

# Power Systems Business Operation

May 27, 2008



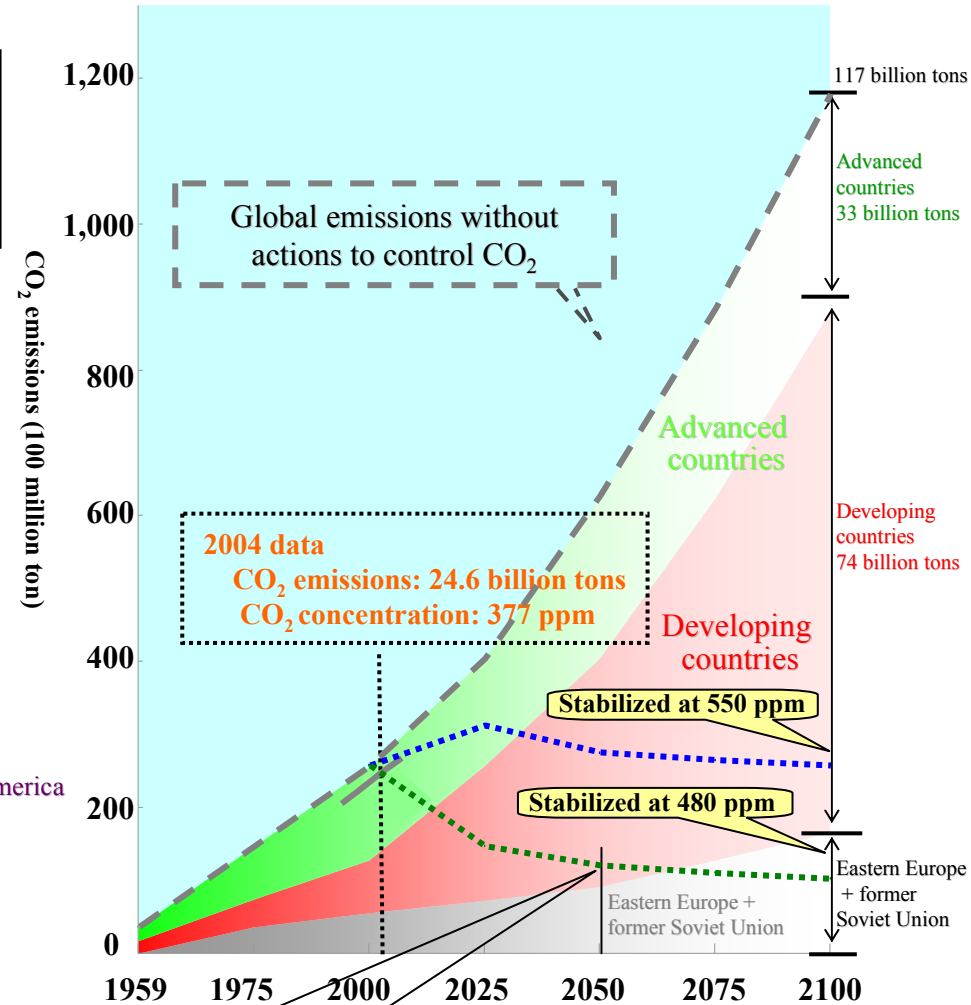
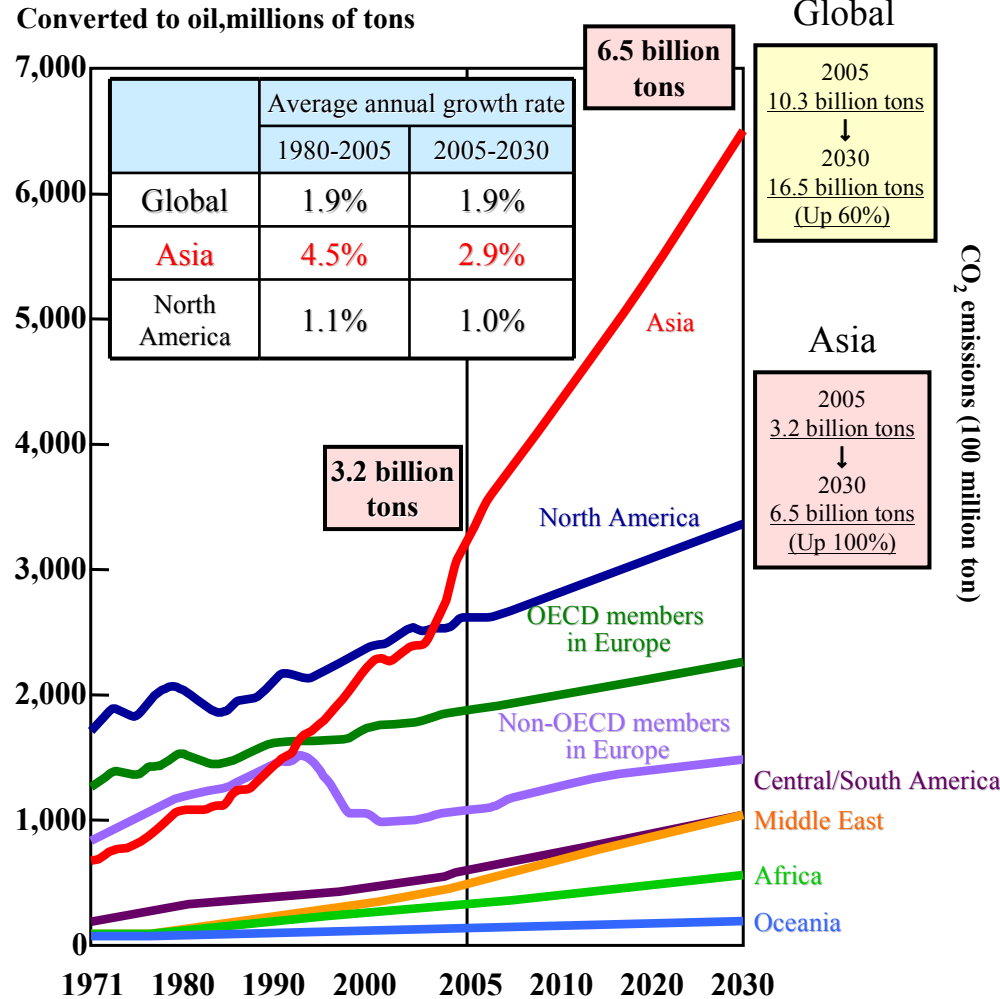
Yoshiaki Tsukuda  
Executive Vice President,  
General Manager,  
Power Systems Headquarters

