(Note) This is a translation of the official Japanese original for reference purposes only. In the event of any discrepancy between this translation and the official Japanese original, the Japanese original shall prevail. Please note that differences between this translation and those in the previous years may not necessarily mean that there have been changes in the official Japanese original, since the translation differences may stem only from a more accurate translation. All the number of pages referred in this translation is translated directly from the official Japanese original without any adjustment or modification.

[Security Code: 7011] June 4, 2013

#### To the Shareholders:

Shunichi Miyanaga, President and CEO Mitsubishi Heavy Industries, Ltd. 16-5, Konan 2-chome, Minato-ku, Tokyo

## NOTICE OF THE 88TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 88th Ordinary General Meeting of Shareholders of Mitsubishi Heavy Industries, Ltd. ("MHI") to be held as described below.

In the event that you are unable to attend, MHI kindly asks that you exercise your voting rights in writing or via the Internet (as explained in the "Procedures for Exercising Voting Rights," on page 3).

Please examine the Reference Materials Relating to the Ordinary General Meeting of Shareholders (pages 4–15), and exercise your voting rights by 5:30 p.m. on Tuesday, June 25, 2013 (Japan time).

| 1. Date and Time: | Wednesday, June 26, 2013 at 10:00 a.m. (Japan time) |
|-------------------|---|
| 2. Place:         | Grand Prince Hotel New Takanawa, "Hiten"            |
|                   | 13-1, Takanawa 3-chome, Minato-ku, Tokyo            |

#### 3. Purposes:

To report on the following items:

Item No.1: Business Report, Consolidated Financial Statements for the 2012 fiscal year (from April 1, 2012 to March 31, 2013), and Report of Accounting Auditors and the Board of Statutory Auditors' Audit Report on the Consolidated Financial Statements.

Item No.2: Non-consolidated Financial Statements for the 2012 fiscal year (from April 1, 2012 to March 31, 2013).

To consider and resolve the following proposals:

| Proposal No. 1: | Appropriation of Surplus         |
|-----------------|----------------------------------|
| Proposal No. 2: | Election of 19 Directors         |
| Proposal No. 3: | Election of 2 Statutory Auditors |

## <Voting Card>

◎ If you attend the meeting, please present the enclosed voting card to the reception desk.

<Notes>

The Business Report, the Consolidated Financial Statements, the Non-consolidated Financial Statements, the Report of Accounting Auditors and the Board of Statutory Auditors' Audit Report are presented in the Attachment to this Notice of Ordinary General Meeting of Shareholders (pages 3-38 of enclosed "Business Report for the 2012 Fiscal Year").

Information concerning the following items is not included in the Attachment to this Notice of Ordinary General Meeting of Shareholders, but is posted on MHI's website at <u>http://www.mhi.co.jp/finance/stock/meeting/index.html</u> (available in Japanese only), pursuant to the laws of Japan and the Article 16 of MHI's Articles of Incorporation.

①Notes to the Consolidated Financial Statements

②Notes to the Financial Statements

Should there be a need to amend the Business Report, the Consolidated and the Non-consolidated Financial Statements, or the Reference Materials Relating to the Ordinary General Meeting of Shareholders, the amended material will be posted on MHI's website at: <a href="http://www.mhi.co.jp/finance/stock/meeting/index.html">http://www.mhi.co.jp/finance/stock/meeting/index.html</a> (available in Japanese only)

## PROCEDURES FOR EXERCISING VOTING RIGHTS

1. Exercise of Voting Rights in Writing

Please mark your vote for or against each proposal and then submit the enclosed voting card. If neither the "agree" nor "against" box on the voting card is checked, it will be deemed to be a vote to "agree" to the proposal.

- 2. Exercise of Voting Rights via the Internet, etc.
  - (1) Please access the site "Procedures for Shareholders' Meetings" (<u>http://www.evote.jp/</u>) (available in Japanese only) using a personal computer, a smartphone or a mobile phone (models compatible with i-mode, EZweb or Yahoo! Keitai services) that can connect to the Internet, and follow the instructions on the screen. (please note that the website will be unavailable every day from 2:00 a.m. to 5:00 a.m. Japan time)

\* i-mode, EZweb, and Yahoo! are the trademarks or registered trademarks of NTT DOCOMO, Inc., KDDI Corporation, and Yahoo! Inc. (U.S.A.), respectively.

