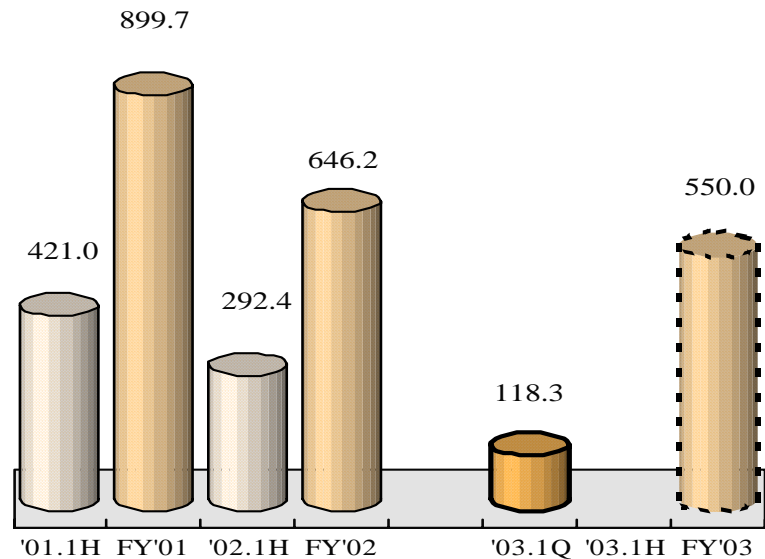
Power Systems

(Billion yen)

Orders Received



Net Sales



Gas Turbine Order Backlog (non-consolidated)

70 59 46 41 52

[Topics]

- Taiwan Power Company placed order for gas turbine combined cycle power plant.

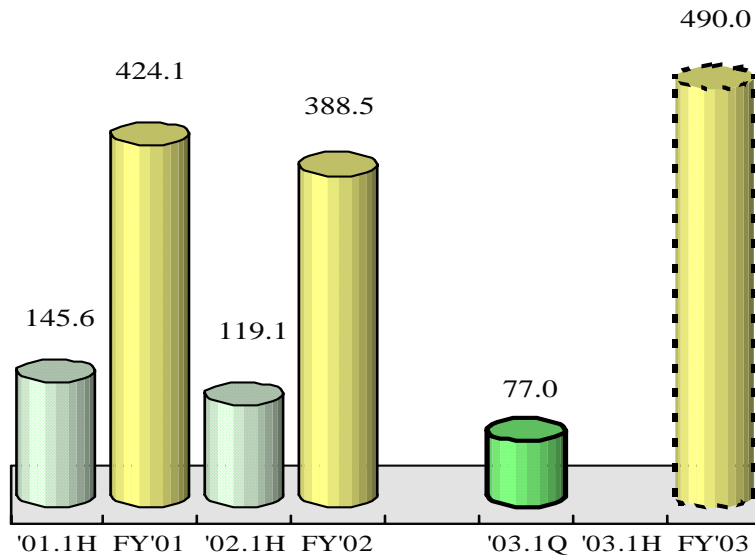
< Full Year Forecast (Orders Received/Sales/Earnings) >

FY03 forecast : **700.0 / 550.0 / 30.0**
 (Original forecast 700.0 / 550.0 / 30.0)

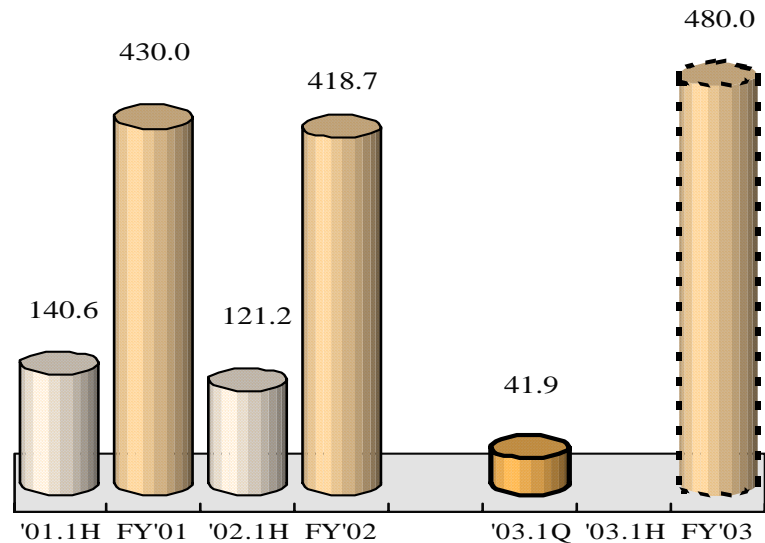
Machinery & Steel Structures

(Billion yen)