# Global Primary Energy Consumption Forecasts by Region

## Growing Energy Demand in Asia, Centering on China and India

Source: IEEJ 2007 data

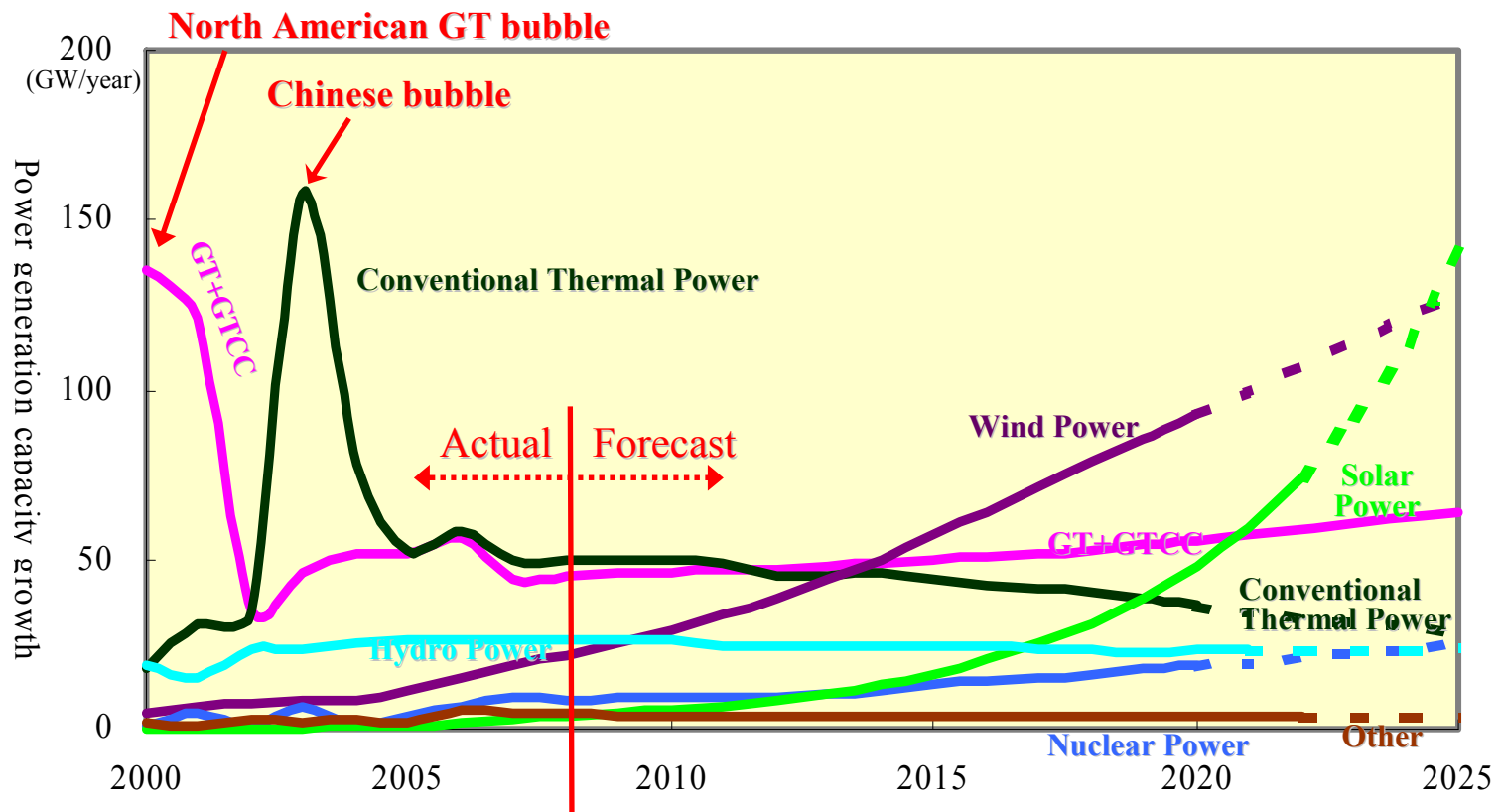
### Global CO<sub>2</sub> emission forecasts



Source: data prepared by quoting IPCC forecasts

# Demand Forecast for Major Power Generation Facilities

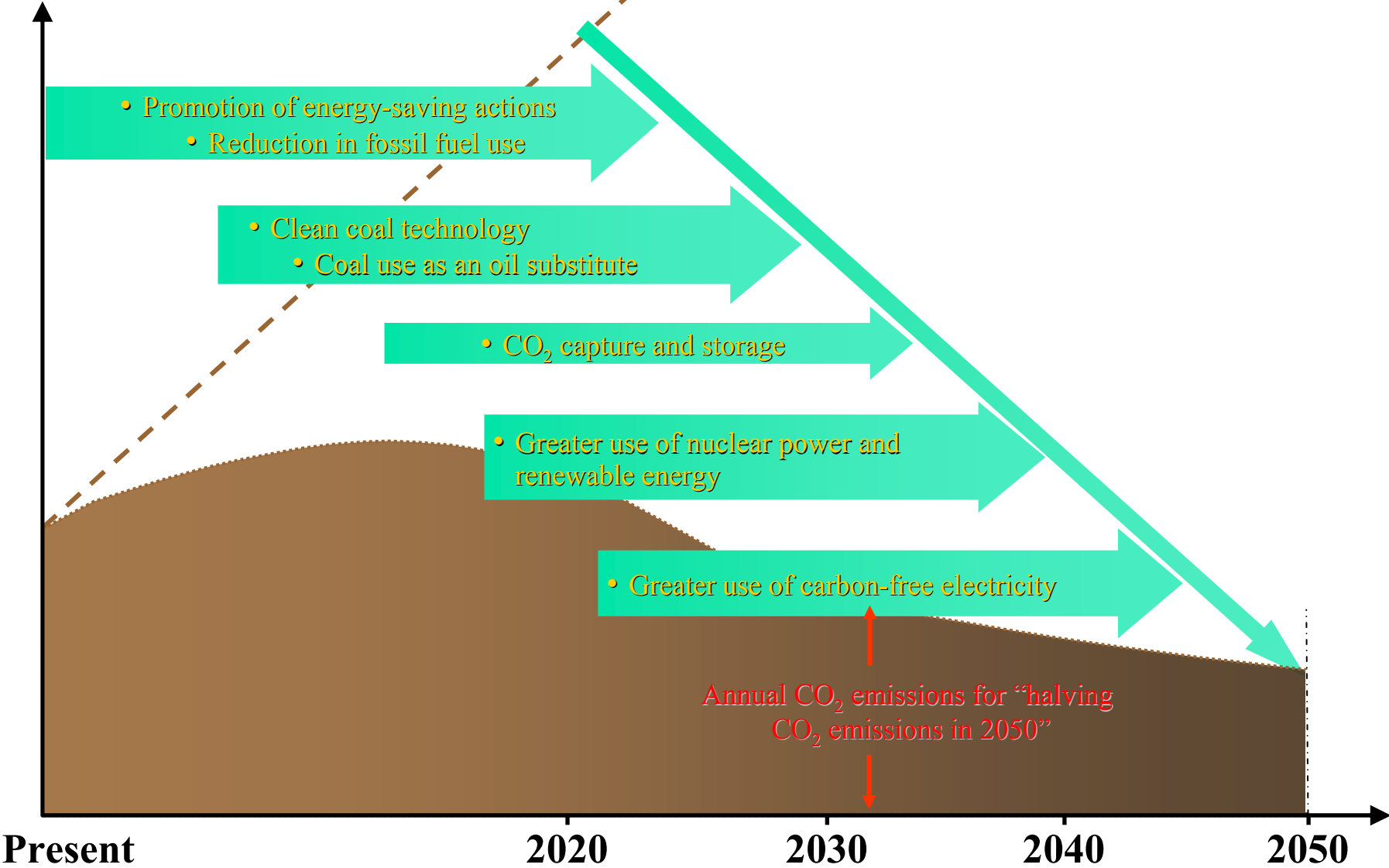
- Demand for GT and GTCC predicted to grow steadily at a rate of around 50GW/year.
- Demand for conventional thermal power generation facilities will decline because of the CO<sub>2</sub> emissions issue. Nuclear power generation facilities will replace them over the long term.
- In renewable energy, demands for wind turbines and photovoltaic power generation facilities are expected to expand rapidly.



