# PRESS INFORMATION



No. 2060

### **MHI Announces FY2016 Consolidated Financial Results**

Tokyo, May 9, 2017 -- Mitsubishi Heavy Industries, Ltd. (MHI) today announced its **consolidated** financial results for fiscal year (FY) 2016 ended March 31, 2017.

(billions of yen)

	FY2016	FY2015	Changes (%)
Orders Received	4,275.6	4,485.5	(4.7)
Net Sales	3,914.0	4,046.8	(3.3)
Operating Income	150.5	309.5	(51.4)
Ordinary Income	124.2	272.5	(54.4)
Income Before Taxes and Minority Interests	169.7	132.6	27.9
Profit Attributable to Owners of Parent	87.7	63.8	37.4
Operating Cash Flow	95.9	270.0	
Investment Cash Flow	8.7	(262.4)	
Financing Cash Flow	(162.0)	(23.1)	
Profit Attributable to Owners of Parent Per Share	26.12 yen	19.02 yen	37.4

Figures in parentheses are negative.

## **Consolidated** financial results (continued)

**Sales by Operational Segment** 

(billions of yen)

	FY2016	FY2015
Energy & Environment	1,470.4	1,542.7
Commercial Aviation & Transportation Systems	515.3	548.5
Integrated Defense & Space Systems	470.6	485.0
Machinery, Equipment & Infrastructure	1,438.0	1,432.3
Others	175.9	177.3
Eliminations or Corporate	(156.3)	(139.2)
TOTAL	3,914.0	4,046.8

**Operating Income (Loss) by Operational Segment** 

(billions of yen)

	, ;	` ,
	FY2016	FY2015
Energy & Environment	110.5	154.6
Commercial Aviation & Transportation Systems	(51.9)	54.5
Integrated Defense & Space Systems	27.9	25.7
Machinery, Equipment & Infrastructure	72.5	80.0
Others	10.7	12.6
Eliminations or Corporate	(19.3)	(18.1)
TOTAL	150.5	309.5

Figures in parentheses are negative.

#### Consolidated financial results (continued)

#### Estimate of Consolidated Financial Results for FY 2017

For the fiscal year 2017 ending March 31, 2018, MHI is expecting 4,150 billion yen in net sales, 230 billion yen in operating income, 210 billion yen in ordinary income, and 100 billion yen in profit attributable to owners of parent. This estimate is based on the assumption of currency exchange rate of US\$ 1.00 = \$110 and \$1.00 = \$120 for the portion yet to be fixed.

Please note that this estimate has been projected with currently available information and data. As such, these projections involve risks and uncertainties. For this reason, investors are recommended not to depend solely on these projections for making investment decisions. The actual results, therefore, may diverge broadly with the influence of a variety of outside factors such as economics surrounding MHI, currency movement of the yen to the U.S. dollar and other foreign currencies, and trends of stock markets in Japan. Also, the results projected here should not be construed in any way as being guaranteed by the company.

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## CONSOLIDATED BALANCE SHEETS (1/2)

	A = = £	A = = £
	As of Mar. 31, 2016	As of Mar. 31, 2017
	Wat. 31, 2010	Wiai. 31, 2017
<u>ASSETS</u>		
Current assets:		
Cash and deposits	310,523	248,04
Trade receivables	1,200,852	1,180,14
Merchandise and finished products	187,330	178,88
Work in process	992,160	989,33
Raw materials and supplies	156,507	157,33
Deferred income taxes	137,428	114,22
Indemnification asset for South African project	185,308	294,95
Other current assets	367,376	368,0
Allowance for doubtful accounts	(7,694)	(8,9
Total current assets	3,529,792	3,522,0
Non-current assets:		
Property, plant and equipment, net:		
Buildings and structures	397,292	361,3
Machinery and transportation equipment	257,306	262,1
Tools, equipment and furniture	56,570	64,5
Land	197,898	179,6
Leased assets	2,873	5,0
Construction in progress	75,497	62,4
Subtotal	987,440	935,0
Intangible assets:		
Goodwill	138,913	120,5
Others	144,631	128,8
Subtotal	283,545	249,4
Investments and advances:		
Investment securities	534,570	578,7
Long-term loans	4,946	17,7
Asset for retirement benefit	27,459	60,5
Deferred income taxes	15,808	13,0
Others	125,601	113,4
Allowance for doubtful accounts	(8,452)	(8,20
Subtotal	699,934	775,3
Total non-current assets	1,970,920	1,959,8
TOTAL ASSETS	5,500,712	5,481,92