Orders Received



Net Sales



[Topics]

- In environmental systems, an order was received for construction work of the Tokyo PCB Waste Treatment Facility.

< Full Year Forecast (Orders Received/Sales/Earnings) >

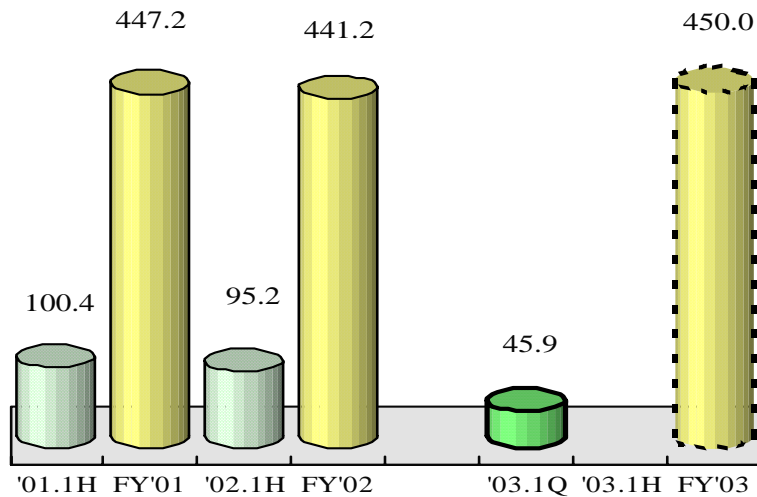
FY03 forecast : 490.0 / 480.0 / 12.0

(Original forecast 490.0 / 480.0 / 12.0)

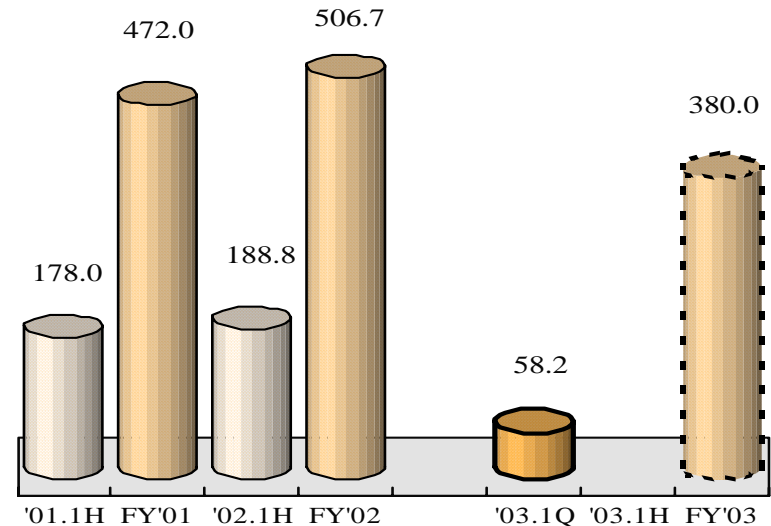
Aerospace

(Billion yen)

Orders Received



Net Sales



< Aircraft Deliveries >

B777: 31 61 18 36 10

[Topics]

- MHI was chosen as airframe candidate company to participate in design and manufacture of subassemblies for the Boeing 7E7 (June 2003).
- Integrated Defense Systems Group was established to reinforce MHI's ability to capture defense business. (April 2003).