# Activities for Efficient Energy Use and CO<sub>2</sub> Reduction

Annual CO<sub>2</sub> emissions worldwide

Forecasts (without further actions to control emissions)



# MHI Portfolio for Power Generation

Coal-fired thermal power

Nuclear Energy

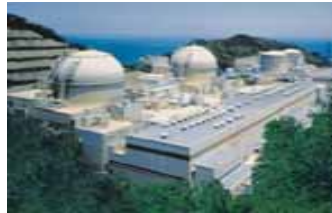
GTCC

Wind turbines

Photovoltaic

Focused on existing technologies ←

→ Focused on new technologies



Business assessment

Stability in fuel supply

Low CO<sub>2</sub> emissions

Relatively small environmental load  
Relatively short construction period

Low CO<sub>2</sub> emissions  
Short construction period

Low CO<sub>2</sub> emissions  
Short construction period

High CO<sub>2</sub> emissions  
CCS Feasibility

Public acceptance Long construction period and rise in material cost

Secure of inexpensive fuels

Grid restriction  
Need for subsidies

Site restrictions  
Need for subsidies  
Emergence of new technologies

MHI activity

Technology transfer to China and India  
Verification of IGCC technology

Orders in the United States

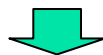
Production increase, anticipating demand  
Cooperation with Chinese and South Korean manufacturers  
Development of 1700°C class gas turbine

Production increase for the U.S. market  
Development of offshore wind turbines

Development of proprietary thin-film technologies  
Mass production achievement and production increase

## External factors

Government policies for global warming, surge in fuel price, soaring construction material price, electricity demand (business conditions) and technical innovations



The degree of contribution by each power generation method in fulfilling electricity demand remain unclear.

