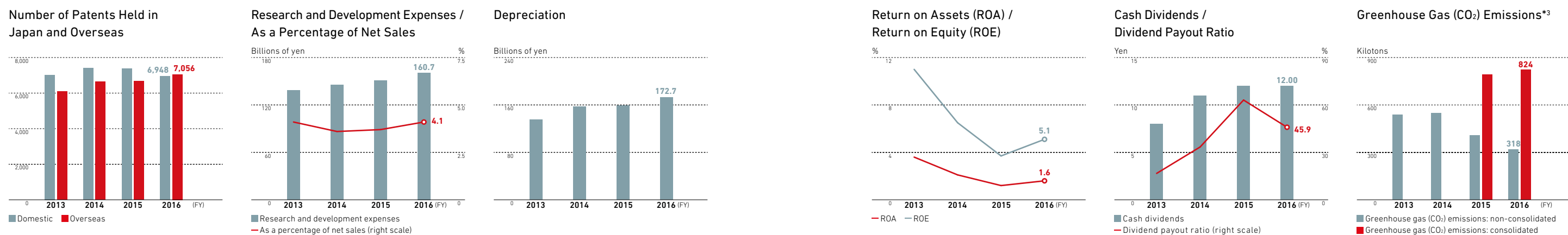
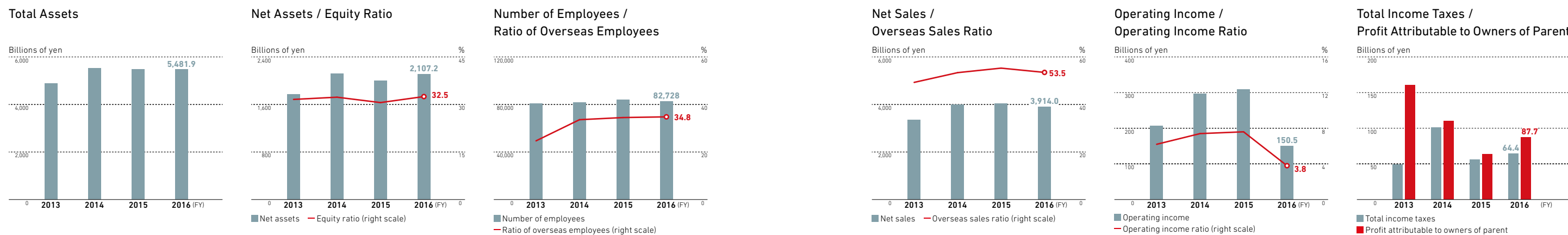


FINANCIAL AND NON-FINANCIAL HIGHLIGHTS

INPUT	ACTIVITIES	OUTPUT	OUTCOME
<p>As of March 31, 2016</p> <p>Total assets*1 ¥5,500.7 billion</p> <p>Net assets*1 ¥1,999.7 billion</p> <p>Interest-bearing debt ¥1,052.1 billion</p> <p>Number of employees 83,932 people</p> <p>Number of patents held 14,056</p>	<p>Year-on-year change</p> <p>Research and development expenses ¥160.7 billion 6.7% UP ↑</p> <p>Capital investment ¥204.4 billion 16.5% UP ↑</p> <p>Energy input*2 5,995 TJ 18.9% DOWN ↓</p> <p>Number of overseas employees 28,751 people 0.7% DOWN ↓</p>	<p>Pursuit of the 2015 Medium-Term Business Plan</p> <p>Expand business scale: Enhance global competitiveness through accelerated expansion to achieve a scale exceeding ¥5 trillion as soon as possible</p> <p>Strengthen finances and profitability: Further bolster financial strength and pursue high profitability; increase both owners' equity and ROE</p> <ul style="list-style-type: none"> Equity buffer greater than ¥250 billion Borrowing capacity above ¥600 billion Earning S&P "A" rating ROE above 10% EBITDA margin above 12% <p>Evolve global Group structure: Promote global-standard corporate governance and management processes</p> <ul style="list-style-type: none"> Transition to a company with an Audit and Supervisory Committee Capital policy clarification 	<p>As of March 31, 2017 (Compared with fiscal 2015)</p> <p>Total assets ¥5,481.9 billion 0.2% DOWN ↓</p> <p>Net assets ¥2,107.2 billion 5.5% UP ↑</p> <p>Interest-bearing debt ¥925.5 billion 12.0% DOWN ↓</p> <p>Number of employees 82,728 people 1.4% DOWN ↓</p> <p>Number of patents held 14,004 0.4% DOWN ↓</p>
		<p>Orders received ¥4,275.6 billion 4.7% DOWN ↓</p> <p>Net sales ¥3,914.0 billion 3.3% DOWN ↓</p> <p>Operating income ¥150.5 billion 51.4% DOWN ↓</p> <p>Greenhouse gas (CO₂) emissions*2 318 kilotons 21.7% DOWN ↓</p> <p>EBITDA margin 8.7% 3.2 POINTS DOWN ↓</p>	<p>Profit attributable to owners of parent ¥87.7 billion 37.4% UP ↑</p> <p>Dividend payments (for FY2016) ¥40.2 billion NO CHANGE →</p> <p>EBITDA ¥339.8 billion 29.1% DOWN ↓</p> <p>Reduction in CO₂ from using MHI's products (Compared with fiscal 1990 levels) 62,592 kilotons 35.9% UP ↑</p> <p>ROE 5.1% 1.4 POINTS UP ↑</p>



*1. MHI acquired shares in UniCarriers Holdings Corporation (now UniCarriers Corporation) on March 31, 2016. The cost of this acquisition was provisionally posted in fiscal 2015. This transaction was finalized in fiscal 2016, with the acquisition price finalized and the allocation of this acquisition price revised.

*2. In principle, MHI on a non-consolidated basis.

*3. Data is for production sites of MHI on a non-consolidated basis. However, figures for the fiscal year 2014, include the Nagasaki, Takasago, and Yokohama plants of Mitsubishi Hitachi Power Systems, Ltd.