MOVE THE WORLD FORW>RD

MITSUBISHI HEAVY INDUSTRIES

Coupa End User Training [Quick Start Manual]



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 - How to Log into MHI Coupa
 - Screen layout of Coupa home page
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Coupa P2P Process Overview







There are a few different ways invoices will come into Coupa:

cXML, Coupa Supplier Portal or Supplier Actionable Notifications: Suppliers are able to flip PO into an invoice and come back into Coupa. Invoices do not require manual intervention by AP or anyone at MHI-EMEA if the invoice amount matches PO amount and Goods Receipt (to be explained)

- Emailed to Coupa Inbox: AP enters invoice details manually into Coupa or matches line items to a PO in Coupa.
- Manually enter paper invoice: AP or user enters invoice details manually into Coupa.



Processed in Coupa with PO	Processed in Coupa w/o PO	Processed outside of Coupa i.e. SAP/Concur/Other
 All external, negotiable spend generating supplier invoices. For example (non-exhaustive): Office Supplies & Equipment IT Hardware/Software IT Consulting & Staffing Telecommunications Services & Equipment HR - Relocation, Trainings, Recruitment & Development Facilities Services & Supplies Marketing and Promotional Products Consulting Services Advertising and Communication Services & Fees Audit Events General MRO (non-inventoried items & select affiliates) Temporary Staffing (potential to be included at a later stage) 	All non-PO invoices with suppliers who are loaded into Coupa for PO purchases	 Travel & Employee Expenses Inventoried Items Direct Categories, including Plant Equipment Contract labor working on plant floor Software purchases unique to plant machine operation/maintenance Purchases and contract labor tied to sales orders and/or projects Emergency repair services Intercompany Spend Categories where purchasing card is used Government Payments (taxes, permits, etc.) Utilities (Gas & Electricity) Direct Debit



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Initial login

- 1. You will receive an email from Coupa about setting your password.
- 2. Click the link go to password reset screen.
- 3. Your Username is in the email.

Welcome to Council	
Welcome to Coupa:	
	Fowered to
1. Mar 19	
reetings,	
our organization has chosen Coupa for busine	ess spend management, and an account has been created for you.
ease set your password and activate your	account using the link below:
ttps://mssa.coupahost.com/setup_password/7.	7dfad37a8875d7984a38a09c32154fea0e9f8e4
sur Couna access credentials	
eh Address: http://wsa.counabost.com/	
sername: masashi.isnikawa	
he activation link above will expire within seven our Coupa Admin, or if you are a Coupa Admir	n days of receiving this message or once it is used. If you need assistance logging in to your Coupa instance, please conta n, submit a support case via the <u>Coupa Support Portal</u> .
	s,acoupa
	Business Spend Management



Initial login (Cont.)

- 4. Enter the password
- 5. Click the Submit button
- 6. Logged into Coupa successfully.







Log into Coupa

- 1. Access to https://mssa.coupahost.com/sessions/new
- 2. Fill in your username or Email address
- 3. Full in your password
- 4. Click the Sign In button





If forgot your password

- 1. Click Forgot username or password.
- 2. Fill in your email address
- 3. Click the *Reset Password* button.



× +

😂 Coupa Home

V

-



If forgot your password (Cont.)

4. You will receive an email from MSSA Coupahost for a password reset. Please **open the link in the email using the Chrome browser**.

Reset Password			-				_
MHI Group(Test) <do_not_reply@mssa-test.coupahost.com></do_not_reply@mssa-test.coupahost.com>	\odot	5	Reply	🏀 Reply All	\rightarrow Forward	ø	+++
To MIKI TOH					Mon 12/4	/2023 10	MA 20:0
MITSUBISHI							
HEAVY							
INDUCTDIES							
GRUUP ES Forgot password							_
				R.	werell try	cont	Da
Greetings Miki,							
Please click this link to begin the password reset process.							
Your username: miki.toh							
Please note that the password reset link will expire in 5 hours. If you require further assistance, please contact your Coupa Administrator or support@coupa.com.							
You may also copy and paste the password reset link into you browser:							
https://identity-stq0-na10001.io.coupahost.com/realms/900e56c8-e049-4684-bc06-05905ec79cc3/login-actions/action-token?		Nywiar	RolioiNT			EkNzath	V2ExY27
jcV8WINRq-XsEIKmqF5_3Wj90ddTbVORKTY&execution=8cba35a8-e773-4fb8-aaa0-28a9a44fdb2b&client_id=mssa-test_coupahost_com&tab_id=q-5NDhD2Y2c				0,12,07,100,12		1 In the gri	
		_				-	-
Business Spend Management							

How to Log into MHI Coupa (Cont.)



If forgot your password (Cont.)

- 5. Inter the password
- 6. Click the Submit button

Password Requirements

- Must contain at least 12 characters
- Must contain at least one lowercase letter
- Must contain at least one uppercase letter
- Must contain at least 1 numeric AND at least 1 special character
- Cannot be the same as any of your last 4 previously used passwords

	MITSUBISH HEAVY INDUSTRIE GROUPTES	II S T
мн	GROUP	(TEST)
	FOWERE	вы Сопр
		Englis
Update pas	sword	
Must contain a Cannisr be the	t least 12 characters t least one lowercase let t least one uppercase let t least 1 numeric AND at same as any of your last	ter ter leðst 1 special character 4 piler ously used passw
New Password		_
Confirm password		



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Screen layout of Coupa home page



This information is completed in order to begin a purchase request		Freeform Request	These are links to "punchouts", which are external catalogs where MHI employees can
Requests Orders Invoices Inventory Sourcin Good morning! Q What do you need? Start your search here	g Suppliers Reports Setup	Forms 🗸 O	rder Lists v Catalogues v Content Group All v
Recent Activity View All 1 Microsoft HD-3000 LifeCam, 1 Shipping costs Suppliers Bec + 11 Apr+ Reg 798187 + PO C774881 + Ordered	27.31 GBP Actions ~	Additional Stores	~
2 Dell Latitude 5430 CTO Base × 2 Supplier Dell C • 5 Apr • Reg 790678 • PO C766823 • Ordered	1,524.48 GBP Actions ~ 4 582.20 GBP	To Do View All Confirm Receipt for Invoice #1024399591 Swalls has automated as invoice for 22.77 associated with your express	+ #709197 hud a conside in provided for provinced
Supplier KDDI + 29 Mar + Req 790677 + PO C759487 + Ordered SQ-127061v4 VDI Storage HDD Expansion for MHI EMEA Supplier KDDI + 29 Mar + Req 790626 + PO C759633 + Ordered	Actions ~ 14,415.75 GBP Actions ~	Supplier has sournited an invoice for 32.17 associated with your reques	Hide • Create Receipt
SQ-126828 Maintenance for Steelhead Product (MHI EMEA - London) Supplier KDDI + 29 Mar + Req 790624 + PO C758070 + Ordered	922.00 GBP Actions ∽		
Here, a user can view his or her recent orders, as well as the status of each order		The to-do menu will populate user's custom notifications, s reminders to approve reque Create Receipts.	with a uch as sts or



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(1) Items with different commodity and requisition methods

lte	m / Service	Requisition Method
Office Supplies	Office Supplies	 Use WB Mason punchout catalog in Coupa
	Select IT Items	 Commodities which are requested through HuB will remain open in the HuB system. IT Technicians will enter these requests into Coupa after evaluation. Possible IT commodity options include, "Computers, Monitors & Storage Devices", "Desktop Software" and "Enterprise Software".
	Other IT Items	 Use CDW punchout in Coupa
IT Services	IT Services	 Free form requisition in Coupa
0	MRO	 MRO Punchout Catalog
goods services	Other Goods or Services	 Free form requisition in Coupa



(2) Four ordering methods (purchase scenarios)

	Method	Description
(2).1	Punchout	This is a method of selecting and purchasing products directly from the supplier catalog.
(2).2	Free form	Free form purchases require a detailed description and specific product information.
(2).3	Search	This is a way to search for products from internal or external databases or catalogs.
(2).4	Blanket PO	A request to purchase a bulk of items needed on a regular basis. The period and quantity must be specified. When creating a blanket PO, the service option is commonly used.



(2).1 Punchout

1. Please click on the supplier's punchout link to visit their website.





(2).1 Punchout (Cont.)

- 2. Enter the item you want to request in the search bar and click the magnifying glass to search.
- 3. Locate the item, update the quantity and click Add to Cart







(2).1 Punchout (Cont.)