- (2) Please exercise your voting rights via the Internet after confirming the following items.
  - A. When voting by a personal computer or a smartphone, please read the site's Terms of Use and Usage Guide. When voting by a mobile phone, please read the Usage Guide.
  - B. When voting by a mobile phone, please use a handset capable of encrypted communication (SSL communication) and mobile phone data transmission.
  - C. The login ID and temporary password stated on the voting card (or the password registered by the shareholder) are required to log into the site "Procedures for Shareholders' Meetings".
  - D. Shareholders will be responsible for the access charges payable to commercial internet service providers, and the communication charges (telephone charges) and packet communication charges payable to telecommunications companies.
  - E. Please contact the following if you have questions about the site "Procedures for Shareholders' Meetings":

Mitsubishi UFJ Trust and Banking Corporation, Corporate Agency Division (Help Desk) Telephone: 0120-173-027 (toll free) (available in Japanese only) Service Hours: 9:00 – 21:00 (Japan time)

- (3) Shareholders participating in the electronic proxy voting platform managed by ICJ, Inc. may place their votes through this platform.
- The Deadline for the Exercise of Voting Rights in Writing or via the Internet, etc.
  5:30 p.m. on Tuesday, June 25, 2013 (Japan time).
- 4. How We Handle Multiple Votes for the Same Proposal
  - (1) If the voting right is exercised multiple times both in writing and via the Internet: The exercise of the voting right via the Internet will be deemed effective.
  - (2) If the voting right is exercised multiple times other than as described in (1) above: The last exercise of the voting right will be deemed effective.

# REFERENCE MATERIALS RELATING TO THE GENERAL MEETING OF SHAREHOLDERS

## **PROPOSALS AND REFERENTIAL INFORMATION:**

## **PROPOSAL NO.1: APPROPRIATION OF SURPLUS**

MHI would like to propose the year-end dividend defined in Article 48 of MHI's Articles of Incorporation as described below, considering profit levels and the need for retained earnings to further strengthen the corporate structure and for future business development.

- 1 Kind of Dividend Property Cash
- Dividend Allocation and Total Amount of Dividends Dividend allocation: ¥5 per share of MHI's common stock Total amount of dividends: ¥16,776,449,305
- 3. Effective Date of Dividend Allocation June 27, 2013

Combined with the interim dividend of \$3 per share paid in December 2012, the total annual dividend will be \$8 per share, an increase of \$2 per share from FY2011.

## **PROPOSAL NO.2: ELECTION OF 19 DIRECTORS**

The term of office of all the current Directors will expire at the close of this Ordinary General Meeting of Shareholders. Accordingly, it is proposed to elect 19 Directors, and the candidates for these positions are as described below.

| No. | Name<br>(Date of Birth)               | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI   | Number<br>of MHI<br>Shares<br>Owned |
|-----|---------------------------------------|---|-------------------------------------|
| 1   | Hideaki Omiya<br>(July 25, 1946)      | Joined Mitsubishi Heavy Industries, Ltd.<br>Director (Member of the Board), Deputy<br>Head of Air-Conditioning & Refrigeration<br>Systems Headquarters<br>Director (Member of the Board), Head of<br>Air-Conditioning & Refrigeration Systems<br>Headquarters<br>Director (Member of the Board), Executive<br>Vice President, Head of Air-Conditioning &<br>Refrigeration Systems Headquarters<br>Director (Member of the Board), Senior<br>Executive Vice President<br>President and CEO (Member of the Board)<br>Chairman of the Board (Present position)<br>Responsibility in MHI><br>the Board, Representative Director | 152,000                             |
| 2   | Shunichi Miyanaga<br>(April 27, 1948) | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Deputy Head of<br>Machinery Headquarters<br>Senior Vice President, Deputy Head of<br>Machinery & Steel Structures Headquarters<br>Executive Vice President, Head of<br>Machinery & Steel Structures Headquarters<br>Director (Member of the Board), Executive<br>Vice President, Head of Machinery & Steel<br>Structures Headquarters<br>Director (Member of the Board), Senior<br>Executive Vice President, Head of the<br>Presidential Administration Office<br>President and CEO (Member of the Board)<br>(Present position)                          | 101,000                             |