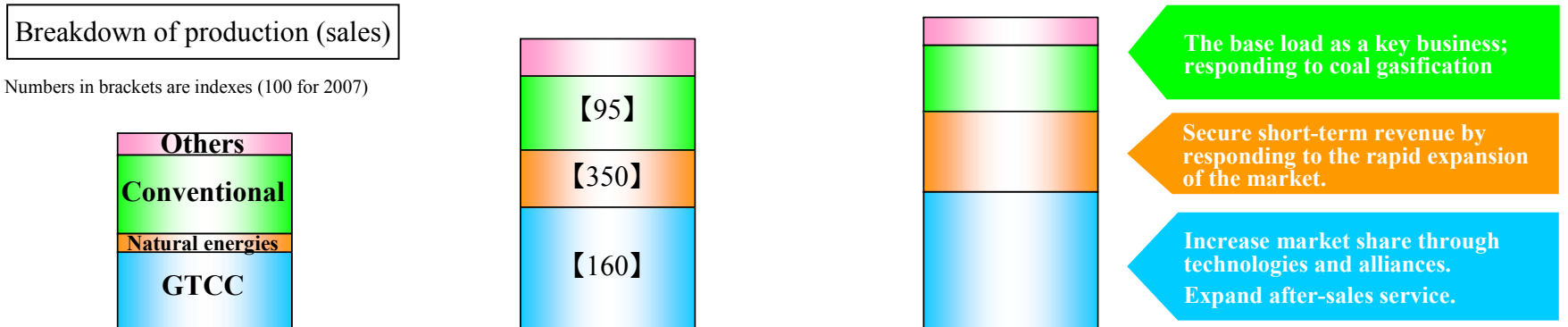
## MHI's strengths

- Business operations based on proprietary technologies and management dedicated to operation of products to satisfy electricity demand
- Company-wide responses to changes in external factors (resource optimization)

# Action List

## Greatly expanding business scale leveraging growing global efforts against global warming

Expanding the scale and revenue of the business by accelerating the change from conventional thermal power to natural energy  
(Accelerating the development of major products, bolstering production capacity)



2007	2010	2012		
Establishing a 30-unit/year production system	Building a 36-50 unit/year production system		Gas turbines	GTCC
	Developing an ultrahigh-temperature (1700°C) gas turbine			
	Bolstering the after-sales services system			
Establishing a 1,600MW production capacity		Establishing a 2,600MW production capacity	Wind turbines	Natural energies
	Developing offshore wind turbines			
Establishing a 130MW production capacity		Considering a structure for additional production	Solar cells	
Domestic demonstration equipment			IGCC	Conventional
	Developing facilities to produce commercial equipment			
	Realizing overseas commercial plants			

# Global GTCC Operations: Activities Since 2007



Viridian M701F begins operation in Ireland in 2007

Order received from NUON in the Netherlands for 3 M701F GTCC systems

Order received from IUD in Hungary for M701D BFG-burning GTCC

Order received from WDEPC in Egypt for four M701F units

Order received from TGK-4 in Russia for one M701F GT unit



M701F begins operation at Qianwan Power Plant in China in 2007

M701F begins operation at Anshan Iron & Steel in China in 2007

M251 begins operation at Lianyuan & Steel in China in 2007

M701D begins operation at Maanzan Iron & Steel in China in 2007



Order received from Taiyuan Iron & Steel in China for two M251 units

Order received from Korea Western Power/KDHC for two M501G units and two M501F units



M701G2 begins operation in line 1 of Kawasaki Thermal Power Plant of Tokyo Electric Power in 2007



M501G begins operation at PGE in the United States in 2007

Order received from Georgia Power in the United States for six M501G GT units

M501F begins operation at ARAMCO in Saudi Arabia in 2007



M701F begins operation at RPC Ratchaburi in Thailand in 2008

Order received from PLN in Indonesia for three M701F units



M501F begins operation at KDHC in South Korea in 2007  
M501D begins operation at POSCO in South Korea in 2007



M501G begins operation at Datang plant of Taiwan Power in 2007

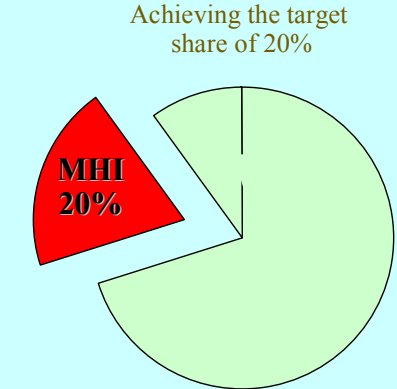
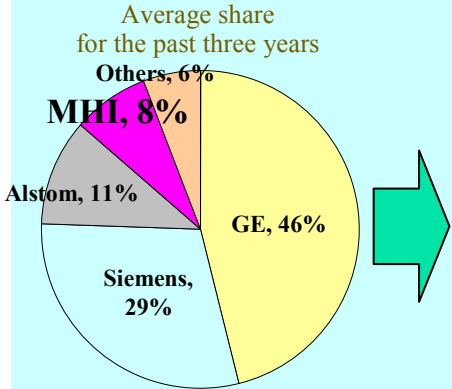
Order received from Alinta in Australia for one M701DA GT unit