4. After you added items in your cart, click "Continue to Checkout" to checkout. If you want to continue shopping, click "Continue Shopping" The items you added will be listed on your Coupa cart items





(2).2 Free form

1. Access the free form option by clicking on Write a request from the homepage

Requests	Orders	hivoices	Sourcing	Suppliers	Reports	Setup	
Good m	nornir	ng!				Forms 🗸 Order Lists 🗸 Catal	ogs 🗸 Policies 🗸
Q What do	you need? S	tart your sea	rch here			Write a request	
Recent Activi	ty View All				>	To Do View All	>

How to create a requisition (Cont.)



Write a request		× 2. Enter the information associated
* Non Catalog Item Description		with your purchase request (description, supplier, etc.) and click the <i>Add to Cart</i> button.
O Service item Supplier C	*Commedity	*Required
Unit Price	Qty Unit Of Measure 1 Each	 a. Non Catalog Item Description b. Requisition type "Item" c. Commodity d. Need by Date
Supplier Part Number	Manufacturer Part Number	
Transmission Method	If you have attachments, Click on <i>File</i> , <i>URL</i> or <i>Text</i> . The check box will send the text or attachment to the supplier	
Unconfirmed Email Address	Send to Supplier Type text here Send to Supplier Send to Supplier Send to Supplier	
Write Multiple Requests	Add Cancel Add to C	Go to page Review a Edit Cart for next st

e request lier, etc.) and Cart button.

red

- m Description
- "Item"

page Review and Cart for next step



(2).3 Search

- 1. Click the search box
- 2. Click the Items & Services

G	Requests	Orders	Invoices	Sourcing	Suppliers	Reports	Setup	
1	Good n	nornir	ng!				Forms 🗸 Order Lists 🗸 Catal	ogs 🗸 Policies 🗸
ľ	Q What do	you need? S	tart your sea	rch here			🖞 Write a request	
F	ecent Activi	ty View All				>	To Do View All	>

All ~	What do you need?	Q X
All		
Items & Servi	ices >	
Requests		
Orders		
Invoices		
Sourcing		
Suppliers		
Contracts		
People		



(2).3 Search (Cont.)

- 3. Enter the item you want to request in the search bar and click the magnifying glass to search
- 4. Set the quantity you need, then click Add to your cart

Items & Services - Pen			٩) ٢
Items & Services (2459)		View Grid	- Sort By Relevance -
Related Policies MSSA Office Supplies Purchasing Guidance			
Pilot G2 Premium Retractable Gel Ink Pen, Supplier Part PIL31020 from WB MASON CO INC Manufacturer Part PIL31020	Refillable, Black Ink, .7mm, DZ	BIC Round Stic Xtra Life E Translucent Blue Barrel, Supplier Part BICGSM11BE from Manufacturer Part BICGSM11BI	Ballpoint Pen, Stick, Medium 1 mm, Blue Ink, Dozen n WB MASON CO INC
	30.03 USD / Dozen 4		1.59 USD / Dozen Qty - 1 + Add
BIC Round Stic Xtra Life Ballpoint Pen, Stic Barrel, Dozen Supplier Part BICGSM11BK from WB MASON CO INC Manifacturer Part BICGSM11BK	k, Medium 1 mm, Black Ink, Smoke	Pilot FriXion Clicker Erasz Supplier Part PIL31451 from WE Manufacturer Part PIL31451	able Gel Ink Retractable Pen, Blue Ink, .7mm B MASON CO INC
	2.99 USD / Dozen Qty - 1 + Add		15.49 USD / Dozen

Go to page Review and Edit Cart for next step



(2).4 Blanket PO

A Blanket PO is a contract for the purchase of regularly needed goods or services for a specific period of time or within a specific amount. It is typically used to make recurring purchases from the same supplier within a certain time period (e.g., one year) or amount (part of a budget).

1. Access the free form option by clicking on *Write a request* from the homepage





(2).4 Blanket PO (Cont.)

2 Write a request a Non Catalog Item Description b Service		2. Enter the information associated with your purchase request (description, supplier, etc.) and click the <i>Add to Cart</i> button.
C * Type Service (Amt) ~ Unit Price	Supplier and Commodity Supplier Part Number Unit Price * Estimate price to cover cost for 1 year	 *Required a. Non Catalog Item Description b. Requisition type Service c. For Blanket PO, make sure to set Service (Amt) in the type field.
Manufacturer Name	Manufacturer Part Number * Due Date Resource Manager Service Manager Email mm/dd/yy Select (Clear)	d. Commodity e. Due by Date
Transmission Method Supplier Default Unconfirmed Email Address Attachments	If you have attachments, Click on <i>File</i> , <i>URL</i> or <i>Text</i> . The check box will send the text or attachment to the supplier URL here Send to Supplier Add Type text here Type text here	
Add File URL Text	Add Cancel Add to Cart	Go to page Review and Edit Cart for next step



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Processing in the cart	(1) Review and Edit Cart					
	(2) Review and Edit Cart - General Info					
	(3) Review and Edit Cart - Ship To					
	(4) Review and Edit Cart - Cart Items					
	(5) Review and Edit Cart - Copy Cart Items					
	(6) Review and Edit Cart - Delete Cart Items					
	(7) Review and Edit Cart - Billing					
	(8) Review and Edit Cart - Split billings					
	(9) Review and Edit Cart - Bulk Input for Multiple Items					
	(10) Review and Edit Cart - Add Approver or Watcher					
	(11) Review and Edit Cart - Save					
	(12) Review and Edit Cart - Save for Later					
	(13) Review and Edit Cart - Submit for Approval					
	(14) Review and Edit Cart - Pending Buyer Action					



(1) Review and Edit Cart

Each Requisition you created will be added to your cart. Please click *Review Cart* to see the contents of your cart.





(1) Review and Edit Cart (Cont.)

On the *Review Cart* screen, enter the detailed information for the purchase requisition.

	Add lag					
a	🏂 General Info)		🔗 Ship 🛛	То	
	Created By	Yuriko Hashimoto			Address 639	0 Northwest Drive
	On Behalf Of	Start typing name			Miss Can	sissauga, ON L4V 1S1 Iada
	Andiana de la				Loc	ation Code: MG002
	Assigned to 1	vone			VAT ID 999	999999
	Department		~		Attention Yur	riko Hashimoto
					Attention	
	Justification Attachments	Add File URL Text				
b	Justification Attachments /	Add File URL Text				
b	Attachments Attach	Add File URL Text t View All	~ Adva	nced Search	Q	Sort by Line Number: 0 → 9
Þ ₽	Attachments / Cart Items Add Line Clear Car Edit Selected Co	Add File URL Text t View All py Delete	✓ Adva	nced Search	Ą	Sort by Line Number: 0 → 9
	Attachments Attach	Add File URL Text t View All py Delete	✓ Adva	nced Search	Q	Sort by Line Number: 0 → 9 Billing
	Attachments A Cart Items Add Line Clear Car Edit Selected Co	Add File URL Text t View All py Delete	~ Adva	nced Search	م 500.00 usp	Sort by Line Number: 0 → 9 Billing MHIA
b)	Attachments / Cart Items Add Line Clear Car Edit Selected Co test NOAC INTERNATIONAL	Add File URL Text t View All py Delete	~ Adva	nced Search	ب 500.00 usp	Sort by Line Number: 0 → 9 Billing MHIA- Others
b 4 1	Attachments A Cart Items Add Line Clear Car Edit Selected Co test NOAC INTERNATIONAL	Add File URL Text t View All py Delete .INC.	~ Adva	nced Search	م 500.00 usp	Sort by Line Number: 0 → 9 Billing MHIA MHIA-CCX-2010 MHIA CO2 ME Others XQ0-CCX-2010 MHIA CO2 MD::X
b)	Attachments A Cart Items Add Line Clear Car Edit Selected Co test NOAC INTERNATIONAL Commodity	Add File URL Text	→ Adva	nced Search	ب 500.00 usp ned Email	Sort by Line Number: 0 → 9 Billing MHIA MHIA-CCX-2010 MHIA CO2 MD Others XQ0-CCX-2010 MHIA CO2 MD xco-ccx-2010 MHIA CO2 MD where the second s

(b) Cart Items



(2) Review and Edit Cart - General Info

General Info: Include shared details for all items, such as on behalf, and the purchase reason.

1. On Behalf Of:

Using the On Behalf Of function is optional.

(The On Behalf Of field user drives the Ship To Address, Billing information and Approval chain. Also, Users can only choose people from their affiliate who have an active user profile in Coupa.)

2. Justification:

Provide the reason for the request. If you have obtained pre-approval, include those comments as well.

<u>3. Attachments:</u> Attach files as needed.