| No. | Name<br>(Date of Birth)               |   | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI  |        |
|-----|---------------------------------------|---|--|--------|
| 3   | Atsushi Maekawa<br>(January 14, 1951) | Director (Memb<br>Senior Executiv<br>Assistant Presid<br>Head of Genera | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Head of Takasago<br>Machinery Works<br>Senior Vice President, Deputy Head of<br>Power Systems Headquarters,<br>Head of Takasago Machinery Works<br>Senior Vice President, Deputy Head of<br>Power Systems Headquarters<br>Executive Vice President, Head of General<br>Machinery & Special Vehicles,<br>Head of Sagamihara Machinery Works<br>Director (Member of the Board), Executive<br>Vice President, Head of General Machinery<br>& Special Vehicles,<br>Head of Sagamihara Machinery Works<br>Director (Member of the Board), Senior<br>Executive Vice President, Head of General<br>Machinery & Special Vehicles<br>(Present position)<br>sponsibility in MHI><br>per of the Board), Representative Director,<br>e Vice President:<br>ent and CEO,<br>I Machinery & Special Vehicles,<br>er matters specially assigned by President and | 50,000 |
| 4   | Hisashi Hara<br>(May 8, 1950)         | Director (Memb<br>Executive Vice  | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Head of Shimonoseki<br>Shipyard & Machinery Works<br>Senior Vice President, Deputy Head of<br>Shipbuilding & Ocean Development<br>Headquarters<br>Executive Vice President, Head of<br>Shipbuilding & Ocean Development<br>Headquarters<br>Director (Member of the Board), Executive<br>Vice President, Head of Shipbuilding &<br>Ocean Development Headquarters<br>(Present position)<br>sponsibility in MHI><br>per of the Board), Representative Director,<br>President:<br>ilding & Ocean Development   | 50,000 |

| No. | Name<br>(Date of Birth)                 |                                | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI   | Number<br>of MHI<br>Shares<br>Owned |
|-----|---|--------------------------------|---|-------------------------------------|
| 5   | Takashi Abe<br>(April 17, 1949)         | Director (Mei<br>Executive Vic | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Senior General<br>Manager, Corporate Planning Department of<br>the Presidential Administration Office<br>Senior Vice President, Deputy Head of the<br>Presidential Administration Office<br>Director (Member of the Board), Senior<br>Vice President, Deputy Head of the<br>Presidential Administration Office<br>Director (Member of the Board),<br>Senior Vice President, Deputy Head of<br>Machinery & Steel Structures Headquarters<br>Director (Member of the Board), Executive<br>Vice President (Present position)<br>Responsibility in MHI><br>mber of the Board), Representative Director,<br>ce President:<br>he Transition to Domain System Project | 46,000                              |
| 6   | Akira Hishikawa<br>(September 10, 1951) | Director (Mer<br>Executive Vie | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Head of General<br>Machinery & Special Vehicle Headquarters<br>Director (Member of the Board), Senior<br>Vice President, Head of General Machinery<br>& Special Vehicle Headquarters<br>Director (Member of the Board), Executive<br>Vice President, Head of Global Strategic<br>Planning & Operations Headquarters<br>Director (Member of the Board), Executive<br>Vice President, Head of Machinery & Steel<br>Infrastructure Systems (Present position)<br>Responsibility in MHI><br>mber of the Board), Representative Director,<br>ce President:<br>hinery & Steel Infrastructure Systems   | 38,000                              |