## CONSOLIDATED BALANCE SHEETS (2/2)

	As of	As of
	Mar. 31, 2016	Mar. 31, 2017
	1,141, 51, 2010	17441, 51, 2017
<u>LIABILITIES</u>		
Current liabilities:	<b>5</b> 5 2 5 5 4	<b>50</b> - <b>5</b> 0
Trade payables	763,761	736,502
Electronically recorded obligations	96,888	99,560
Short-term borrowings	293,131	205,679
Current portion of long-term borrowings	61,715	97,729
Commercial papers	45,000	60.00
Current portion of bonds	20,000	60,00
Income taxes payable	18,091	31,23
Reserve for product warranties	15,128	14,89
Reserve for loss on construction contracts	56,866	49,85
Reserve for loss on passenger vessel construction business	72,842	18,46
Reserve for stock benefits	98	36
Advance payments received on contracts	749,747	777,65
Other current liabilities	407,108	435,15
Total current liabilities	2,600,378	2,527,09
Non-current liabilities:		
Bonds	245,000	215,00
Long-term borrowings	387,302	347,15
Deferred income taxes	68,711	87,02
Reserve for stock benefits	966	1,24
Reserve for treatment of PCB waste	7,258	6,48
Liability for retirement benefits	124,890	123,16
Other non-current liabilities	66,467	67,45
Total non-current liabilities	900,596	847,53
TOTAL LIABILITIES	3,500,975	3,374,63
NET ASSETS		
Stockholders' equity:		
Common stock	265,608	265,60
Capital surplus	203,951	203,65
Retained earnings	1,173,053	1,214,74
Treasury stock	(4,771)	(4,60
Total stockholders' equity	1,637,842	1,679,40
Accumulated other comprehensive income (loss)		
Unrealized holding gain (loss) on investment securities	40,108	100,60
Unrealized gain (loss) from hedging instruments	3,044	1,29
Translation adjustments	17,762	(2,28
Retirement benefits liability adjustments	(18,998)	3,68
Total accumulated other comprehensive income (loss)	41,917	103,29
Total accumulated other comprehensive income (loss)	41,917	
Share subscription rights	2,616	2,53
Non-controlling interests	317,360	322,05
TOTAL NET ASSETS	1,999,737	2,107,29
	1	

### CONSOLIDATED STATEMENTS OF INCOME

	FY2015	FY2016
Net sales	4,046,810	3,914,018
Cost of sales	3,184,596	3,180,898
Gross profit	862,213	733,119
Selling, general and administrative expenses:		
Provision of allowance for doubtful accounts	(958)	(317)
Directors' compensations, salaries and allowances	192,802	204,834
Research and development expenses	89,030	106,729
Expenses for inquiries	43,684	46,459
Other expenses	228,147	224,869
Total selling, general and administrative expenses	552,707	582,576
Operating income	309,506	150,543
Non-operating income:		
Interest income	6,602	3,799
Dividend income	8,975	11,637
Foreign exchange gain	-	10,213
Income from equity method investments	5,647	
Gain on arbitration expenses awarded in the arbitration		
relating to nuclear equipment in US	-	6,558
Other income	6,828	9,945
Total non-operating income	28,053	42,155
Non-operating expenses:		
Interest expense	13,338	11,461
Foreign exchange loss	21,908	
Loss from equity method investments	-	22,845
Loss on disposal of fixed assets	12,959	7,627
Loss on passenger vessel construction business	-	7,829
Other expenses	16,853	18,640
Total non-operating expenses	65,060	68,404
Ordinary income	272,500	124,293
Extraordinary gain:		
Gain on sales of investment securities	-	61,047
Gain on sales of fixed assets	5,663	53,861
Gain on negative goodwill	6,867	
Gain on revision of retirement benefit plan	2,208	
Total extraordinary gain	14,738	114,908
Extraordinary loss:		
Loss on passenger vessel construction business reserve	103,911	34,323
Compensation for damages decided in the arbitration		
relating to nuclear equipment in US	-	16,076
Business structure improvement expenses	47,251	12,810
Loss on revaluation of investment securities	-	6,272
Loss on sales of investment securities	3,393	
Total extraordinary loss	154,556	69,483
Profit before income taxes	132,682	169,718
Income taxes		
meome was		49,856
Current	50,379	49,630
	5,651	14,584
Current	· ·	14,584
Current Deferred	5,651	14,584 64,440
Current Deferred Total income taxes	5,651 56,031	14,584 64,440 105,278