M701F begins operation at Genesis in New Zealand in 2007

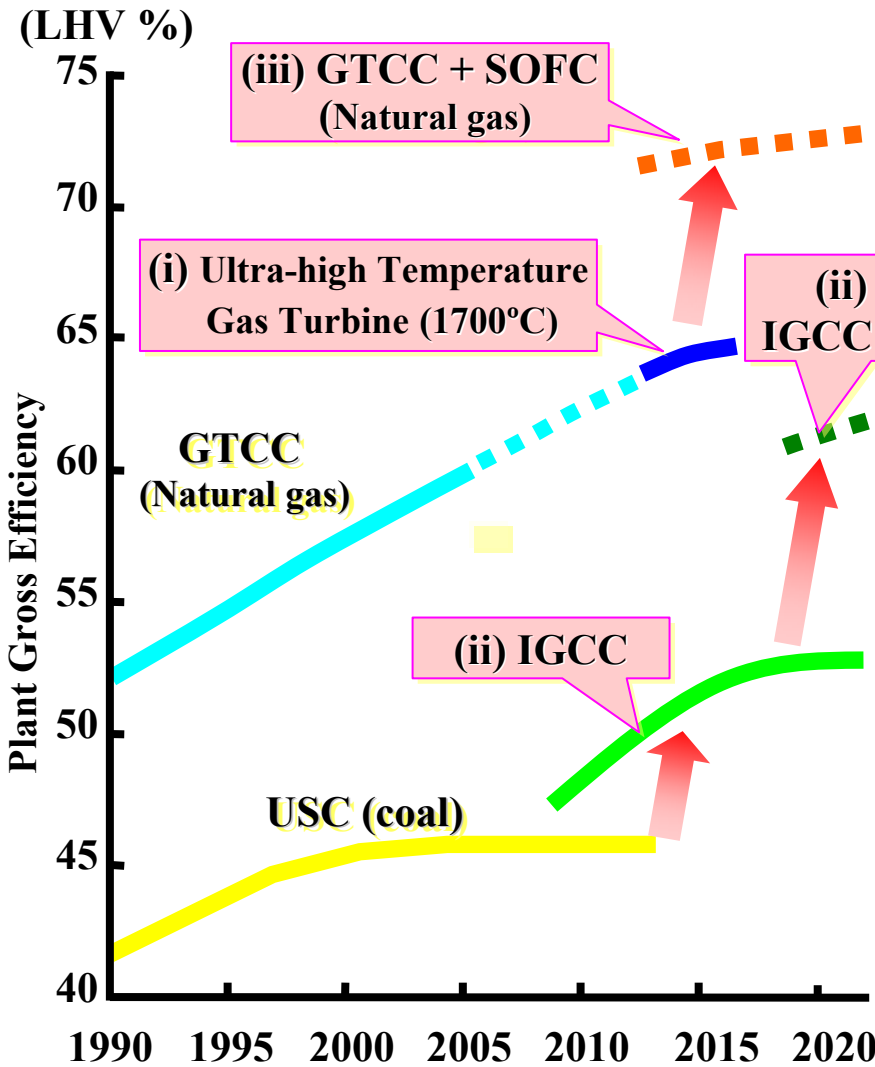


M701F begins operation at San Isidro II in Chile in 2008



- Series of orders received from advanced countries in North America, Europe and others for 1500°C-class G units
- Expansion of blast furnace gas-fired GTCC from China to Europe
- Launch of marketing activities in licensed markets
- Launch of business activities in Russia and other new markets
- Expansion of the maintenance business following successive operational launch of delivered units

# Long-Term Plan for Increasing the Efficiency of Thermal Power Generation



★ Aiming to increase the efficiency of thermal power generation

- (i) **Ultra-high-Temperature Gas Turbine (1700 °c)**
- (ii) **IGCC (Coal Gasification)**
- (iii) **GTCC + SOFC (Hybrid Cycle)**
- (iv) **Advanced Cycles**
  - **Carbon Capture**
  - **Nuclear Gas Turbine (PBMR)**