< Full Year Forecast (Orders Received/Sales/Earnings) >

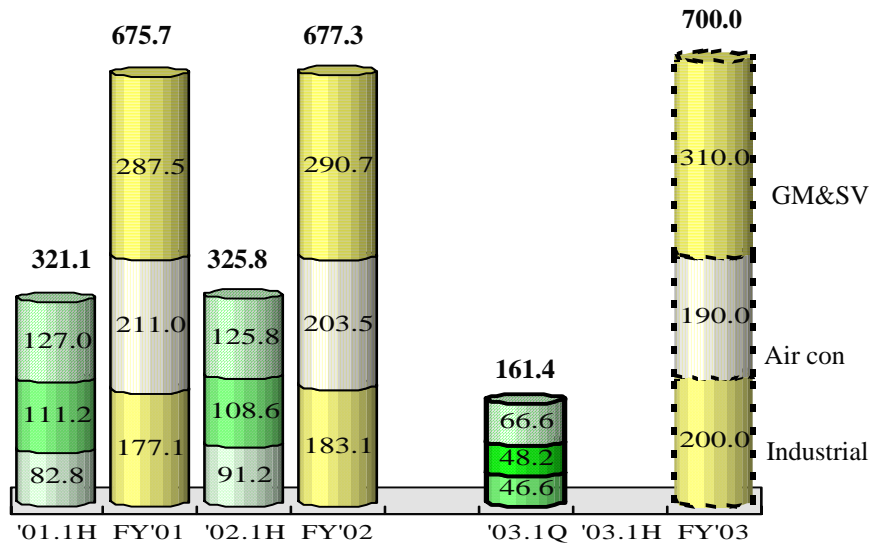
FY03 forecast : 450.0 / 380.0 / 28.0

(Original forecast 450.0 / 380.0 / 28.0)

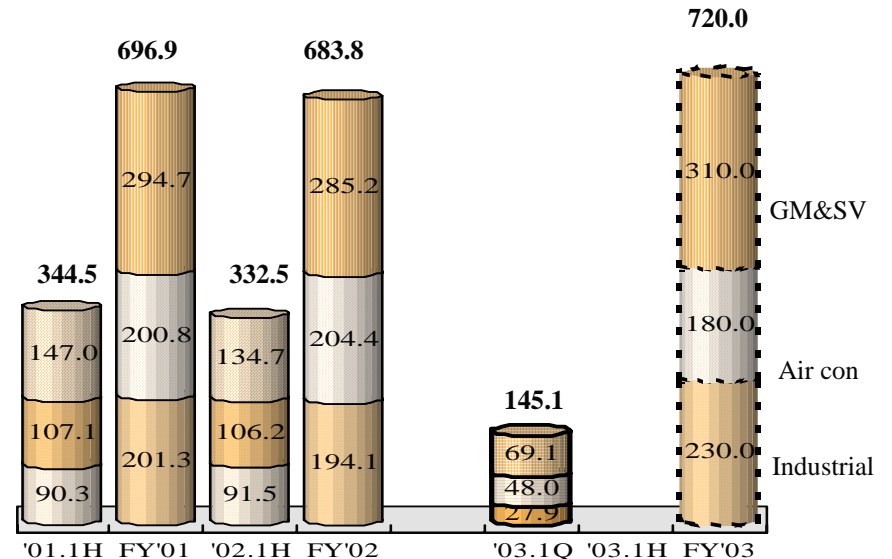
Mass and Medium-Lot Manufactured Machinery

(Billion yen)

Orders Received



Net Sales



GM&SV : General Machinery & Special Vehicle

Air con : Air-conditioning and Refrigeration System

Industrial : Industrial Machinery

[Topics]

- General Machinery & Special Vehicle : Next-generation forklift truck model, jointly developed with Nissan Motor Company, has been put on sale.