🔅 Ge	eneral Info	0
	Created By	Yuriko Hashimoto
1	On Behalf Of	Start typing name
	Assigned to	None
	Department	~
2	Justification	
3	Attachments	Add File URL Text

the logged-in user on the order form.

(3) Review and Edit Cart - Ship To

General Info: Include shared details for all items, such as on behalf, and the purchase reason.







(4) Review and Edit Cart - Cart Items

In the items (details), input detailed information for each item. This includes supplier, price, account information, and so on. If purchasing multiple items, please ensure that the input values are correct for each item.



Processing in the cart



(4) Review and Edit Cart - Cart Items (Cont.) – Add Line

1. If you want to add an item to the same	📜 Cart Items				
requisition, please click the Add Line.	Add Line Clear Cart View	AB 🛩 Adva	nced Search 🔑 Sort by Line M	fumber: 0 → 9 👻	
 Fill in the item information on the form and click the Save button. 	 Service. Item 				
	*Type	* item	* Supplier		
	Service (Amt) 🖌		NOAG INTERNATION		
1 Cart Items	* Commodity				
Add Line Clear Cart View All	All ADDA	Survey Bard Muncher			
	0.00 USD V	Supplier Part Number	Payment terms		
Edit Selected Copy Delete	1 <u></u>		0134		
	Service Start Date	* Due Date	Resource Manager		
	mm/dälige	mm/collige	Sched		
Mask NOAC INTERNATIONAL INC.	Service Manager Email		(Crean)		
	Transmission Method	Manufacturer Name	Manufacturer Part Number		
Commodity Need By Date	Supplier Default 🛶	P			
Other - MRO 02/21/24	Unconfirmed Email Address Attachments Add File URL Text			2	
				Cancel Save	

Processing in the cart



(4) Review and Edit Cart - Cart Items (Cont.) – Add Line (Cont.)

3. 4.	The m and ac is disp Also, li requisi	ess Ide Iay ine itio	sage 'Your line has d to the end of the ed in green. item 2 has been a n.	s been saved requisition' added to this	General Inf 3 Your line	Cart Items Appro	edit wers Comments History ded to end of requisition.
		2	acart Items				
			Add Line Clear Cart	View All	✓ Advanced	Search 🔎 S	Sort by Line Number: $0 \rightarrow 9 \sim$
		¢	Edit Selected Copy	Delete			
							Billing
		1	Mask NOAC INTERNATIONAL II	NC.		200.00 USD 40 x 5.00 USD / Each	MHIA MHIA-CCX-DC General::XQ05311-Other - MRO
			Commodity Other - MRO	Need By Date 02/21/24	Payment Terms NT30	Unconfirmed Email Address No	XQ0-CCX-DC General::XQ05311-Other - MR O P
			🚭 Add Tag				
			Pen NOAC INTERNATIONAL II	NC.		150.00 USD 30 x 5.00 USD / Each	
			Commodity Other - MRO	Need By Date 02/21/24	Payment Terms NT30	Unconfirmed Email Address No	
			🔥 Add Tag				



(4) Review and Edit Cart - Cart Items (Cont.) – Clear Cart

- 1. If you want to clear all items in your cart, please click on '*Clear Cart*'.
- 2. Then a warning message 'Are you sure?' will appear. If you want to proceed with clearing the cart, click the '*OK*' button.
- 3. Afterward, your cart will be emptied from this requisition.



mssa-dev.coupanost.c	om says		
Are you sure?		2	Curied I

Review Cart#11194 Edit				
General Info Cart Items Approvers Comments	History			
Cart cleared.				×
Add Tag				
🔅 General Info	<u> </u>	Ship To		
Created By Miki Toh		Address	20 E. Greenway Plaza 🔎	
On Behalf Of Start typing name			Houston, Texas 77046	
Assigned to None			Location Code: TX023	
Department	~	Attention	Miki Toh	
Justification				
Attachments Add File URL Text	12			
Copied From 11193				
🔓 Cart Items				
Add Line View All ~ Adv	vanced Search	🔎 Sort by	Line Number: $0 \rightarrow 9 \qquad \checkmark$	
Edit Selected Copy Delete				
	3		Billing	
	Your cart is em	npty		
Perpage 15 45				


(5) Review and Edit Cart - Copy Cart Items

- 1. Check the checkboxes for the requests you want to copy
- 2. Click Copy
- 3. After copying the request, the message "Your line was copied successfully. Please note that some values may have changed to the default payment terms" will display at the top.

7	🔓 Cart Items				
	Add Line Clear Cart	View All	✓ Advanced	Search 🔎	Sort by Line Number: $0 \rightarrow 9 \sim$
4	Edit Selected Copy	Delete All 1 line	es are selected. Clear selection		
					Billing
	Monitor NOAC INTERNATIONAL IN	NC.		500.00 USD 1 x 500.00 USD / Each	MHIA MHIA-CCX-HQ IT::XQ01115-Others XQ0-CCX-HQ IT::XQ01115-Others
	Commodity Computers, Monitors, & Storage Devices	Need By Date 2023-12-20	Payment Terms NT30	Unconfirmed Email Address No	
	Add Tag				



Processing in the cart (Cont.)



(5) Review and Edit Cart - Copy Cart Items (Cont.)

Id Line Clear Cart View	All 🗸 A	Ivanced Search 🔑 Sort b	V Line Number: 0 → 9 🗸	
ltem Monitor	* Supplier NOAC INTERNATION/	* Commodity Computers, Monitors, & Storaj 🗸		*Required Item Supplier
Unit Price 500.00 USD 🗸	Qty 1	Unit Of Measure		CommodityUnit PriceNeed by Da
upplier Part Number	Asset tags	Payment Terms		
Need By Date				
ransmission Method Supplier Default 🚽 🚽	Manufacturer Name	Manufacturer Part Number		
Inconfirmed Email Address				
utachments Idd Fille URL Text				
🖁 Add Tag				

Processing in the cart (Cont.)



(5) Review and Edit Cart - Copy Cart Items (Cont.)

5. "Your line has been saved and added to end of requisition" is displayed after Saving.

5	Your line has been saved	d and added to end o	f requisition.		×
7	🔓 Cart Items				
↓ ¢	Add Line Clear Cart Edit Selected Copy	View All Delete	Advanced	Search 🔎 S	Fort by Line Number: $0 \rightarrow 9$
					Billing
1	Monitor NOAC INTERNATIONAL IN	IC.		500.00 USD 1 x 500.00 USD / Each	MHIA- MHIA-CCX-HQ IT::XQ01115-Others XQ0-CCX-HQ IT::XQ01115-Others
	Commodity Computers, Monitors, & Storage Devices	Need By Date 2023-12-20	Payment Terms NT30	Unconfirmed Email Address No	
	🛃 Add Tag				
2	Monitor Noac international in	IC.		500.00 USD 1 x 500.00 USD / Each	MHIA MHIA-CCX-HQ IT::XQ01115-Others XQ0-CCX-HQ IT::XQ01115-Others
	Commodity Computers, Monitors, & Storage Devices	Need By Date 2023-12-22	Payment Terms NT30	Unconfirmed Email Address No	
	😽 Add Tag				



(6) Review and Edit Cart - Delete Cart Items

- 1. Select the Item you want to delete and the Delete button will appear.
- 2. Click the **Delete** button.



Processing in the cart (Cont.)



(6) Review and Edit Cart - Delete Cart Items (Cont.)

- 3. Then a warning message 'Are you sure?' will appear. If you want to proceed with clearing the cart, click the 'OK' button.
- 4. The deleted item will then disappear from the Cart Items section.



4 🔓 Cart Items



Per page 15 | 45



(7) Review and Edit Cart - Billing

Account billing information is completed by the requester at the line level. Billing information will default based on the requester's affiliate and cost center and the commodity of the good/service.

- If you want to change the Billing Information, click the "magnifying glass icon" located in the billing section.
- 2. Select billing information from the dropdown menu or type the billing information
- 3. Click Choose

7	📙 Cart Items				
	Add Line Clear Cart	View All	✓ Advanced	Search 🔎 S	Sort by Line Number: $0 \rightarrow 9$ 🗸
4	Edit Selected Copy	y Delete			
					Billing
1	Monitor NOAC INTERNATIONAL I	NC.		500.00 USD 1 x 500.00 USD / Each	MHIA MHIA-CCX-HQ IT::XQ01115- XQ0-CCX-HQ IT::XQ01115-Others
	Commodity Computers, Monitors, & Storage Devices	Need By Date 2023-12-20	Payment Terms NT30	Unconfirmed Email Address No	





(8) Review and Edit Cart - Split billings

For any Requisition line, cost can be split among different accounting strings. This will bring up the "split the billing" screen, which will allow you to add additional billing strings to split and determine the percentage and/or dollar split across the billing accounts.