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	FY2015	FY2016
Profit	76,650	105,278
Other comprehensive income (loss)		
Unrealized holding gain (loss) on investment securities	(42,469)	60,914
Unrealized gain (loss) from hedging instruments	418	275
Translation adjustments	(51,910)	(23,946)
Retirement benefits liability adjustments	(35,066)	20,893
Share of other comprehensive income (loss) of entities accounted for by the equity method	(6,249)	(6,165)
Total other comprehensive income (loss)	(135,277)	51,970
Comprehensive income	(58,626)	157,248
Comprehensive income attributable to		
Owners of parent	(62,348)	149,094
Non-controlling interests	3,721	8,154

#### **Consolidated Statements of Changes in Net Assets**

Balance at the end of current period

(Millions of Yen) FY2015 FY2016 Stockholders' equity Common stock Balance at the beginning of current period 265,608 265,608 Balance at the end of current period 265,608 265,608 Capital surplus Balance at the beginning of current period 204,039 203,951 Changes in the period Change in treasury shares of parent arising from transactions with non-controlling shareholder (398)(211)Disposal of treasury stock 123 104 Total changes in the period (87)(293)Balance at the end of current period 203,951 203,658 Retained earnings Balance at the beginning of current period 1,148,268 1,173,053 Changes in the period Cash dividends (40,275)(40,291)Profit attributable to owners of parent 63,834 87,720 Changes in scope of consolidation (461)(333)Changes in scope of equity method application 1,687 (5,398)Total changes in the period 24,784 41,696 Balance at the end of current period 1,173,053 1,214,749 Treasury stock Balance at the beginning of current period (5,249)(4,771)Changes in the period Purchase of treasury stock (32)(81)Disposal of treasury stock 509 243 Total changes in the period 477 161 Balance at the end of current period (4,771)(4,609)Total stockholders' equity Balance at the beginning of current period 1,612,668 1,637,842 Changes in the period Cash dividends (40,275)(40,291)Profit attributable to owners of parent 63,834 87,720 Changes in scope of consolidation (461)(333)Changes in scope of equity method application 1,687 (5,398)Change in treasury shares of parent arising from transactions with non-controlling shareholder (398)(211)Purchase of treasury stock (32)(81)Disposal of treasury stock 633 348 Total changes in the period 25,174 41,564

1,679,407

1,637,842

	FY2015	FY2016
Accumulated other comprehensive income		
Net unrealized gains (losses) on investment securities		
Balance at the beginning of current period Changes in the period	81,499	40,108
Net changes in items other than stockholders' equity	(41,390)	60,491
Total changes in the period	(41,390)	60,491
Balance at the end of current period	40,108	100,600
Deferred gains (losses) on hedges Balance at the beginning of current period	802	3,044
Changes in the period		-,
Net changes in items other than stockholders' equity	2,241	(1,749)
Total changes in the period	2,241	(1,749)
Balance at the end of current period	3,044	1,294
•	· · · · · · · · · · · · · · · · · · ·	<del></del>
Foreign currency translation adjustments  Balance at the beginning of current period  Changes in the period	68,413	17,762
Net changes in items other than stockholders' equity	(50,651)	(20,049)
Total changes in the period	(50,651)	(20,049)
Balance at the end of current period	17,762	(2,287)
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Remeasurements of defined benefit plan  Balance at the beginning of current period  Changes in the period	17,383	(18,998)
Net changes in items other than stockholders' equity	(36,382)	22,682
Total changes in the period	(36,382)	22,682
Balance at the end of current period	(18,998)	3,683
1		
Total accumulated other comprehensive income		
Balance at the beginning of current period	168,100	41,917
Changes in the period		
Net changes in items other than stockholders' equity	(126,182)	61,374
Total changes in the period	(126,182)	61,374
Balance at the end of current period	41,917	103,291
Share subscription rights		
Balance at the beginning of current period	3,129	2,616
Changes in the period		
Net changes in items other than stockholders' equity	(512)	(80)
Total changes in the period	(512)	(80)
Balance at the end of current period	2,616	2,536
N		
Non-controlling interests	226.117	217.260
Balance at the beginning of current period	336,117	317,360
Changes in the period	(10.757)	4 (00
Net changes in items other than stockholders' equity	(18,757)	4,699
Total changes in the period	(18,757)	4,699
Balance at the end of current period	317,360	322,059