| No. | Name<br>(Date of Birth)               |                                  | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI   |        |
|-----|---------------------------------------|----------------------------------|---|--------|
| 7   | Takato Nishizawa<br>(October 5, 1947) | Director (Memb<br>Executive Vice | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Head of Plant and<br>Transportation Systems Engineering &<br>Construction Center, Machinery & Steel<br>Structures Headquarters<br>Senior Vice President,<br>Senior General Manager, Environmental &<br>Chemical Plant Division, Machinery & Steel<br>Structures Headquarters<br>Senior Vice President, Deputy Head of<br>Machinery & Steel Structures Headquarters<br>Executive Vice President<br>Director (Member of the Board), Executive<br>Vice President<br>Director (Member of the Board), Executive<br>Vice President, Head of Engineering<br>Headquarters (Present position) | 34,000 |
| 8   | Masafumi Wani<br>(July 9, 1949)       |                                  |   | 25,000 |

| No. | Name<br>(Date of Birth)                | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI |   | Number<br>of MHI<br>Shares<br>Owned |
|-----|--|---|---|-------------------------------------|
| 9   | Shigero Masamori<br>(October 17, 1950) | Director (Mem   | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Head of Kobe<br>Shipyard & Machinery Works<br>Executive Vice President, Head of Nuclear<br>Energy Systems<br>Director (Member of the Board), Executive<br>Vice President, Head of Nuclear Energy<br>Systems (Present position) | 38,000                              |
|     |  | Executive Vice<br>Head of Nucle   | e President:<br>ar Energy Systems   |                                     |
| 10  | Yoichi Kujirai<br>(August 6, 1951)     |   |   | 36,000                              |

| No. | Name<br>(Date of Birth)                 |  | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI   | Number<br>of MHI<br>Shares<br>Owned |
|-----|---|--|---|-------------------------------------|
|     |   | April 1976<br>April 2011<br>April 2012<br>June 2012  | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Senior General<br>Manager, Accounting Department<br>Executive Vice President<br>Director (Member of the Board), Executive<br>Vice President (Present position)   |                                     |
| 11  | Tatsuhiko Nojima<br>(November 22, 1952) | -  | current positions><br>itor, Mitsubishi Motors Corporation   | 17,000                              |
|     |   | Director (Men<br>Executive Vic<br>In charge of A   | Responsibility in MHI><br>nber of the Board), Representative Director,<br>e President:<br>accounting, Finance, and Procurement Planning<br>tion and Procurement & Sourcing  |                                     |
| 12  | Masahiko Arihara<br>(December 1, 1952)  | April 1975<br>April 2009<br>April 2011<br>June 2011<br>April 2013  | Joined Mitsubishi Heavy Industries, Ltd.<br>Senior Vice President, Head of<br>Air-Conditioning & Refrigeration Systems<br>Headquarters<br>Senior Vice President,<br>Head of Air-Conditioning & Refrigeration<br>Systems,<br>Head of Nagoya Air-Conditioning &<br>Refrigeration Machinery Works<br>Director (Member of the Board),<br>Senior Vice President,<br>Head of Air-Conditioning & Refrigeration<br>Systems,<br>Head of Nagoya Air-Conditioning &<br>Refrigeration Machinery Works<br>Director (Member of the Board), Executive<br>Vice President,<br>Head of the Presidential Administration<br>Office,<br>Head of Air-Conditioning & Refrigeration<br>Systems (Present position) | 35,000                              |
|     |   | Director, Toyo<br><position and="" f<br="">Director (Men<br/>Executive Vic<br/>Head of the Pr</position> | current position><br>o Engineering Works, Ltd.<br>Responsibility in MHI><br>nber of the Board), Representative Director,  |                                     |

| No. | Name<br>(Date of Birth)  | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI   |  |        |
|-----|--|---|--|--------|
| 13  | Hisakazu Mizutani<br>(August 12, 1951)                               | April 2010 S<br>April 2011 S<br>June 2011 D<br>V<br>April 2013 D<br>V<br><position and="" respo<br="">Director (Member of<br/>Executive Vice Pre</position> | of the Board), Representative Director,  | 31,000 |
| 14  | <new nomination=""><br/>Toshio Kodama<br/>(September 24, 1951)</new> | January 2005 G<br>D<br>April 2006 G<br>April 2007 D<br>April 2007 D<br>April 2008 D<br>April 2009 S<br>T<br>April 2011 S<br>April 2013 E                    | pined Mitsubishi Heavy Industries, Ltd.<br>General Manager, Takasago Research &<br>Development Center of Technical<br>leadquarters<br>General Manager, Hiroshima Research &<br>Development Center of Technical<br>leadquarters<br>Deputy Head of Technical Headquarters,<br>General Manager, Hiroshima Research &<br>Development Center<br>Deputy Head of Technical Headquarters<br>enior Vice President, Deputy Head of<br>dechnical Headquarters<br>enior Vice President, Deputy Head of<br>dechnology & Innovation Headquarters<br>executive Vice President, Head of<br>dechnology & Innovation Headquarters<br>Present position) | 31,000 |