		7	🔓 Cart Items				
			Add Line Clear Cart	View All	~ Advanced	Search 🔎 So	bort by Line Number: $0 \rightarrow 9$ 💙
1.	Click the arrows to enter accounting	•	Edit Selected Cop	Delete			
	information to split bills.						Billing
2.	If the Billing Account is not set up, click the magnifying glass and set it up	1	Monitor NOAC INTERNATIONAL	INC.		500.00 USD 1 x 500.00 USD / Each	MHIA MHIA-CCX-HQ IT::XQ01115-Othe XQO-CCX-HQ IT::XQ01115-Others
3. 4.	Set up the split amount or % of Line. Click Save	L	Commodity Computers, Monitors, & Storage Devices	Need By Date 2023-12-20	Payment Terms NT30	Unconfirmed Email Address No	
			Billing Account All	ocations			×

	Monitor from NOAC INTERNATIONAL INC. for 500.	00 USD			
	Billing Account	Period	Amount	% of Line	
	XQ0-CCX-HQ IT::XQ01115-Others		250.00 USD	50.00	20
	XQ0-CCX-HQ IT (Data Center)::XQ01171-Other		← 250,00 USD	50.00	10
Add an additional line split if needed	Add split			_	
		500.00 USD	of 500.00 USD		100%
Import/Export Billing if	Import / Export Billing			Cano	4 Save



(8) Review and Edit Cart - Split billings (Cont.)

5. After setting the split amount, click "Save" and you will see the following screen

5	🔓 Cart Items						
	Add Line Clear Car	t View All	 ✓ Advanced 	Search 🔎	Sort by Line N	lumber: $0 \rightarrow 9$	 Image: A set of the set of the
ŀ	Edit Selected Co	Delete				F	
					Billing	5	
1	Monitor NOAC INTERNATIONAL	.INC.		500.00 USD 1 x 500.00 USD / Each			2 Accounts
	Commodity Computers, Monitors, & Storage Devices	Need By Date 2024-01-12	Payment Terms NT30	Unconfirmed Email Address No			
	G Add Tag						

Billing Account Allocations						×
2	Splits, 2	Accounts, 0 Periods				
Accounts	CoCd	CstAcct	GL	Period	Amount	% of Line
MHIA, MHIA-CCX-HQ IT::XQ01115-Others	XQ0	CCX-HQ IT::XQ01115	Others	None	250.00	50%
MHIA, MHIA-CCX-HQ IT (Data Center): XQ01171-Others	XQ0	CCX-HQ IT (Data Center)::XQ01171	Others	None	250,00	50%
Export to v					Edit	Close

*If you click <u>2 Accounts</u>, it will appear on the screen



(9) Review and Edit Cart - Bulk Input for Multiple Items

Split accounting strings can be applied across all requisition lines to save your time

- 1. Click the check box on the top left next to the "Cart Items" text to select all items.
- 2. Click the *Edit Selected* button.

it Selected	Copy Delete All 2 lin NAL INC. Need By Date Required	es are selected. Clear selectio Payment Terms NT30	200.00 USD 40 x 5.00 USD / Each Unconfirmed Email Address	Billing MHIA MHIA-CCX-2010 MHIA CO2 MD::XQ0888 Others XQ0-CCX-2010 MHIA CO2 MD::XQ08893-O ers O
sk C INTERNATION modity r - MRO	NAL INC. Need By Date Required	Payment Terms NT30	200.00 USD 40 x 5.00 USD / Each Unconfirmed Email Address	Billing MHIA MHIA-CCX-2010 MHIA CO2 MD::XQ0889 Others XQ0-CCX-2010 MHIA CO2 MD::XQ08893-0 ers O A
SK C INTERNATION modity r - MRO	NAL INC. Need By Date Required	Payment Terms NT30	200.00 USD 40 x 5.00 USD / Each Unconfirmed Email Address	MHIA MHIA-CCX-2010 MHIA CO2 MD::XQ0889 Others XQ0-CCX-2010 MHIA CO2 MD::XQ08893-0 ers
modity r - MRO	Need By Date Required	Payment Terms NT30	Unconfirmed Email Address	XQ0-CCX-2010 MHIA CO2 MD::XQ08893-C ers
			No	
Add Tag				
	VAL INC.		150.00 USD 30 x 5.00 USD / Each	MHIA
modity r - MRO	Need By Date 02/14/24	Payment Terms NT30	Unconfirmed Email Address No	
n C Im	INTERNATION odity • MRO	INTERNATIONAL INC.	INTERNATIONAL INC.	INTERNATIONAL INC. 30 × 5.00 USD / Each odity Need By Date Payment Terms Unconfirmed Email MRO 02/14/24 NT30 Address No



(9) Review and Edit Cart - Bulk Input for Multiple Items (Cont.)

- 3. Click the green **Double arrow** icon to bring up the Split the Billing box, or click the **magnifying glass icon** to change the account information.
- 4. Select the Need by Date
- 5. Click Adjust.







(9) Review and Edit Cart - Bulk Input for Multiple Items (Cont.)

6. When done, two lines were adjusted, and the same billing information was registered on the first and second lines, with the lead date set to the same day.

🦙 Cart Items				
Add Line Clear Car	t View All	✓ Advanced	Search 🔎	Sort by Line Number: $0 \rightarrow 9 \sim$
G Edit Selected Co	py Delete			
Success!		^		Billing
1 Mask Account is now General::XQ0 Req is now 111	sted / XQ0-CCX-DC 5311-Other - MRO 93	nentTerms	200.00 USD 40 x 5.00 USD / Each	MHIA MHIA-CCX-DC General::XQ05311-Other - MRO XQ0-CCX-DC General::XQ05311-Other - MR
Other - MRO	02/14/24	VT30	Address No	ية ب
Pen Noac INTERNATIONAL	.INC.		150.00 U 30 x 5.00 USD / Each	MHIA MHIA-CCX-DC General::XQ05311-Other - MRO
Commodity Other - MRO	Need By Date 02/14/24	Payment Terms NT30	Unconfirmed Email Address No	0 P ♠
Add Tag				



(10) Review and Edit Cart - Add Approver or Watcher

Before Submitting the requisition, if you need to add an *Approver* or *Watcher* for this requisition

1. Click the *Add* button.





(10) Review and Edit Cart - Add Approver or Watcher (Cont.)

- 2. Please enter the name you wish to add to this approval chain, or select a watcher.
- Then select the approver position from the drop-down list. (If you want to select a watcher, please choose 'As Watcher'.



4. Then click the Add button





(10) Review and Edit Cart - Add Approver or Watcher (Cont.)

5. The approver has been added, then please Save, Save for Later or Submit for Approval for this requisition.



Processing in the cart (Cont.)



(11) Review and Edit Cart - Save

Save saves your current shopping cart requisition. Cart items remain in your current cart.

1. If you want to save the requisition, click Save button.





(11) Review and Edit Cart - Save (Cont.)

2. If you want to edit or add items to the saved requisition, you can do so by a) or b) as shown below.

MT	?
Recently added items	
30 Pen from NOAC INTERNATIONAL INC.	150.00 USD
40 Mask from NOAC INTERNATIONAL INC.	200.00 USD
_	Total 350.00 USD
	Review Cart

a) Click on *Review Cart* in the upper right corner and edit the request.

	1	2.3610		Cate
Goo	od a	ftern	oon!	Cate
Q	What do	/ou need? Si	tart your sear	ch here

b) Click on the *Requests* tab and edit your requisition. If the Requests tab is not available on the homepage, click on *Recent Activity" -> "View All* and search for the Requisition list to edit.



(12) Review and Edit Cart - Save for Later

Save for later also saves current shopping cart requisition but it places it in draft status and opens a new requisition shopping cart that the user can work on in the meantime.

1. Click Save for Later button.





(12) Review and Edit Cart - Save for Later (Cont.)

From options a), b), and c) shown below, you can check the requisition you saved in Save for later.

- a) When you save a requisition using "Save for later" it will be saved as a draft.
- b) Click on the *Requests* tab to see the relevant requisitions from the list of requisitions.
- c) If your permissions do not allow you to see the Requests tab on your home page, you can check it from the Requisition list in View All under Recent Activity or by clicking on *View All* and then on the Requisition list.



Processing in the cart (Cont.)