	EX2015	EV2016
	FY2015	FY2016
Total net assets		
Balance at the beginning of current period	2,120,014	1,999,737
Changes in the period		
Cash dividends	(40,275)	(40,291)
Profit attributable to owners of parent	63,834	87,720
Changes in scope of consolidation	(461)	(333)
Changes in scope of equity method application	1,687	(5,398)
Change in treasury shares of parent		
arising from transactions with non-controlling shareholder	(211)	(398)
Purchase of treasury stock	(32)	(81)
Disposal of treasury stock	633	348
Net changes in items other than stockholders' equity	(145,452)	65,993
Total changes in the period	(120,277)	107,558
Balance at the end of current period	1,999,737	2,107,295

		(Millions of Yen)
	FY 2015	FY 2016
Cash flows from operating activities:		
Profit (loss) before income taxes	132,682	169,718
Adjustments to reconcile profit (loss) before income taxes		
to net cash provided by operating activities:		
Depreciation and amortization	158,706	172,762
Impairment loss	3,393	-
Amoritization of goodwill	11,416	16,568
Gain on negative goodwill Increase (decrease) in liability for retirement benefit	(6,867) (7,820)	(1,093)
Interest and dividend income	(15,577)	(15,437)
Interest expense	13,338	11,461
Foreign exchange loss (gain)	22,856	(8,337)
(Income) loss from equity method investments	(5,647)	22,845
Loss on revaluation of investment securities	-	6,272
(Gain) loss on sales of investment securities (Gain) loss on sales of fixed assets	(5,663)	(61,047) (53,861)
Loss on disposal of fixed assets	12,959	7,627
Gain on revision of retirement benefit plan	(2,208)	
Business structure improvement expenses	47,251	12,810
Loss on passenger vessel construction business reserve	103,911	34,323
(Increase) decrease in receivables	75,764	(11,002)
(Increase) decrease in inventories and advances to suppliers	(116,847)	(121,023)
(Increase) decrease in other assets Increase (decrease) in payables	(202,252) (3,228)	(117,552) (14,261)
Increase (decrease) in advance payments received on contracts	107,093	39,375
Increase (decrease) in other liabilities	(4,214)	52,556
Others	(3,765)	(3)
Subtotal	315,280	142,703
Interest and dividends received	18,393	20,270
Interest paid Income taxes paid	(13,800) (49,870)	(12,185) (54,875)
Net cash provided by operating activities	270,002	95,913
Cash flows from investing activities:		
Net (increase) decrease in time deposits	(2,180)	2,521
Purchases of property, plant, equipment and intangible assets	(161,160)	(200,185)
Proceeds from sales of property, plant, equipment and intangible assets	12,535	97,013
Purchases of investment securities	(13,112)	(5,033)
Proceeds from sales and redemption of investment securities	11,055	17,376
Purchase of investments in subsidiaries that result in change in scope of consolidation  Proceeds from purchase of investments in subsidiaries that result in change in scope of consolidation	(105,425) 9,574	-
Proceeds from sales of investments in subsidiaries that result in change in scope of consolidation	9,374	102,436
Payment for sales of investments in subsidiaries that result in change in scope of consolidation	(6,369)	(849)
Payments for transfer of business	(2,708)	-
Disbursement of long-term loans	(6,240)	(10,996)
Collection of long-term loans	4,259	13,868
Others Net cash used in investing activities	(2,706) ( <b>262,479</b> )	(7,440) <b>8,712</b>
-	(202,479)	0,/12
Cash flows from financing activities:	20.506	(120.240)
Net increase (decrease) in short-term borrowings and commercial papers Proceeds from long-term borrowings	20,506 44,889	(132,340) 60,206
Repayment of long-term borrowings	(58,859)	(62,804)
Proceeds from issuance of bonds	20,000	30,000
Payment for redemption of bonds	-	(20,000)
Proceeds from issuance of stock to non-controlling shareholders	4,144	445
Dividends paid to stockholders	(40,269)	(40,283)
Dividends paid to non-controlling shareholders  Purchase of investments in subsidiaries that do not result in change in scope of consolidation	(10,494) (571)	(2,682)
Others	(2,452)	5,381
Net cash used in financing activities	(23,106)	(162,078)
Effect of archange rate changes on each = 1 h	(25.40.6)	4.070
Effect of exchange rate changes on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents	(35,194) (50,778)	1,060 (56,392)
rect increase (decrease) in cash and cash equivalents	(30,778)	(30,392)
Cash and cash equivalents at the beginning of the year	357,349	300,267
	649	-
Increase in cash and cash equivalents due to changes in scope of consolidation		
Increase in cash and cash equivalents due to changes in scope of consolidation  Decrease in cash and cash equivalents due to changes in scope of consolidation  Cash and cash equivalents at the end of period	(6,953) 300,267	(1,470) 242,404

# PRESS INFORMATION



No. 2061

### MHI Announces FY2016 Non-Consolidated Financial Results

Tokyo, May 9, 2017 -- Mitsubishi Heavy Industries, Ltd. (MHI) today announced its **non-consolidated** financial results for fiscal year (FY) 2016 ended March 31, 2017.

