

No. 1533

### MHI Announces FY2011 Non-Consolidated Financial Results

Tokyo, April 27, 2012 -- Mitsubishi Heavy Industries, Ltd. (MHI) today announced its **non-consolidated** financial results for fiscal year (FY) 2011 ended March 31, 2012.

	(billions of yen)		
	<b>FY2011</b>	FY2010	Changes (%)
Orders Received	<b>2,447.5</b>	2,159.1	13.4
Net Sales	<b>2,175.6</b>	2,188.5	(0.6)
Operating Income	<b>54.6</b>	62.6	(12.7)
Ordinary Income	<b>37.1</b>	39.1	(5.1)
Income Before Income Taxes	<b>35.5</b>	3.4	926.8
Net Income	<b>12.9</b>	10.6	21.4
Net Income Per Share	<b>3.85 yen</b>	3.17 yen	21.4
Dividend Per Share	<b>6.00 yen</b>	4.00 yen	

Figures in parentheses are minus value.

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## NON-CONSOLIDATED BALANCE SHEETS (1/2)

(Millions of Yen)

	As of Mar.31, 2011	As of Mar.31, 2012
<b><u>ASSETS</u></b>		
<b>Current assets:</b>		
Cash and deposits	211,178	173,003
Trade notes receivable	4,465	4,570
Trade accounts receivable	697,221	802,996
Securities	6	-
Merchandise and finished products	88,412	81,547
Work in process	658,254	596,530
Raw materials and supplies	106,099	90,123
Advances to suppliers	62,572	69,892
Prepaid expenses	1,733	2,024
Deferred income taxes	124,623	139,575
Others	76,639	111,731
Allowance for doubtful receivables	(67)	(79)
<b>Total current assets</b>	<b>2,031,139</b>	<b>2,071,917</b>
<b>Fixed assets:</b>		
Property, plant and equipment:		
Buildings	241,362	229,602
Structures	25,146	23,928
Docks and facilities for shipbuilding	3,308	3,068
Machinery	194,371	180,075
Vessels	36	29
Aircraft	246	12
Vehicles and transportation equipment	2,402	2,101
Tools, equipment and furniture	29,044	28,182
Land	121,905	95,876
Leased assets	21,390	23,224
Construction in progress	29,437	27,035
Subtotal	668,652	613,138
Intangible assets:		
Software	7,747	9,569
Right of using facilities	643	357
Leased assets	20	12
Others	226	321
Subtotal	8,637	10,260
Investments and advances:		
Investment securities	151,441	141,265
Investments in shares of subsidiaries and affiliates	384,757	402,094
Investments in capital	27	27
Investments in capital of subsidiaries and affiliates	11,628	12,070
Long-term loans and advances	203	202
Long-term loans receivable from employees	57	56
Long-term loans receivable from subsidiaries and affiliates	26,208	22,116
Claims provable in bankruptcy, claims provable in rehabilitation and other	4,893	6,485
Long-term prepaid expense	44,693	34,449
Prepaid pension cost	94,501	88,233
Long-term receivables	6,842	25,880
Others	31,055	32,852
Allowance for doubtful accounts	(10,049)	(21,225)
Subtotal	746,263	744,509
<b>Total fixed assets</b>	<b>1,423,553</b>	<b>1,367,907</b>
<b>TOTAL ASSETS</b>	<b>3,454,692</b>	<b>3,439,825</b>

## NON-CONSOLIDATED BALANCE SHEETS (2/2)

(Millions of Yen)