(13) Review and Edit Cart - Submit for Approval

1. After all requests are entered correctly, click *Submit for Approval* to send the approval to the next approver.





(13) Review and Edit Cart - Submit for Approval (Cont.)

- 2. You will see a message in green stating 'Requisition # submitted for approval' and the status of Req 11193 will change to *Pending Approval* in your Recent Activity section.
- 3. Simultaneously, the next approver will receive a notification email for approval..

		3 archase Approval Request for Miki Toh - Requisition #11193 AR ACTION REQUIRED: Coupa Approval Notification <approval:< td=""> Image: Specific Coupa Approval Notification <approval:< td=""></approval:<></approval:<>
Requests Orders Reports		To YURIKO HASHIMOTO Tue 2/6/2024 (1) If there are problems with how this message is displayed, click here to view it in a web browser.
Sector and a sector sector		Powered by 🍀 COUPA
Good evening!		MITSUBISHI INTUSTRIES GROUP
Q What do you need? Start your search here		Purchase Approval Request for Miki Toh - Requisition #11193
Requisition #11193 submitted for approval.		Hi Yuriko,
		Requisition #11193 from Miki Toh is ready for your approval! A rejection comment is needed to reject this approval request.
Recent Activity View All	~	Submitted By Miki Toh
40 Mask, 30 Pen	350.00 USD	Total 350.00 uso Item Mask 40 Each x 5.00 200.00 uso Supplier NOAC INTERNATIONALINC.
oppining restant in an red titled i granity oppining	Actions ~	Item Pen 30 Each x 5.00 150.00 uso Supplier NOAC INTERNATIONAL INC.
		View Reg Reject Approve



(14) Review and Edit Cart - Pending Buyer Action

When a requisition is missing information that is required for the purchase order, the requisition will be placed on "Pending Buyer Action" status. This typically occurs when:

- 1. A requester does not select a supplier (you can intentionally leave this blank if you want/need Procurement's support in identifying the correct supplier)
- 2. A requester's ship-to address is left blank (however this should not occur since Ship To details are entered by default)
- 3. A requester does not enter complete billing information



It is important for requesters to ensure all required information is complete. Requestions that are not filled out with all the required information will not be able to be submitted and will receive "Pending Buyer Action" status. If requesters see "Pending Buyer Action" in the approval flow, they should check their request to see what is missing.



(14) Review and Edit Cart - Pending Buyer Action (Cont.)

If a requester does not enter complete billing information, they will receive a pending buyer action error.

1. If you have a Pending Buyer Action due to an error in your cost account information, please click on the "*magnifying* glass icon" under Billing.

Cart Item	IS		-		(and the second s	0			
Add Line Cle	ar Cart Viev	All	v	Advanced	Search	P S	ort by	Line Number: $0 \rightarrow 9$	
Four selenced	ential pere	15					D:00-		
					100.0	0.000	Dilling	1	
Mask NOAC INTERNAT	IONAL INC.				100.0 20 x 5.00 US	D / Each	MHU		
	ion in an an a						1	· ••	
Commodity	Need By	Date	Payment Te	rms	Unconfirmed Em	ail			
Other - MRO	02/14/24		N130		No				
Add Tag									
er page 15 45									
					Total 100.0	0 USD			
Approve	rs								
• • 17 F • • • •									
Add									
	C	-							
MT		- O -		NT		1			
		\smile							



(14) Review and Edit Cart - Pending Buyer Action (Cont.)

If a requester does not enter complete billing information, they will receive a pending buyer action error.

- Enter the correct Cost Account starting with CCXand choose from dropdown list of Cost Account.
- 3. Click Choose.





(14) Review and Edit Cart - Pending Buyer Action (Cont.)

If a requester does not enter complete billing information, they will receive a pending buyer action error.

4. When the Pending Buyer Action error in Approvers has been resolved, click *Submit*, and the Requisition will be automatically sent to the next Approver.

Edit Selected	Copy Delete			
1				Billing
Mask NOAC INTERNATIO	NAL INC.		100.00 USD 20 x 5.00 USD / Each	MHIA MHIA-CCX-CMD Sales::XQ03118-Others XQ0-CCX-CMD Sales::XQ03118-Others
Commodity Other - MRO	Need By Date 02/14/24	Payment Terms NT30	Unconfirmed Email Address No	\$
👍 Add Tag				
Perpage 15 45				
Perpage 15 45			Total 100.00 USD	
Perpage 15 45	5		Total 100.00 USD	
Perpage 15 45	5		Total 100.00 USD	
Perpage 15 45	S		Total 100.00 USD	







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(1) Request Change for requestor

A requester can modify the content of a submitted requisition using the withdraw function before the requisition is fully approved.

- 1. You can find the Withdraw icon from
- Requests -> Requisitions a)
- Recent Activity -> View All b) > Requisitions
- Recent Activity -> Actions C)
- Click the Withdraw Icon 2. with the red arrow



Miki Toh

Load from file

11194



- 3. Then a message will appear asking if you want to confirm your withdrawal. If you want to proceed with clearing the cart, click the *OK* button.
- 4. The message "Successfully withdrew Requisition #..." will be displayed and the status will be changed from Pending Approval to Draft.
- 5. Click Pencil icon's *Edit*.







- 6. The message "Requisition #..... is now your active cart requisition. Your old cart is available in Activity." will be displayed at the top of the page.
- 7. Navigate your cursor into the cart display window, and a *pencil* icon will appear in the top right corner of the window. Click on it.

Review	Cart#1	194 Edit		
eneral Info	Cart Items	Approvers	Comments	History
Requisition	#11194 is nov	v your active (cart requisition	n. Your old cart is available in <u>Activity</u> .
G Add Tag				

7	📙 Cart Items				
	Add Line Clear Cart	View All	✓ Advanced	Search 🔎 S	Sort by Line Number: $0 \rightarrow 9 \sim$
f	Edit Selected Copy	Delete			
				6	Billing
1 □	Mask NOAC INTERNATIONAL II	NC.		200.00 🔽 100 x 2.00 USD / Each	MHIA MHIA-CCX-CMD Sales::XQ03118-Others XQ0-CCX-CMD Sales::XQ03118-Others Q
	Commodity Other - MRO	Need By Date 02/14/24	Payment Terms NT30	Unconfirmed Email Address No	Δ
	😽 Add Tag				



- 8. Change the part of the request you want to change. Ex) change the Qty.
- 9. Select the Need by Date
- 10. After changing the requests, click **Save**

dd Line Clear Cart View All Advanced Search Sort by Line Number: 0 - 9 ~ East Satecraid Darpy Deter< <p>Billing *Item * Supplier *Item * Supplier *NoAC INTERNATION. Other - MRO Unit Price Unit Price USD Name Asset tags Payment Terms NT30</p>	Cartillems		-			-	
End Saterial End Saterial Billing * Lenn * Supplier *	dd Line Clear Cart Vie	W All V	Advanced	Search	Sort by	Line Number: 0 → 9	Ý
Billing * Item * Item * Item * Item * Mask NOAC INTERNATION Other - MRO • Unit Price 2.00 USD * Unit Price 2.00 USD * Unit Price 2.00 USD * Unit Of Measure Each Supplier Part Number Asset tags Need By Date 02/14/24 Transmission Method Supplier Delault Vunconfirmed Email Address Atachments Add Fig	Edit Solethart Copy Del						
Item Supplier Mask NOAC INTERNATION Unit Price 200 USD 50 Each Supplier Part Number Asset tags Payment Terms N130 Namufacturer Part Number Supplier Delault Unconfirmed Email Address Attachments Add Tig Attachments Add Tig					Billin	ig	
Mask NOAC INTERNATION Other - MRO * Unit Price Z 00 Supplier Part Number Asset tags Payment Terms NT30 Need By Date 02/14/24 Transmission Method Manufacturer Name Manufacturer Part Number Supplier Daiault Vaconfirmed Email Address Attachments Add File VRL Text	* Item	* Supplier	*	Commodity			
* Unit Price 2.00 USD 50 Each Supplier Part Number Asset tags Payment Terms NT30 NT30 <td>Mask</td> <td>NOAC INTERNATION</td> <td>9</td> <td>Other - MRO</td> <td>~</td> <td></td> <td></td>	Mask	NOAC INTERNATION	9	Other - MRO	~		
2.00 USD • 50 Supplier Part Number Asset tags Payment Terms NT30 Need By Date 02714/24 Transmission Method Manufacturer Name Manufacturer Part Number Supplier Delault Unconfirmed Email Address Attachments Add File URL Text	* Unit Price	7 aty	U	nit Of Measure			
Supplier Part Number Asset tags Need By Date 02/14/24	2.00 USD 🗸	50	E	Each	~		
Need By Date 0214424 Transmission Method Manufacturer Name Manufacturer Part Number Supplier Delault Unconfirmed Email Address Attachments Add File VRL	Supplier Part Number	Asset tags	P	ayment Terms			
Need By Date D2/14/24			1	√T30	*		
Supplier Default Unconfirmed Email Address Attachments Add File URL Text	Transmission Method	Manufacturer Name	M	anufacturer Part N	umber		
Unconfirmed Email Address Attachments Add File URL Text	Supplier Delault	Manuacturer Marie		and actures F bit in	uniber		
Attachments Add File URL Text	Unconfirmed Email Address						
Add Tag	Attachments. Add File URL Text						
	G Add Tag						q
Cancel Delete					Ca	ncel Delete	Sa