(billions of yen)

	FY2016	FY2015	Changes (%)
Orders Received	1,376.1	1,619.9	(15.0)
Net Sales	1,197.8	1,474.9	(18.8)
Operating Income	64.4	128.8	(50.0)
Ordinary Income	174.5	143.0	22.0
Income Before Income Taxes	(15.3)	(1.4)	_
Net Income	(18.6)	3.1	_
Net Income Per Share	(5.56) yen	0.95 yen	_
Dividend Per Share	12.00 yen	12.00 yen	

Figures in parentheses are negative.

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## NON-CONSOLIDATED BALANCE SHEETS (1/2)

	As of	As of
	Mar.31, 2016	Mar.31, 2017
ASSETS		
Current assets:		
Cash and deposits	101,622	61,079
Trade notes receivable	890	102
Trade accounts receivable	441,344	368,183
Merchandise and finished products	13,252	2,175
Work in process	406,265	373,229
Raw materials and supplies	60,867	50,763
Advances to suppliers	79,167	82,407
Prepaid expenses	1,290	3,060
Deferred income taxes	67,120	42,286
Short-term loans receivable from subsidiaries and affiliates	357,186	266,952
Others	176,492	172,921
Allowance for doubtful accounts	(51)	(96
Total current assets	1,705,449	1,423,065
	1,703,442	1,423,003
Non-current assets:		
Property, plant and equipment:		
Buildings	205,080	197,142
Structures	18,090	19,321
Docks and facilities for shipbuilding	2,350	2,680
Machinery	88,631	72,724
Vessels	106	83
Aircraft	2	1
Vehicles and transportation equipment	2,458	2,395
Tools, equipment and furniture	26,592	32,722
Land	97,770	95,827
Leased assets	18,607	17,466
Construction in progress	29,634	28,402
Subtotal	489,324	468,769
T		
Intangible assets	11.160	0.014
Software	11,168	9,914
Right of using facilities	243	315
Leased assets	132	59
Others	68	85
Subtotal	11,612	10,373
Investments and advances:		
Investment securities	282,513	391,909
Investments in shares of subsidiaries and affiliates	721,342	452,348
Investments in capital	14	737
Investments in capital of subsidiaries and affiliates	80,749	79,537
Long-term loans receivable from employees	33	33
Long-term loans receivable from subsidiaries and affiliates	34,327	92,839
Claims provable in bankruptcy, claims provable in rehabilitation and other	1,044	232
Long-term prepaid expense	4,736	4,100
Prepaid pension cost	44,153	48,865
Long-term receivables	236	317,311
Others	45,821	47,669
Allowance for doubtful accounts	(1,910)	(51,336
Subtotal	1,213,063	1,384,249
Total non-current assets	1,714,001	1,863,392
TOTAL ASSETS	3,419,451	3,286,458