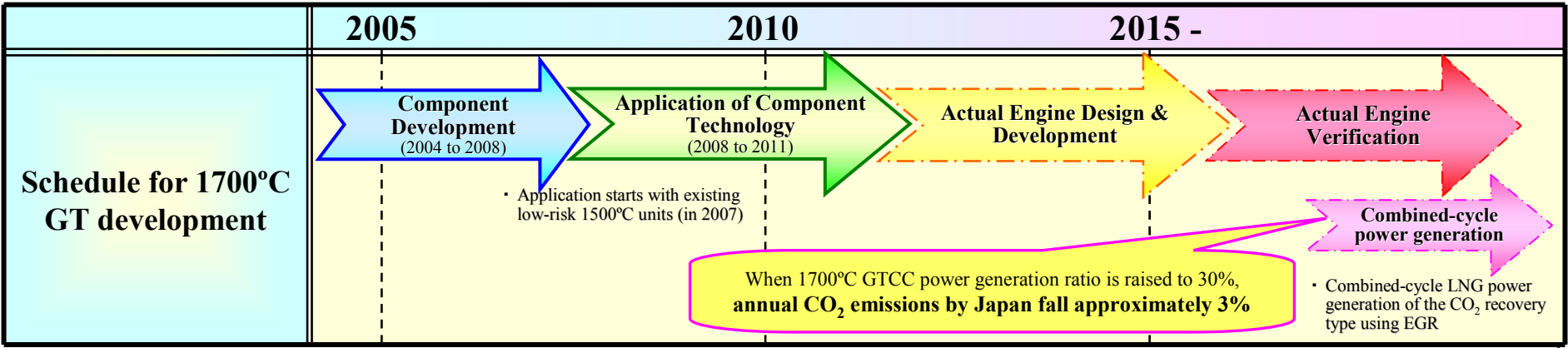
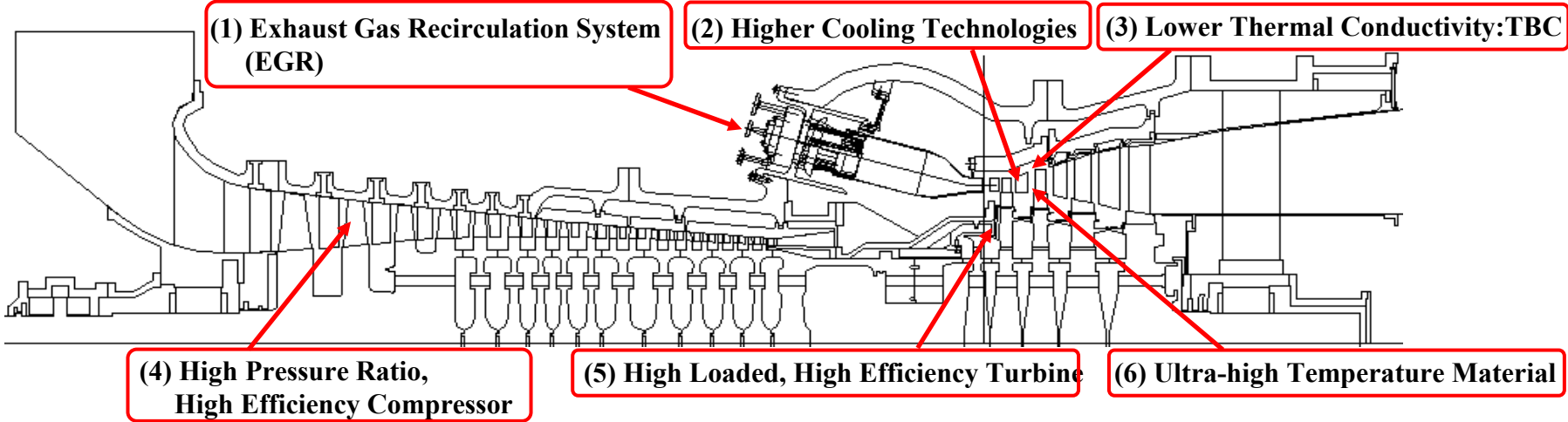
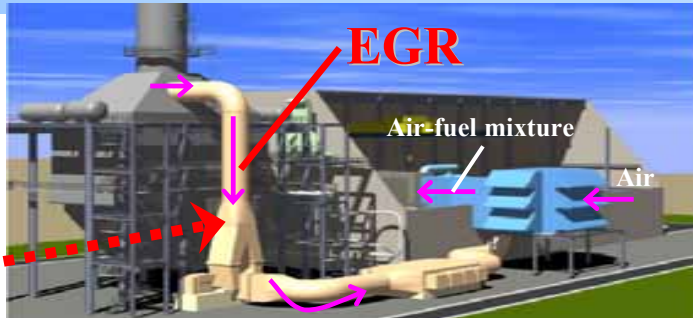
IGCC: Integrated Gasification Combined Cycle  
 SOFC: Solid Oxide Fuel Cell