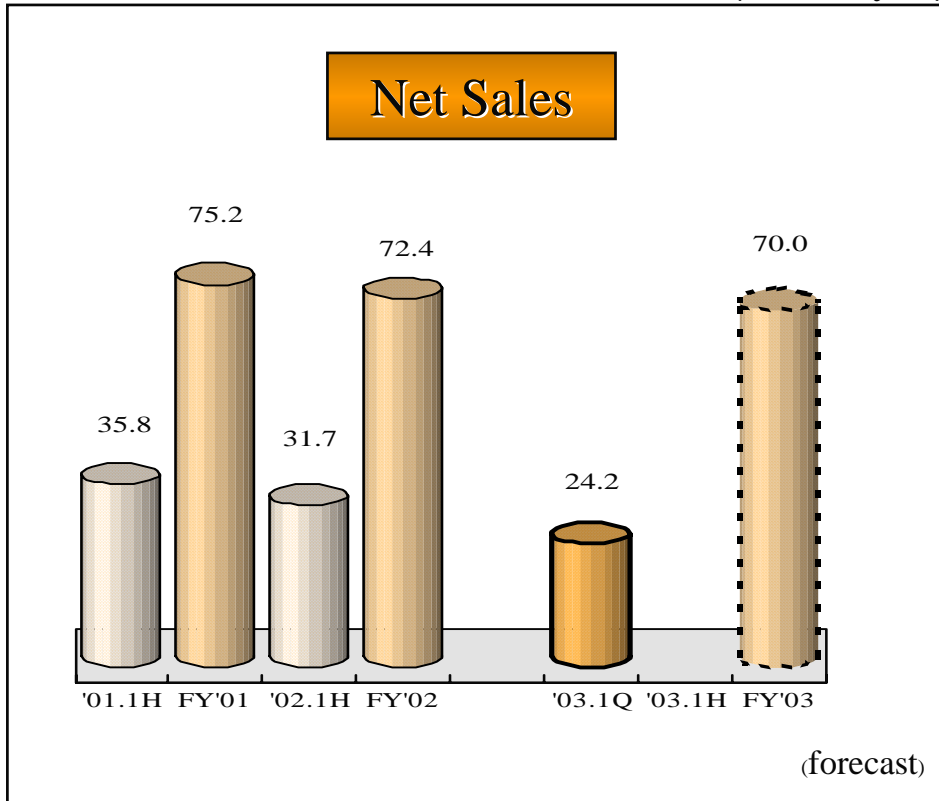
< Full Year Forecast (Orders Received/Sales/Earnings) >

FY03 forecast : 700.0/ 720.0/ 5.0

(Original forecast 700.0/ 720.0 / 5.0)

Others

(Billion yen)



- Construction and real estate
- Information and communication systems and others

<Full Year Forecast for Sales/Earnings >

FY03 forecast : **70.0 / 3.0**
(Original forecast 70.0 / 3.0)

Consolidated Full Year Forecast for FY2003

(Year ending March 31)

(Billion yen)

	2002	2003	
	Actual	Original Forecast	Revised Forecast
Orders received	2,480.9	2,700.0	2,700.0
Net sales	2,593.8	2,400.0	2,400.0
Operating income	115.3	85.0	85.0
Ordinary income	78.1	60.0	60.0
Income before income taxes	66.1	60.0	60.0
Net income	34.3	35.0	35.0

Forecasts are based on exchange rates of ¥120 to the U.S. dollar and ¥125 to the euro.

Forecasts regarding future performance in these materials are based on judgments made in accordance with information available at the time this presentation was prepared. Forecasts therefore embody risks and uncertainties. For this reason, investors are urged not to make decisions based solely on these forecasts. Actual results may differ significantly from these forecasts for a number of factors. Such factors include, but are not limited to, economic trends affecting the company's operating environment, the value of the yen relative to the U.S. dollar and other foreign currencies and trends in Japan's stock market.

Non-Consolidated Full Year Forecast for FY2003

(Year ending March 31)

(Billion yen)

	2002	2003	
	Actual	Original Forecast	Revised Forecast
Orders received	2,050.7	2,200.0	22,000.0
Net sales	2,171.7	1,900.0	1,900.0
Operating income	103.0	67.0	67.0
Ordinary income	65.1	50.0	50.0
Income before income taxes	54.5	50.0	50.0
Net income	30.1	30.0	30.0
Annual dividend per share	6.0yen	6.0yen	6.0yen

Forecasts regarding future performance in these materials are based on judgments made in accordance with information available at the time this presentation was prepared. Forecasts therefore embody risks and uncertainties. For this reason, investors are urged not to make decisions based solely on these forecasts. Actual results may differ significantly from these forecasts for a number of factors. Such factors include, but are not limited to, economic trends affecting the company's operating environment, the value of the yen relative to the U.S. dollar and other foreign currencies and trends in Japan's stock market.