| No. | Name<br>(Date of Birth)  |   | Employment History,<br>nportant Concurrent Positions and<br>Position and Responsibility in MHI  | Number<br>of MHI<br>Shares<br>Owned |
|-----|--|---|---|-------------------------------------|
| 15  | <new nomination=""><br/>Takashi Funato<br/>(May 1, 1952)</new>   | April 1976<br>April 2005<br>September 2009<br>April 2011<br>April 2012<br>July 2012<br>April 2013 | Joined Mitsubishi Heavy Industries, Ltd.<br>Deputy Head of Kobe Shipyard &<br>Machinery Works<br>Senior General Manager, Corporate<br>Planning Department of the Presidential<br>Administration Office<br>Senior Vice President, Senior General<br>Manager, Corporate Planning Department of<br>the Presidential Administration Office<br>Senior Vice President,<br>Senior General Manager, Corporate<br>Planning Department of the Presidential<br>Administration Office,<br>Senior General Manager, Corporate Social<br>Responsibility Department<br>Senior Vice President, Head of Global<br>Strategic Planning & Operations<br>Headquarters<br>Executive Vice President, Head of Global<br>Strategic Planning & Operations<br>Headquarters (Present position) | 11,000                              |
| 16  | <new nomination=""><br/>Yukio Kodama<br/>(August 15, 1954)</new> | April 1979<br>April 2009<br>April 2011<br>July 2012<br>April 2013                                 | Joined Mitsubishi Heavy Industries, Ltd.<br>General Manager, Machine Tool Division<br>Senior Vice President,<br>Head of Machine Tool,<br>Head of Ritto Machinery Works<br>Senior Vice President,<br>Head of Machine Tool,<br>Deputy Head of Machinery & Steel<br>Infrastructure Systems,<br>Head of Ritto Machinery Works<br>Senior Vice President,<br>Head of Machine Tool,<br>Deputy Head of Machinery & Steel<br>Infrastructure Systems (Present position)   | 15,000                              |

| No. | Name<br>(Date of Birth)                |  | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI | Number<br>of MHI<br>Shares<br>Owned |
|-----|--|--|---|-------------------------------------|
| 17  | Yorihiko Kojima<br>(October 15, 1941)  | Chairman of the<br>Director, Sony<br>Director, Takeo | la Pharmaceutical Company Limited   | 19,000                              |
| 18  | Christina Ahmadjian<br>(March 5, 1959) | Professor, Hitor<br>Commerce and<br>Director, Eisai  | Co., Ltd.<br>esponsibility in MHI>  | 4,000                               |

| No. | Name<br>(Date of Birth)  |   | Employment History,<br>Important Concurrent Positions and<br>Position and Responsibility in MHI  |       |  |
|-----|--|---|--|-------|--|
| 19  | <new nomination=""><br/>Hiroki Tsuda<br/>(August 11, 1948)</new> | April 1972<br>July 2004<br>July 2006<br>July 2007<br>July 2008<br>September 2008<br><important concu<br="">Professor, Wase<br/>Management</important> | Joined Ministry of Finance<br>Deputy Vice Minister, Ministry of Finance<br>Director-General of the Budget Bureau,<br>Ministry of Finance<br>Administrative Vice Minister,<br>Ministry of Finance<br>Special Advisor to the Minister of Finance<br>Professor, Waseda University, The Okuma<br>School of Public Management<br>(Present position) | 2,000 |  |

(Notes)