12. Review all requests and click <i>Submit for Approval</i> .	Approvers		
13. The message "Requisition # submitted for approval." will be displayed. And the status changed to Pending Approval.	MT Miki Toh 02/08/24	NT noac test	Approval Complete
			Save for Later Save Submit for Approval
Good afternoo	n!		
Q What do you need? Start yo	our search here		🗹 Write a request
Requisition #11194 submitted for appro	ival.		
Recent Activity View All			~
Suppliers NOA • 8 Feb • Req 11194 • Pen	ding Approval		250.00 USD Actions ~



(1) Request Change for requestor (Cont.)

14. After the request change, the next approver will receive an e-mail notification.

Purchase A	Approval Request for M	/liki Toh - Requi	sition #11194
Hi noac,			
Requisition #1 reject this appi	1194 from Miki Toh is ready fo roval request.	r your approval! A rej	ection comment is needed to
Submitted By	Miki Toh		
Total	250.00 USD		
	Item Mask supplier NOAC INTERNATIONAL INC.	50 Each X 2.00	100.00 usp
	Item Pen Supplier NOAC INTERNATIONAL INC.	30 Each X 5.00	150.00 usp
	Maria		



(2) Copy Requisition



- 1. You can find Copy icon from
- **Requests -> Requisitions** a)
- Recent Activity -> View All -> b) Requisitions
- c) Recent Activity -> Actions
- Click the **Copy** icon with the red 2. arrow



11194

11193

Load from file

Miki Toh

Miki Toh



(2) Copy Requisition (Cont.)

- 3. After clicking Copy, the message "Requisition was copied successfully. Please note that some values may have changed to the default payment terms." will appear.
- 4. Navigate your cursor into the cart display window and click on it.

Requests Orders Reports			
3 General Info Cart Items Approvers	Comments History		
Requisition 11194 was copied successfully	γ. Please note that some value	es may have changed to the de	fault payment terms.
		O Shin To	
🐂 Cart Items			
Fix the incomplete lines outlined in red	Advanced	Search .0	or by Line Number $0 \rightarrow 9$
Edit Selected Copy Delete	Auvanceu		
4			Billing
Mask NOAC INTERNATIONAL INC.		100.00 U 50 x 2.00 USD / Each	MHIA MHIA-CCX-CMD Sales::XQ03118-Others XQ0-CCX-CMD Sales::XQ03118-Others
CommodityNeed By DateOther - MRORequired	Payment Terms NT30	Unconfirmed Email Address No	☆
Add Tag			

Cart Items



(2) Copy Requisition (Cont.)

5. Edit the item information and click **Save**

*Required

- Item
- Supplier
- · Commodity
- Unit Price
- Need by Date

 Etti Suuciati Divy *Item Mask * Unit Price 2.00 USD Supplier Part Number * Need By Date 02/21/24 m Mask Supplier Default ✓ 	Supplier NOAC INTERNATION. Oty 50 Asset tags	Billing Commodity Other - MRO Unit Of Measure Each Payment Terms NT30
* Item Mask Mask * Unit Price 2.00 USD • Supplier Part Number * Need By Date 02/21/24 ™ Mask * Need By Date 02/21/24 Mask * Need By Date 02/21/24 Mask * Need By Date 02/21/24 * Need By Date • Need By Date	Supplier NOAC INTERNATION. Oty 50 Asset tags	Billing Commodify Other - MRO Unit Of Measure Each Payment Terms NT30
* Item Mask • Unit Price 2.00 USD • Supplier Part Number • Need By Date 02/21/24 □ ▲ "Need By Date" is a required field Transmission Method Supplier Default	Supplier NOAC INTERNATION. Oty 50 Asset tags	Commodity Other - MRO ✓ Unit Of Measure Each ✓ Payment Terms NT30 ✓
Transmission Method Supplier Default	Asset tags	Other - MRO Unit Of Measure Each Payment Terms NT30
• Unit Price 2.00 USD • Supplier Part Number • Need By Date 02/21/24 • Need By Date 02/21/24 • Transmission Method Supplier Default •	Oty 50 Asset tags	Unit Of Measure Each ~ Payment Terms NT30 ~
* Unit Price 2.00 USD Supplier Part Number * Need By Date 02/21/24 m * Need By Date' is a required field Transmission Method Supplier Default ✓	Oty 50 Asset tags	Unit Of Measure Each ~ Payment Terms NT30 ~
2.00 USD → Supplier Part Number * Need By Date 02/21/24 * Need By Date' is a required field Transmission Method Supplier Default *	Asset tags	Each ~ Payment Terms NT30 ~
Supplier Part Number * Need By Date 02/21/24	Asset tags	Payment Terms NT30 ~
Supplier Part Number	Asset tags	Payment Terms NT30
* Need By Date 02/21/24 * Need By Date' is a required field Transmission Method Supplier Default		NT30
* Need By Date 02/21/24		
Supplier Default	Manufacturer Name	Manufacturer Part Number
and the second sec		
Unconfirmed Email Address		
Attachments Add File URL Text		
Add Tag		
and the second sec		5



(2) Copy Requisition (Cont.)

6. When all items in this request have been modified, review the contents and *Submit for Approval*.

					Billing
1	Mask Noac International IN	NC.		100.00 USD 50 x 2.00 USD / Each	MHIA MHIA-CCX-CMD Sales::XQ03118-Others XQ0-CCX-CMD Sales::XQ03118-Others
	Commodity Other - MRO	Need By Date 02/21/24	Payment Terms NT30	Unconfirmed Email Address No	A
	Add Tag				
2	Pen Noac international in	NC.		150.00 USD 30 x 5.00 USD / Each	MHIA MHIA-CCX-CMD Sales::XQ03118-Others XQ0-CCX-CMD Sales::XQ03118-Others
	Commodity Other - MRO	Need By Date 02/14/24	Payment Terms NT30	Unconfirmed Email Address No	A
	ổ Add Tag				
P	erpage 15 45				
L				Total 250.00 USD	
s	🖉 Approvers				
l	Add				
L					
L	MT	NT			
L	Miki Toh	noac test	Approval Com	plete	
					6
				Save for Later	Save Submit for Approval


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In Coupa, there are a few points in the transaction where you may be required to approve for varying reasons.

- 1. Requisition Approval
 - You are part of the requester's managerial hierarchy
 - The requester has added you as an ad hoc approver
 - Someone has entered a requisition on your behalf
- 2. PO Approval
 - You are part of the requester's managerial hierarchy and he/she has requested a change order
- 3. Invoice Approval
 - You are the requester and need to validate a service by approving the invoice
 - You are the requester or part of the requester's managerial hierarchy and a tolerance has failed. Since the invoice did not match the PO, after routing to AP, it will route to the requester and the requester's managerial hierarchy for re-approval.
 - You are the requester for a Non PO Invoice transaction. Since this transaction does not have documented approvals on the requisition (because there was not a requisition) the approval will route to the requester and requester's m Approvers

Watchers can be added on an ad hoc basis. They're notified at the point of submission and full approval. Watchers are not required to take action, versus approvers who need to take action in the system.





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Approval Matrix (DOA)



 The new DOA (used for Coupa purchases) identifies a single approval threshold depending on the employees assigned approval level:

Approval Limit	£0K	£10k	£50K	£>50K
Typical Job Titles	SecretaryOfficer	 Manager Deputy General Manager 	 General Manager Director 	• COO

NOTE: Self approval is not permitted. A request will automatically route to the requester's next approver, regardless of approval level or dollar amount of the request.