	As of Mar.31, 2011	As of Mar.31, 2012
<b><u>LIABILITIES</u></b>		
<b>Current liabilities:</b>		
Trade accounts payable	522,518	539,921
Short-term borrowings	87,486	154,505
Current portion of long-term borrowings	204,038	133,178
Current portion of bonds	10,000	69,900
Lease obligations	1,538	1,644
Accrued payables	28,150	23,349
Accrued expenses	32,183	40,954
Accrued income taxes	15,026	21,724
Advance payments received on contracts	282,659	347,639
Deposits received	8,190	14,520
Unearned revenue	12	3
Reserve for product warranties	23,123	20,812
Reserve for losses on construction contracts	45,966	68,842
Reserve for legal claims	2,167	3,936
Asset retirement obligations	8	60
Others	2,640	6,829
<b>Total current liabilities</b>	<b>1,265,710</b>	<b>1,447,824</b>
<b>Long-term liabilities:</b>		
Debentures	330,000	250,000
Long-term borrowings	654,648	533,470
Lease obligations	20,507	22,123
Deferred income taxes	11,455	17,173
Reserve for treatment of PCB waste	6,627	11,296
Asset retirement obligations	3,102	3,122
Others	34,292	32,756
<b>Total long-term liabilities</b>	<b>1,060,632</b>	<b>869,942</b>
<b>TOTAL LIABILITIES</b>	<b>2,326,343</b>	<b>2,317,766</b>
<b><u>NET ASSETS</u></b>		
<b>Stockholders' equity:</b>		
Common stock	265,608	265,608
Capital surplus:		
Capital reserve	203,536	203,536
Other capital reserve	85	88
Total capital surplus	203,621	203,624
Retained earnings:		
Legal reserve	66,363	66,363
Revenue reserve:		
Reserve for reduction in costs of fixed assets	37,841	48,879
Reserve for accelerated depreciation	12	2
General reserves	460,000	460,000
Earned surplus brought forward	78,124	63,238
Total retained earnings	642,342	638,483
Treasury stock	(5,419)	(5,411)
<b>Total stockholders' equity</b>	<b>1,106,153</b>	<b>1,102,305</b>
<b>Valuation, translation adjustments and others</b>		
Net unrealized gains on investment securities	21,469	17,956
Deferred losses on hedges	(782)	(70)
<b>Total valuation, translation adjustments and others</b>	<b>20,686</b>	<b>17,885</b>
<b>Share subscription rights</b>	<b>1,509</b>	<b>1,868</b>
<b>TOTAL NET ASSETS</b>	<b>1,128,348</b>	<b>1,122,059</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>3,454,692</b>	<b>3,439,825</b>

**NON-CONSOLIDATED STATEMENTS OF INCOME**

(Millions of Yen)

	FY2010	FY2011
<b>Net sales</b>	<b>2,188,508</b>	<b>2,175,666</b>
Cost of sales	1,947,259	1,932,208
<b>Gross profit</b>	<b>241,249</b>	<b>243,458</b>
<b>Selling, general and administrative expenses:</b>		
Provision of allowance for doubtful accounts	393	11,866
Directors' compensations, salaries and allowances	43,071	46,971
Depreciation	9,820	9,206
Research and development expenses	50,088	42,167
Commission fee	19,850	22,791
Expenses for inquiries	21,781	18,925
Others	33,578	36,839
<b>Total selling, general and administrative expenses</b>	<b>178,584</b>	<b>188,768</b>
<b>Operating income</b>	<b>62,664</b>	<b>54,689</b>
<b>Non-operating income:</b>		
Interest income	2,297	1,870
Dividend income	14,276	13,784
Others	3,461	3,546
<b>Total non-operating income</b>	<b>20,035</b>	<b>19,202</b>
<b>Non-operating expenses:</b>		
Interest expense	14,967	13,523
Interest on debentures	4,605	4,423
Foreign exchange loss	13,134	4,932
Loss on disposal of fixed assets	5,200	5,017
Others	5,673	8,873
<b>Total non-operating expenses</b>	<b>43,580</b>	<b>36,771</b>
<b>Ordinary income</b>	<b>39,119</b>	<b>37,120</b>
<b>Extraordinary gain:</b>		
Gain on sales of fixed assets	9,667	26,933
Gain on sales of investment securities	2,637	-
<b>Total extraordinary gain</b>	<b>12,305</b>	<b>26,933</b>
<b>Extraordinary loss:</b>		
Business structure improvement expenses	20,645	18,064
Loss on revaluation of investment securities	17,632	6,344
Expense for treatment of PCB waste	-	4,098
Loss on disaster	8,104	-
Effect of the application of the accounting standard for asset retirement obligations	1,581	-
<b>Total extraordinary loss</b>	<b>47,963</b>	<b>28,508</b>
<b>Income before income taxes</b>	<b>3,461</b>	<b>35,545</b>
<b>Income taxes:</b>		
Current	15,065	27,607
Deferred	(22,243)	(4,978)
<b>Total income taxes</b>	<b>(7,178)</b>	<b>22,629</b>
<b>Net income</b>	<b>10,639</b>	<b>12,916</b>

## Non-consolidated Statements of Changes in Net Assets

(Millions of Yen)