- 1. Mr. Hideaki Omiya holds a concurrent position as Chairman of the Board of Directors, Japan Aircraft Development Corporation (JADC). MHI has business relations with JADC regarding the development of commercial aircraft.
- 2. Mr. Yorihiko Kojima, Ms. Christina Ahmadjian and Mr. Hiroki Tsuda are the candidates for Outside Directors as defined in Article 2, Paragraph 3, Item 7 of the Ordinance for Enforcement of the Companies Act.
- 3. MHI has submitted notifications, specifying Mr. Yorihiko Kojima and Ms. Christina Ahmadjian as independent Directors, to Tokyo Stock Exchange, Inc. and other listed financial instruments exchanges. MHI will submit a notification, specifying Mr. Hiroki Tsuda as an independent Director, to Tokyo Stock Exchange, Inc. and other listed financial instruments exchanges.
- 4. Reasons for nomination as Outside Directors are as follows:
- (1) Mr. Yorihiko Kojima was nominated for the position of an Outside Director since he has provided beneficial views and candid assessments on the management of MHI as an Outside Director based on his considerable experience as a business manager, and it is desired that he continues his contribution to improve the sound and transparent decision-making process.
- (2) Ms. Christina Ahmadjian was nominated for the position of an Outside Director since she has provided beneficial views and candid assessments on the management of MHI as an Outside Director from her global perspective based on her extensive knowledge regarding the field of corporate governance, management, etc. acquired through her experience as a researcher, even though she has not been directly involved in corporate management except for acting as an Outside Director. Based on this, it is desired that she continues her contribution to improve the sound and transparent decision-making process.
- (3) Mr. Hiroki Tsuda was nominated for the position of an Outside Director since he has extensive views regarding fiscal and monetary policies acquired through his experience as a government administrative officer and a researcher, even though he has not been directly involved in corporate management, and it is desired that he makes a contribution to improve the sound and transparent decision-making process by providing his beneficial views and candid assessments on the management of MHI, based on his experience.

- 5. Mr. Yorihiko Kojima will have served for 3 years and Ms. Christina Ahmadjian for 1 year in the position of Outside Directors upon the expiration of their current term (at the close of this Ordinary General Meeting of Shareholders).
- 6. The outline of a Liability Limitation Agreement is as follows:
- (1) MHI has entered into a Liability Limitation Agreement with each of Mr. Yorihiko Kojima and Ms. Christina Ahmadjian, which provides a limitation on their liabilities to compensate for damages under Article 423, Paragraph 1 of the Companies Act, the amount of which is the higher of ¥10 million or the minimum liability amount defined in Article 425, Paragraph 1 of the Companies Act. Should Mr. Yorihiko Kojima and Ms. Christina Ahmadjian be elected, MHI is bound to continue the abovementioned Agreement with each of them.
- (2) Should Mr. Hiroki Tsuda be elected, MHI is bound to enter into a Liability Limitation Agreement with him, which provides a limitation on his liabilities to compensate for damages under Article 423, Paragraph 1 of the Companies Act, the amount of which will be the higher of ¥10 million or the minimum liability amount defined in Article 425, Paragraph 1 of the Companies Act.

# **PROPOSAL NO.3: ELECTION OF 2 STATUTORY AUDITORS**

The term of office of Mr. Kichisaburo Nomura and Mr. Nobuo Kuroyanagi, each a Statutory Auditor, will expire at the close of this Ordinary General Meeting of Shareholders. Accordingly, it is proposed to elect 2 Statutory Auditors, and the candidates for these positions are as described below.

This proposal obtains the Board of Statutory Auditors' consent.

| No. | Name<br>(Date of Birth)                 | Employment History,<br>Important Concurrent Positions and<br>Position in MHI |  | Number<br>of MHI<br>Shares<br>Owned |
|-----|---|--|--|-------------------------------------|
| 1   | Nobuo Kuroyanagi<br>(December 18, 1941) | Senior Adviso<br>Director, Mits<br>Director, Hon                             |  | 6,000                               |