	A	A
	As of	As of
	Mar.31, 2016	Mar.31, 2017
<u>LIABILITIES</u>		
Current liabilities:		
Electronically recorded obligations	46,931	34,867
Trade accounts payable	338,543	268,186
Short-term borrowings	445,297	423,631
Current portion of long-term borrowings	45,978	87,978
Commercial papers	45,000	
Current portion of bonds	20,000	60,000
Lease obligations	1,495	1,389
Accrued payables	27,852	28,516
Accrued expenses	116,764	126,940
Advance payments received on contracts	379,974	441,989
Deposits received	32,550	23,105
Reserve for product warranties	288	, , , , , , , , , , , , , , , , , , ,
Reserve for loss on construction contracts	14,592	9,732
Reserve for loss on passenger vessel construction business	72,842	18,463
Reserve for stock benefits	98	360
Asset retirement obligations	_	
Others	2,496	15,496
Total current liabilities	1,590,705	1,540,665
Total current natifices	1,390,703	1,540,003
Non-current liabilities:		
Bonds	245,000	215,000
Long-term borrowings	347,989	279,720
Lease obligations	17,237	16,010
Deferred income taxes	270	10,829
Reserve for stock benefits	696	830
Reserve for treatment of PCB waste	6,624	6,086
Reserve for treatment of I CD waste	· ·	7,850
	-	7,050
Provision for loss for guarantees	2,823	· · · · · · · · · · · · · · · · · · ·
	2,823 21,509	2,734
Provision for loss for guarantees Asset retirement obligations	2,823 21,509 <b>642,150</b>	2,734 25,171 <b>564,24</b> 0
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities	21,509 <b>642,150</b>	2,734 25,171 <b>564,24</b> 0
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES	21,509	2,734 25,171
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS	21,509 <b>642,150</b>	2,734 25,171 <b>564,24</b> 0
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS Stockholders' equity:	21,509 642,150 2,232,856	2,734 25,17 <b>564,24</b> <b>2,104,90</b>
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS Stockholders' equity: Common stock	21,509 <b>642,150</b>	2,73 <sup>2</sup> 25,17 <b>564,24</b> 0
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus:	21,509 642,150 2,232,856 265,608	2,734 25,17 <b>564,24</b> <b>2,104,90</b> 9
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve	21,509 642,150 2,232,856 265,608 203,536	2,73- 25,17 564,24( 2,104,90: 265,600 203,530
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve	21,509 642,150 2,232,856 265,608 203,536 2,806	2,73: 25,17 <b>564,24</b> <b>2,104,90</b> : 265,60: 203,53: 2,72'
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve	21,509 642,150 2,232,856 265,608 203,536	2,73: 25,17 <b>564,24</b> <b>2,104,90</b> : 265,60: 203,53: 2,72'
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus	21,509 642,150 2,232,856 265,608 203,536 2,806	2,73: 25,17 <b>564,24</b> <b>2,104,90</b> : 265,60: 203,53: 2,72'
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve	21,509 642,150 2,232,856 265,608 203,536 2,806	2,73: 25,17 564,24 2,104,90: 265,60: 203,53: 2,72: 206,26:
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus Retained earnings:	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342	2,73 25,17 <b>564,24</b> <b>2,104,90</b> 265,60 203,53 2,72 206,26
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve:	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342	2,73: 25,17 564,24 2,104,90: 265,60: 203,53: 2,72: 206,26: 66,36:
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023	2,73: 25,17 564,24 2,104,90:  265,60: 203,53: 2,72: 206,26: 66,36: 69,52: 75,90: 2,41:
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00 2,16
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00 2,16 626,36
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings  Treasury stock	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598 (2,969)	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00 2,16 626,36 (2,88
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00 2,16 626,36 (2,88
Provision for loss for guarantees Asset retirement obligations Others  Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings  Treasury stock Total stockholders' equity	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598 (2,969)	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00 2,16 626,36 (2,88
Provision for loss for guarantees Asset retirement obligations Others  Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings  Treasury stock Total stockholders' equity  Valuation, translation adjustments and others	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598 (2,969) 1,154,580	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00 2,16 626,36 (2,88 1,095,35
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings  Treasury stock Total stockholders' equity  Valuation, translation adjustments and others Net unrealized gains (losses) on investment securities	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598 (2,969) 1,154,580	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00 2,16 626,36 (2,88 1,095,35
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES   NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings  Treasury stock Total stockholders' equity  Valuation, translation adjustments and others Net unrealized gains (losses) on investment securities Deferred gains (losses) on hedges	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598 (2,969) 1,154,580 28,746 763	2,73 25,17 564,24 2,104,90 265,60 203,53 2,72 206,26 66,36 69,52 75,90 2,41 410,00 2,16 626,36 (2,88 1,095,35
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings  Treasury stock Total stockholders' equity  Valuation, translation adjustments and others Net unrealized gains (losses) on investment securities Deferred gains (losses) on hedges Total Valuation, translation adjustments and others	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598 (2,969) 1,154,580 28,746 763 29,510	2,73: 25,17 564,24 2,104,90:  265,60: 203,53: 2,72: 206,26: 66,36: 69,52: 75,90: 2,41: 410,00: 2,16: 626,36: (2,88: 1,095,35: 83,14 65: 83,79:
Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for recurrent depreciation General reserves Earned surplus brought forward Total Retained earnings  Treasury stock Total stockholders' equity  Valuation, translation adjustments and others Net unrealized gains (losses) on investment securities Deferred gains (losses) on hedges Total Valuation, translation adjustments and others Share subscription rights	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598 (2,969) 1,154,580 28,746 763 29,510 2,504	2,73- 25,17 564,24 2,104,90:  265,60: 203,53: 2,72: 206,26: 66,36: 69,52: 75,90: 2,41: 410,00: 2,16: 626,36: (2,88: 1,095,35: 83,14 65: 83,79: 2,39:
Provision for loss for guarantees Asset retirement obligations Others Total non-current liabilities  TOTAL LIABILITIES  NET ASSETS  Stockholders' equity: Common stock Capital surplus: Capital reserve Other capital reserve Total capital surplus  Retained earnings: Legal reserve Revenue reserve: Reserve for specified business restructuring investment loss Reserve for reduction in costs of fixed assets Reserve for accelerated depreciation General reserves Earned surplus brought forward Total Retained earnings  Treasury stock Total stockholders' equity  Valuation, translation adjustments and others Net unrealized gains (losses) on investment securities Deferred gains (losses) on hedges Total Valuation, translation adjustments and others	21,509 642,150 2,232,856 265,608 203,536 2,806 206,342 66,363 92,151 44,739 3,023 460,000 19,321 685,598 (2,969) 1,154,580 28,746 763 29,510	2,73- 25,17 <b>564,24</b> <b>2,104,90</b> :