	FY2010	FY2011
Stockholders' equity		
Common stock		
Balance at the beginning of current period	265,608	265,608
Balance at the end of current period	265,608	265,608
Capital surplus		
Capital reserve		
Balance at the beginning of current period	203,536	203,536
Balance at the end of current period	203,536	203,536
Other capital reserve		
Balance at the beginning of current period	84	85
Changes in the period		
Disposal of treasury stock	0	3
Total changes in the period	0	3
Balance at the end of current period	85	88
Total capital surplus		
Balance at the beginning of current period	203,621	203,621
Changes in the period		
Disposal of treasury stock	0	3
Total changes in the period	0	3
Balance at the end of current period	203,621	203,624
Retained earnings		
Legal reserve		
Balance at the beginning of current period	66,363	66,363
Balance at the end of current period	66,363	66,363
Revenue reserve		
Reserve for reduction in costs of fixed assets		
Balance at the beginning of current period	34,614	37,841
Changes in the period		
Provision of reserve for reduction in costs of fixed assets	5,211	12,072
Reversal of reserve for reduction in costs of fixed assets	(1,984)	(1,034)
Total changes in the period	3,226	11,038
Balance at the end of current period	37,841	48,879
Reserve for accelerated depreciation		
Balance at the beginning of current period	541	12
Changes in the period		
Reversal of reserve for accelerated depreciation	(529)	(10)
Total changes in the period	(529)	(10)
Balance at the end of current period	12	2

(Millions of Yen)

	FY2010	FY2011
General reserves		
Balance at the beginning of current period	460,000	460,000
Balance at the end of current period	460,000	460,000
Earned surplus brought forward		
Balance at the beginning of current period	83,608	78,124
Changes in the period		
Provision of reserve for reduction		
in costs of fixed assets	(5,211)	(12,072)
Reversal of reserve for reduction		
in costs of fixed assets	1,984	1,034
Reversal of reserve for accelerated depreciation	529	10
Cash dividends	(13,425)	(16,775)
Net income	10,639	12,916
Total changes in the period	(5,483)	(14,886)
Balance at the end of current period	78,124	63,238
Total retained earnings		
Balance at the beginning of current period	645,128	642,342
Changes in the period		
Cash dividends	(13,425)	(16,775)
Net income	10,639	12,916
Total changes in the period	(2,785)	(3,859)
Balance at the end of current period	642,342	638,483
Treasury stock		
Balance at the beginning of current period	(5,019)	(5,419)
Changes in the period		
Purchase of treasury stock	(412)	(14)
Disposal of treasury stock	12	22
Total changes in the period	(400)	7
Balance at the end of current period	(5,419)	(5,411)
Total stockholders' equity		
Balance at the beginning of current period	1,109,338	1,106,153
Changes in the period		
Cash dividends	(13,425)	(16,775)
Net income	10,639	12,916
Purchase of treasury stock	(412)	(14)
Disposal of treasury stock	12	25
Total changes in the period	(3,185)	(3,848)
Balance at the end of current period	1,106,153	1,102,305

(Millions of Yen)

	FY2010	FY2011
Valuation, translation adjustments and others		
Net unrealized gains(losses) on investment securities		
Balance at the beginning of current period	32,431	21,469
Changes in the period		
Net changes in items other than stockholders' equity	(10,962)	(3,512)
Total changes in the period	(10,962)	(3,512)
Balance at the end of current period	21,469	17,956
Deferred gains(losses) on hedges		
Balance at the beginning of current period	(469)	(782)
Changes in the period		
Net changes in items other than stockholders' equity	(312)	711
Total changes in the period	(312)	711
Balance at the end of current period	(782)	(70)
Total Valuation, translation adjustments and others		
Balance at the beginning of current period	31,961	20,686
Changes in the period		
Net changes in items other than stockholders' equity	(11,275)	(2,800)
Total changes in the period	(11,275)	(2,800)
Balance at the end of current period	20,686	17,885
Share subscription rights		
Balance at the beginning of current period	1,184	1,509
Changes in the period		
Net changes in items other than stockholders' equity	324	359
Total changes in the period	324	359
Balance at the end of current period	1,509	1,868
Total net assets		
Balance at the beginning of current period	1,142,484	1,128,348
Changes in the period		
Cash dividends	(13,425)	(16,775)
Net income	10,639	12,916
Purchase of treasury stock	(412)	(14)
Disposal of treasury stock	12	25
Net changes in items other than stockholders' equity	(10,950)	(2,441)
Total changes in the period	(14,135)	(6,289)
Balance at the end of current period	1,128,348	1,122,059