| No. | Name<br>(Date of Birth)  | Employment History,<br>Important Concurrent Positions and<br>Position in MHI   |  | Number<br>of MHI<br>Shares<br>Owned |
|-----|--|--|--|-------------------------------------|
| 2   | <new nomination=""><br/>Shinichiro Ito<br/>(December 25, 1950)</new> | June 2003<br>June 2003<br>Member of the Bo<br>Vice President, A<br>Ltd.<br>April 2004<br>Member of the Bo<br>Executive Vice Pr<br>Airways Co., Ltd.<br>April 2006<br>Member of the Bo<br>Executive Vice Pr<br>Airways Co., Ltd.<br>April 2007<br>Member of the Bo<br>Executive Vice Pr<br>Airways Co., Ltd.<br>April 2007<br>Member of the Bo<br>Executive Vice Pr<br>Airways Co., Ltd.<br>April 2009<br>President & Chief<br>All Nippon Airwa<br>April 2013<br>President & Chief<br>ANA Holdings In<br>Chairman of the Bo | resident, All Nippon<br>oard of Directors,<br>resident, All Nippon<br>oard of Directors, Senior<br>resident, All Nippon<br>Executive Officer,<br>ays Co., Ltd.<br>Executive Officer,<br>c. (Present Position)<br>Board, All Nippon<br>(Present Position) | 0                                   |

(Notes)

- 1. Messrs. Nobuo Kuroyanagi and Shinichiro Ito are the candidates for Outside Statutory Auditors as defined in Article 2, Paragraph 3, Item 8 of the Ordinance for Enforcement of the Companies Act.
- 2. MHI has submitted a notification, specifying Mr. Nobuo Kuroyanagi as an independent Statutory Auditor, to Tokyo Stock Exchange, Inc. and other listed financial instruments exchanges. MHI will submit a notification, specifying Mr. Shinichiro Ito as an independent Statutory Auditor, to Tokyo Stock Exchange, Inc. and other listed financial instruments exchanges.
- 3. Reasons for nomination as Outside Statutory Auditors are as follows:
- (1) Mr. Nobuo Kuroyanagi was nominated for the position of an Outside Statutory Auditor since he has provided beneficial views and candid assessments on the management of MHI as an Outside Statutory Auditor based on his considerable experience as a business manager, and it is desired that he continues his contribution to ensure the sound and appropriate management.
- (2) Mr. Shinichiro Ito was nominated for the position of an Outside Statutory Auditor since it is desired that he makes his contribution to ensure the sound and appropriate management by providing his beneficial views and candid assessments on the management of MHI, based on his considerable experience as a business manager.
- 4. During the term of office of Mr. Nobuo Kuroyanagi as an Outside Director at The Senshu Ikeda Bank, Ltd., there were incidents, which customers' savings were embezzled and funds were fraudulently withdrawn by misusing customers' overdraft limit caused by its employees at this Bank. Although Mr. Nobuo Kuroyanagi was unaware of such facts in advance, he made various recommendations regarding compliance, at the Board of Directors meeting on a regular basis, and after the

discovery of the aforesaid incidents, Mr. Nobuo Kuroyanagi proactively advised this Bank on the implementation of measures to prevent the reoccurrence of such incidents through the reinforcement of this Bank's internal systems for checks, etc. and enhancement of employee training, etc.

- 5. Mr. Nobuo Kuroyanagi will have served for 4 years in the position of an Outside Statutory Auditor upon the expiration of his current term (at the close of this Ordinary General Meeting of Shareholders).
- 6. The outline of a Liability Limitation Agreement is as follows:
- (1) MHI has entered into a Liability Limitation Agreement with Mr. Nobuo Kuroyanagi, which provides a limitation on his liabilities to compensate for damages under Article 423, Paragraph 1 of the Companies Act, the amount of which is the higher of ¥10 million or the minimum amount of liability defined in Article 425, Paragraph 1 of the Companies Act. Should Mr. Nobuo Kuroyanagi be elected, MHI is bound to continue the abovementioned Agreement with him.
- (2) Should Mr. Shinichiro Ito be elected, MHI is bound to enter into a Liability Limitation Agreement with him, which provides a limitation on his liabilities to compensate for damages under Article 423, Paragraph 1 of the Companies Act, the amount of which will be the higher of ¥10 million or the minimum amount of liability prescribed in Article 425, Paragraph 1 of the Companies Act.

#### (Reference)

Messrs. Toshiro Yagami, Eiji Isu and Haruya Uehara will continue serving as Statutory Auditors.