#### NON-CONSOLIDATED STATEMENTS OF INCOME

		(1.111110110 01 10
	FY2015	FY2016
Net sales	1,474,990	1,197,802
Cost of sales	1,226,023	1,037,175
Gross profit	248,967	160,620
Selling, general and administrative expenses:		
Provision of allowance for doubtful accounts	494	(578
Directors' compensations, salaries and allowances	40,444	37,662
Depreciation	5,777	5,430
Research and development expenses	35,530	22,79
Commission fee	22,682	21,48
Expenses for inquiries	8,659	7,65
Others	6,496	1,70
Total selling, general and administrative expenses	120,084	96,15
Operating income	128,882	64,46
Non-operating income:		
Interest income	3,545	3,85
Dividend income	40,561	125,79
Foreign exchange gain	-	3,89
Gain on sales of investment securities	1,633	- ,
Others	1,582	6,47
Total non-operating income	47,322	140,01
Non-operating expenses:		
Interest expense	8,418	7,67
Interest on bonds	2,988	2,81
Foreign exchange loss	6,901	
Loss on disposal of fixed assets	4,782	5,12
Loss on passenger vessel construction business	-	7,82
Litigation expenses	4,595	
Others	5,460	6,47
Total non-operating expenses	33,146	29,92
Ordinary income	143,059	174,56
Extraordinary gain:		
Gain on sales of fixed assets	5,067	52,74
Gain on sales of investment securities	-	5,37
Total extraordinary gain	5,067	58,12
Extraordinary loss:		
Loss on revaluation of investment securities	17,195	133,65
Provision of allowance for doubtful accounts	-	51,08
Loss on passenger vessel construction business reserve	103,911	34,32
Compensation for damages decided in the arbitration		
relating to nuclear equipment in US	-	16,07
Provision for loss on guarantees	-	7,66
Business structure improvement expenses	28,489	5,22
Total extraordinary loss	149,597	248,02
Income (loss) before income taxes	(1,470)	(15,33
Income taxes		
Current	(8,941)	(20,69
	4,296	24,02
Deferred		2 22
Deferred Total income taxes	(4,645)	3,32

## Non-consolidated Statements of Changes in Net Assets

		(Millions of Yea
	FY2015	FY2016
Stockholders' equity		
Common stock		
Balance at the beginning of current period	265,608	265,608
Balance at the end of current period	265,608	265,608
Capital surplus		
Capital reserve		
Balance at the beginning of current period	203,536	203,536
Balance at the end of current period	203,536	203,536
Other capital reserve		
Balance at the beginning of current period	185	2,806
Changes in the period		
Disposal of treasury stock	2,620	(78)
Total changes in the period	2,620	(78)
Balance at the end of current period	2,806	2,727
Total capital surplus		
Balance at the beginning of current period	203,721	206,342
Changes in the period		
Disposal of treasury stock	2,620	(78)
Total changes in the period	2,620	(78)
Balance at the end of current period	206,342	206,263
Retained earnings		
Legal reserve		
Balance at the beginning of current period	66,363	66,363
Balance at the end of current period	66,363	66,363
Revenue reserve		
Reserve for specified business restructuring investment loss		
Balance at the beginning of current period	90,125	92,151
Changes in the period		
Provision of reserve for specified business	2.026	
restructuring investment loss Reversal of reserve for specified business	2,026	-
restructuring investment loss		(22,627)
Total changes in the period	2,026	(22,627)
Balance at the end of current period	92,151	69,524
<del>-</del>	- , -	,-
Reserve for reduction in costs of fixed assets	44,890	44,739
Balance at the beginning of current period Changes in the period	44,090	44,739
Provision of reserve for reduction		
in costs of fixed assets	3,168	34,470
Reversal of reserve for reduction	- ,	- ,
in costs of fixed assets	(3,319)	(3,305)
Total changes in the period	(150)	31,164
Balance at the end of current period	44,739	75,903
Reserve for accelerated depreciation		
Balance at the beginning of current period	1,306	3,023
Changes in the period	, -	.,.
Provision of reserve for accelerated depreciation	1,930	994
Reversal of reserve for accelerated depreciation	(213)	(1,602)
Total changes in the period	1,716	(607)
Balance at the end of current period	3,023	2,415