Approval Considerations

- 1. Review requisition header to understand purchase and justification
- 2. Review requisition line(s) to understand each item/service being requested, along with supplier, price, and other information and comments
- 3. Open any given attachments to validate any required supporting documentation
- 4. Validate the accounting string to ensure that the good or service is being billed to the correct account
- Enter any approval/rejection comments – comments <u>required</u> for Rejections (be detailed so the requester knows exactly what changes to make)
- 6. Click "Approve" or "Reject"

NOTE: Upon rejection, Requisition routes back to the requester and is placed in "Draft" status

Requisitions Requisition Lines Insights	
Requisition #559 (Pending Approval)	
General Info Cart Items Approvers Comments History	
G Add Tag	
	🔗 Ship-To Address
Created By Ryan Crall	Address 20 Greenway Plaza
Requested By Ryan Crall (change)	Houston, TX 77046 United States
Justification None	Attn: Ryan Crall
Attachments Supplier_Quote.docx	

DEMO



Add	снаш мээл Рюсшененс эрроу	art of Reds Over \$30k		
Ryan Crall 05/02/18	MSSA Procurement	Jocelyn Freed	Jeff Gilkerson	
mment (required to m rovide approval/rejection	eject) on comment here			

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Approving a Requisition: Options for Approval



Once a requisition has been routed to you for approval, there are two ways to approve or reject a requisition in Coupa

- 1. Email: directly from your inbox
- 2. To Do list: on your Coupa Homepage







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Approving an Invoice



Approvers can approve/reject invoices the same ways as they do requisitions

- **1. Email**: directly from your inbox
- 2. To Do list: on your Coupa Homepage

			View Reg Reject Approve
Looks Click the app this er	good - want to approve? rove button below or simply reply to nail with the word Approve.	Something's wrong - need to reject? No worries, just click the reject button below or reply to this email with the word Reject. Comments are required.	Need more info? Click View Reg and you'll be taken online to see everything.
It	ems Safety Supplies Supplier Freed (Test)	1 @ 51,000.00 Industries	51,000.00 USD
٦	Total 51,000.00 USD		
Submitte	d By Ryan Crall		
Requisition #	559 from Ryan Crall is ready fo	r your approval! If you want to reject the red	quisition, you'll need to provide a rejection com
Hi Ryan,			
Purcha	se Approval Reque	st for Ryan Crall - Requisit	ion #559









Tolerance Type	Tolerance Amount (if applicable)	Tolerance Percentage (if applicable)
Misc greater than	£0	
Shipping greater than	£0	
Shipping as percent of total invoice greater than		0.00%
Invoice Currency does not match PO Currency	Exact Mate	ch required
Invoice line unit price compared to PO line unit price	£0	
Invoice line unit price compared to PO line unit price (%)		0.00%
Amount Invoiced compared to amount ordered	£0	
Amount Invoiced compared to amount ordered (%)		0.00%
Quantity invoiced compared to quantity ordered	0	
Quantity invoiced compared to quantity ordered (%)		0.00%
Invoice Line Unit of Measure does not match PO Line Unit of Measure	Exact Mate	ch required
Total taxes as percent of total invoice greater than		00.00%



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- If an invoice is routed to you for approval and you do NOT approve, you should:
 - 1. Reject the invoice including the reason for the dispute



- 2. Email MHI-EMEA AP informing them to officially create a dispute in Coupa
- 3. MHI-EMEA AP will dispute the invoice in supplier. You will get an email when AP creates the dispute in Coupa and the invoice will have a status of "Disputed" in Coupa.
- 4. Reach out to the supplier directly to resolve the dispute and request that they resend a correct invoice
- 5. The corrected invoice will be re-routed for approval as required



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- Receipts are recorded in two different ways, depending on if the transaction includes a goods commodity or services commodity
 - Services require "Service Validation" approval on the invoice by the requester.
 - Goods require a Goods Receipt to be entered into the system

Goods Commodities (Requ	uiring Goods Receipt)	Service Commodities (Re	quiring Service Validation)
 Real Property Leasing Safety Supplies Tangible Assets Leasing Office Furniture Office Supplies Employee Benefits Computer Peripherals Computers, Monitors & Storage Devices Desktop Software Other - MRO 	 Print Services Promotional Products P&C Insurance Audio Conference Call Lines Mobile Phones – Hardware & Service Telecom Equipment Enterprise Software IT Network Hardware Multi-Function Devices Servers & Storage General MRO Supplies 	 IT Consulting IT Managed/Outsourced Services Software Development Telecom Services Other – IT Other – Telecom Digital & Print Creative Services Events & Trade Shows Market Research Media Buy Sponsorships Other – Marketing Waste Removal Other – Energy & Utilities Catering Services Research Equipment & Services Other – Research Other – Mail Services 	 Cafeteria Services Facility Maintenance Janitorial Services Security Services Other – Facilities Other – G&A Employee Relocation Services Employee Training Other – HR Services Recruitment Services Temporary Staffing Accounting & Audit Services Consulting Services Legal Services Other – Professional Services Translation Services Small Parcel Mail Delivery Other – Misc



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Service Validation



Requesters will be required to approve invoices as validation of the service they have been invoiced for

- Service validations will appear in Coupa as invoice approvals. When a supplier invoices for a service, the original requester will receive a notification asking them to approve the invoice.
 - Approving the request indicates that the service was completed and the invoice can be paid
- For example, see the below service validation for a purchase that has the commodity "IT Consulting,"
 which is a service







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- Once a requisition for select commodities has been approved, the purchase order issued, and the goods have physically been received by the end user, a formal receipt in Coupa is required
- Users can enter receipts via the Home Page or Activity page





Clicking on the "truck" icon will bring you to the receipt page



Goods Receipt Notification

If an invoice is received in Coupa for a goods purchase before a goods receipt is entered, the requester is notified of an order pending receipt. The invoice will not be processed until the goods receipt is entered.

- Notification will be sent via email, as well as via the user's To-Do List on the Coupa homepage
- × To Do 38 more in your inbox To Do: Confirm receipt for Invoice #Email Receipt Confirm Receipt of Reg #515 Hi Jocelyn, Supplier has submitted an invoice for 3,570.00 but a An invoice #Email Receipt from Freed (Test) Industries is currently pending receipt. Have these items or services been received? receipt is required for payment 1 x recieve via email for 10.00 USD Hide . Create Receipt Ordered: 1 Each Invoiced to date: 0 Each Received to date: 0 Each ding Receipt: 1 Fach Click the link below in order to receive. The user can also View Online Receive All Pending The user can access the access the receiving receiving screen directly screen via the To Do List via email by clicking by clicking "Create "Receive All Pending" Receipt"
- Once the receiving screen has been accessed, follow the steps on the previous slides to complete receipt





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Central Receiving



The Central Receiving role in Coupa allows users to receive against PO's they did not request. Users without this role can only enter Goods Receipts for requests they've submitted.

1. Navigate to the Orders tab. Central receivers have access to this tab, which end users without central receiving role do not have.



2. Click on the truck icon next to the order that needs to be received.

Purchase Order	s Purchase	e Order Line:	6					
Purcha	se Oro	lers						
Export to v				v	ïew All	✓ ○ Advanced	Search	,
Ship To User	Order Date	Supplier	Status	Transmission Status	Unanswered Comments	ltems	Total	Actions (>
Jocelyn Freed	05/08/18	Freed (Test)	Issued	Sent via Email	No	IT Consulting	150.00 USD	-
		Industries					l	
Jocelyn Freed	05/08/18	Freed	Issued	Sent via Email	No	1 Each of Mouse	5,150.00	e
		(Test) Industries				II consulting	USD	9 9

Central Receiving cont'd





4. Save Receipt





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PO Changes



Changes to the PO can be made until the PO has been fully received. If the PO has not been fully
received the option for "Request Change" will appear at the bottom of the PO details



 The PO will become open for editing and the requester can update the PO with necessary changes. The change request will be rerouted through required approvals.



- Once approved, the Change order will be submitted to the supplier.
- Note: Applying a PO Change Request to a cXML vendor will trigger a re-order.



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Reporting in Coupa



- Users can "Create Views", schedule reports, and filter desired attributes on nearly every Coupa Object.
- Pre-configured reports or custom reports created via "Create View" functionality
- Users can schedule regular e-mail distribution of Standard and Custom Coupa Reports
- Advanced Filter functionality on various objects (Users, Orders, Requisitions, Invoices, etc.)