	FY2015	FY2016
General reserves		
Balance at the beginning of current period	460,000	460,000
Changes in the period		
Reversal of general reserve	-	(50,000)
Total changes in the period	-	(50,000)
Balance at the end of current period	460,000	410,000
•	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
Earned surplus brought forward	c1 50 4	10.001
Balance at the beginning of current period	61,524	19,321
Changes in the period		
Provision of reserve for specified business	(2.02.5)	
restructuring investment loss	(2,026)	-
Reversal of reserve for specified business		
restructuring investment loss	=	22,627
Provision of reserve for reduction		
in costs of fixed assets	(3,168)	(34,470)
Reversal of reserve for reduction		
in costs of fixed assets	3,319	3,305
Provision of reserve for accelerated depreciation	(1,930)	(994)
Reversal of reserve for accelerated depreciation	213	1,602
Reversal of general reserve	-	50,000
Cash dividends	(40,312)	(40,363)
Profit	3,174	(18,656)
Decrease by corporate division	(1,472)	(209)
Total changes in the period	(42,202)	(17,159)
Balance at the end of current period	19,321	2,161
Total retained earnings		
Balance at the beginning of current period	724,209	685,598
Changes in the period		
Cash dividends	(40,312)	(40,363)
Profit	3,174	(18,656)
Decrease by corporate division	(1,472)	(209)
Total changes in the period	(38,610)	(59,229)
Balance at the end of current period	685,598	626,369
Treasury stock		
Balance at the beginning of current period	(5,244)	(2,969)
	(3,244)	(2,909)
Changes in the period	(20)	(12)
Purchase of treasury stock	(28)	(12)
Disposal of treasury stock	2,302	100
Total changes in the period	2,274	87
Balance at the end of current period	(2,969)	(2,882)
Total stockholders' equity		
Balance at the beginning of current period	1,188,296	1,154,580
Changes in the period	1,100,270	1,134,300
Cash dividends	(40.312)	(40,363)
Profit	(40,312)	
	3,174	(18,656)
Purchase of treasury stock	(28)	(12)
Disposal of treasury stock	4,923	21
Decrease by corporate division	(1,472)	(209)
Total changes in the period	(33,715)	(59,220)
Balance at the end of current period	1,154,580	1,095,359

	FY2015	FY2016
Valuation, translation adjustments and others		
Net unrealized gains(losses) on investment securities		
Balance at the beginning of current period	71,789	28,746
Changes in the period		
Net changes in items other than stockholders' equity	(43,042)	54,394
Total changes in the period	(43,042)	54,394
Balance at the end of current period	28,746	83,141
Deferred gains(losses) on hedges		
Balance at the beginning of current period	-	763
Changes in the period		
Net changes in items other than stockholders' equity	763	(104)
Total changes in the period	763	(104)
Balance at the end of current period	763	658
Total Valuation, translation adjustments and others		
Balance at the beginning of current period	71,789	29,510
Changes in the period	71,707	27,310
Net changes in items other than stockholders' equity	(42,279)	54,289
Total changes in the period	(42,279)	54,289
Balance at the end of current period	29,510	83,799
1		
Share subscription rights		
Balance at the beginning of current period	3,044	2,504
Changes in the period		
Net changes in items other than stockholders' equity	(540)	(111)
Total changes in the period	(540)	(111)
Balance at the end of current period	2,504	2,393
T . 1		
Total net assets	1 262 120	1 106 505
Balance at the beginning of current period	1,263,130	1,186,595
Changes in the period	(40.212)	(40.262)
Cash dividends	(40,312)	(40,363)
Profit	3,174	(18,656)
Purchase of treasury stock	(28) 4,923	(12) 21
Disposal of treasury stock		(209)
Decrease by corporate division  Net changes in items other than stockholders' equity	(1,472) (42,819)	54,178
Total changes in the period	(76,535)	(5,042)
Balance at the end of current period	1,186,595	1,181,552
Darance at the end of current period	1,100,333	1,101,332