- Custom views can be created a nearly all Coupa objects (suppliers, purchase orders, requisitions, invoices, etc)
- They can be exported to Microsoft Excel

	Purchase Orders	s Purchase	Order Lines	Insights									
	Purchas	se Ord	ers										
	Export to ~					View	All Invoiced PO (Partial and Full)		vanced	I mhia 🌖			
	PO Number R C298 M	Cequester Sh IHIA Test MH	nip To User	Order Date 04/30/18	Supplier Lenovo	Status Transition	Month End - PO Summary Non-USD PO Not Exported PO In Error Status PO Never Invoiced	ommen	s Item 1 E	ns Each of afd	0		
	C255 M	IHIA Test MF	IIA Test	04/25/18	Freed (Test)	Issued	PO on Buyer Hold PO On Currency Hold PO on Supplier Hold PO on Supplier Window Hold PO Pending Acknowledgemen PO Record History PO With Missing Asset Tags	t	4 E Lar	Each of Lenovo Thinkpad	1		
Create New data table vie	W		Trat	04/40/40	Industries	C-A	PO With Pending Changes PO With Revision POs with service lines Transmission Failures Un-sent PO			Columns			
Name Vieibility @ Only Mo]			04/10/10	(Test) Industries	Closed	Unopened Email PO by Suppli Create View	er V		Available (olumns	Selected colu	umns
 Everyone Restrict by content group 	*			1 N	ame	you	report, defin	е		Comments		PO#	
Start with view All	v		>	wh	o sh t an	ould	be able to vie	ew		Created By		Requester	
Conditions		-	-	filte	ers/c	ondit	ions as need	ed		Currency		Ship To User	
Apply All v of these conditions:	~		2	Ac	djust visib dra	whic le in aain	ch columns a the report by a the boxes	re		Last Exported	At	Order Date	



Reporting in Coupa *Quick Reporting using the "Advanced" filtering feature*



equisitions	need click "A filte	to view a dvanced rs to see	gain in the future, d" to create various the information	Search
Match all conditions		ue		Add group of conditions
Req # Account Asset Tags Buyer Note	 ✓ Is 	~		Cancel Search
Commodity Copied From	nr <mark>itted On</mark>	Status Draft	Items	Total Actions
Created Dy Created Date Current Approval Group	e	Draft		
Current Approval Owner Current Approver's Name Department	2/18	Pending Buyer Action	1 testbuuyer2 from for 50.00 USD	50.00 us applied by clickin
Expiration Date Items Justification Last Submitted At	2/18	Received	IT Consulting services from Freed (Test) Industries for 10,000.00 USD 7 Monitor from Freed (Test) Industries for 7,700.00 USD 5 Cables from Freed (Test) Industries for 280.00 USD	17,980. USD
Last Updated By Last Updated Date	е	Draft		0.00 USD 🦯 🖿 😣
PO ID [°] PO Number Req #	e ▼	Draft	200 Lenovo Thinkpad Laptop from Lenovo for 100,000.00 USD	100,000.00 💉 📟 🛍 USD 😵
585 Jocelyn Freed 0	5/2/18	Ordered	Office supplies - Test Sarah from Freed (Test) Industries for 200.02 USD	200.02 USD 🧪 🖿 🛼
584 Jocelyn Freed 0	5/02/18	Received	12 Chairs from Freed (Test) Industries for 1,320.00 USD (Test) Industries for 2,000.00 USD	3,600.00 💉 🖿 USD

Quick Reporting using the "Advanced" filtering feature - Cont'd









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1. On the home page, hover over your name in the top right corner of the page and click "Settings"



2. This will bring up the "Settings" page, which includes notifications. Click the "Notification" tab to bring up the page on which you can set your notifications

Settin	gs						
General	Address Book	Content	Delegates	Billing Accounts	Reports	Notifications	
Choose the ty	pes of actions that you v	rant to receive no	otifications for, eith	ner by email, in your To Do	List, or both.		
Online	Email						
🗹 Online	🗹 Email		Someone mak	es a comment on somethin	g		
Online 🗹	🗹 Email		Document mer	ntions			
🗹 Online	🗹 Email		My approval is	needed			



 Coupa allows users to set up delegate approvers to approve on their behalf. To set up a delegate, click the "Delegates" tab

General	Address Book	Content	Delegates	Billing Accounts	Reports	Notifications
Delega	ite Approvals	5				
You are not o	delegating your approva	als. 😳 Add a D	elegate			

2. This will bring up the "Delegate Approvals" page, where the delegate can be specified, along with the time period and reason for delegation of approval

Your approvals will now be o	lelegated to:	
* Delegate		
* Start Date	01/02/17	
* End Date		
* Reason		
		12



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- Users with the Accounts Payable (MHI) and Accounts Payable Supervisor (MHI) Role can refer to the Accounts Payable manual.
- Accounts Payable users can create invoices on Coupa in instances where suppliers do not send invoices to Coupa via cXML, CSP or SAN.
- Credit Notes can also be created if not received by the supplier
- Accounts payable users can view invoices and their status and can perform actions for on Hold invoices, void receipts or dispute invoices.



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Question	Answer
What is a Procure To Pay solution?	A Procure-To-Pay system is a fully integrated solution designed to support an end-to-end process that begins with goods and services requisitioning and ends with ready-to-pay files for upload into an accounts payable system.
What is changing?	We are optimizing our current systems and processes to minimize inefficiencies and adopt newer, more user- friendly technology with mobile functionality for indirect spend. This will change how we interact with our external Suppliers, from onboarding and buying to payment for indirect spend.See next two slides for further details.
Why are we making this change?	Coupa will allow to be more agile and more efficient in our purchasing process, as we move towards a shared services organization to manage indirect spend. For you, it should mean an easier and more efficient tool to support your business. This change will help to streamline processes and improve business efficiency for our company from Procurement to Accounts Payable
How do I know if I should use Coupa for the good/service that I am requesting?	Any indirect good or service should be requested through Coupa.
The approval chain on my requisition has an approval step called "Pending Buyer Action" – what does this mean?	 "Pending Buyer Action" is a status that occurs when the following fields on a request are not populated: Supplier Shipping Address (will default for each user) Billing Information (will default for each user) NOTE: When a request is "Pending Buyer Action", this simply means that Coupa has sent the request to Procurement for review of missing information. Once the missing information is completed, the "Pending Buyer Action" approval step will be removed.
How do I determine why certain approvers are added to the approval chain?	Typically, the approvers added to your approval chain will be the people in your management hierarchy (i.e. your manager, your manager's manager, and so on). However, Coupa will know to bring in other approvers depending on what the purchase request is for (e.g. MHIE IT for certain IT commodities). If a user hovers over an approver in the approval chain with his/her mouse, an explanation of why the approver was added to the approval chain will be visible.

Requisition, PO Processing and Receiving Changes



Requisition Creation	 All indirect purchases require a requisition in Coupa Requisitions can be submitted through catalogs, web forms or free form requests Accounting information will be included on the requisition Information on the requisition will default based on the user record (such as Company Code and Cost Center) Billing information can be edited by the requester as needed and can be split at the line level.
Requisition Approval	 Requisition approval workflow will be automated All requisitions will be routed through managerial hierarchy for approval Additional commodity-driven approvals are required for some IT & HR commodities Approvers will receive notifications that they need to approve via email and in Coupa Approvals can be completed via email or on a mobile device, in addition to the Coupa site
PO Processing	 All approvals happen on the requisition – there is no additional action needed or separate approval on the PO in Coupa. Once a requisition is fully approved, it automatically turns into a PO and is sent to the supplier Accounts Payable users will resolve all PO's with missing information before they are sent to the supplier
Receiving	 Receiving will be required for all goods Receiving can be done by the requester or a central receiving group in Coupa Services will be received through a "service validation" approval once the invoice is received

Invoice Processing Changes



Invoice Data Capture	 All invoices with a Coupa PO must be sent to MHI electronically through Coupa or to a Coupa linked email inbox Non-PO invoices processed in Coupa must be sent to affiliate-specific Coupa email inbox (SAP PO invoices & invoices from suppliers not in Coupa will continue to be processed in SAP) A requester will need to be identified on non PO invoices to ensure proper approval routing
Matching Process	 Invoices that match do not require additional approvals POs are set up as "not to exceed" (invoices will match a PO as long as the total PO line amount has not been exceeded Tolerances are standardized across affiliates
Invoice Approvals	 Invoice approval workflow will be automated Non-PO invoices will go through the same approval process as requisitions (i.e. managerial hierarchy, commodity approval etc.) Invoice approvals will be escalated to approver's manager after 14 days of no action Approvers will receive notifications that they need to approve via email and in Coupa Approvals can be completed via email or on a mobile device, in addition to the Coupa site
Invoice Exception Handling	 Variances (price, quantity, shipping/tax) exceptions will route to the requester followed by his/her managerial hierarchy for approval Approvals driven by variances will be automated