USC: Ultra Super critical pressure Coal-fired plant  
 PBMR: Pebble Bed Modular Reactor



# Development of 1700°C-class Gas Turbine (National Project)

- Completion of component development (2004 to 2008)
- Application of component technology (2008 to 2011)
- Target of efficiency: 62% LHV or higher



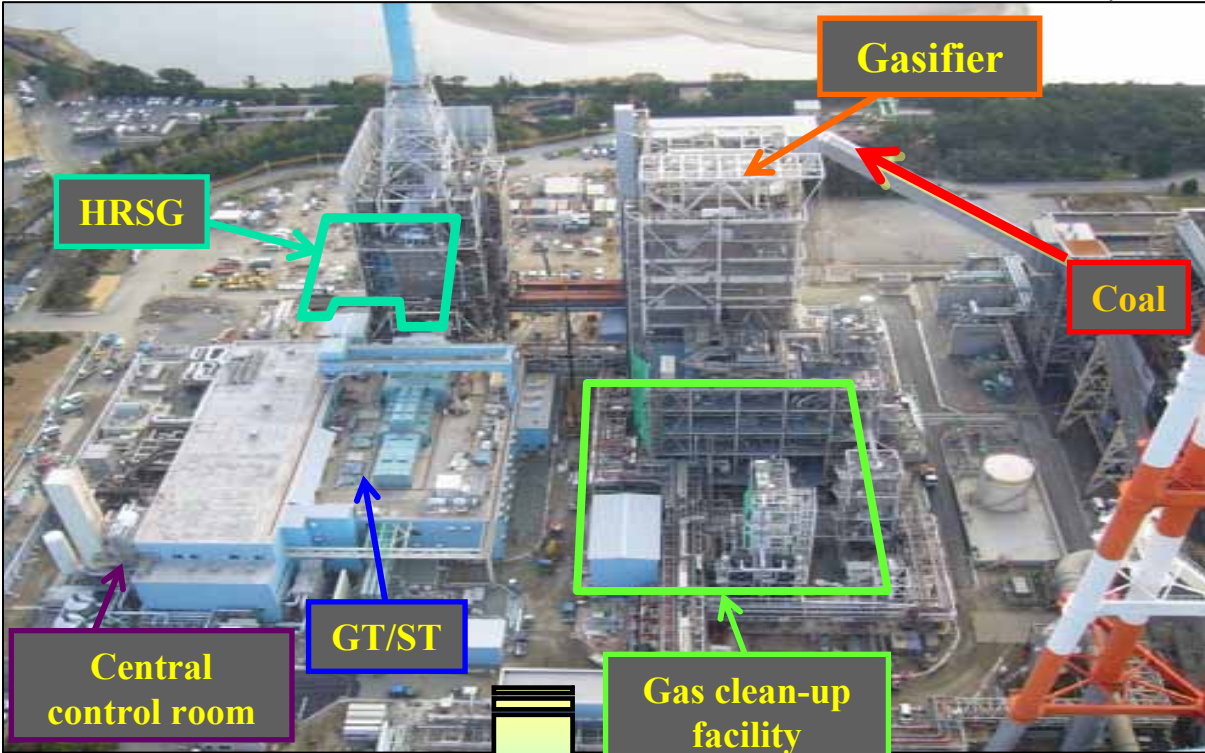
# Clean Coal Technology

## <IGCC>

Approx. 11% reduction in CO<sub>2</sub> emission, compared with BTG.

### Demonstration plant at Nakoso in Japan

Clean Coal Power R&D Co., LTD



- Features of MHI IGCC**
- (1) Air-blown gasification
  - (2) Dry coal feed
  - (3) Water wall structure
  - (4) Low-calorie gas firing GT

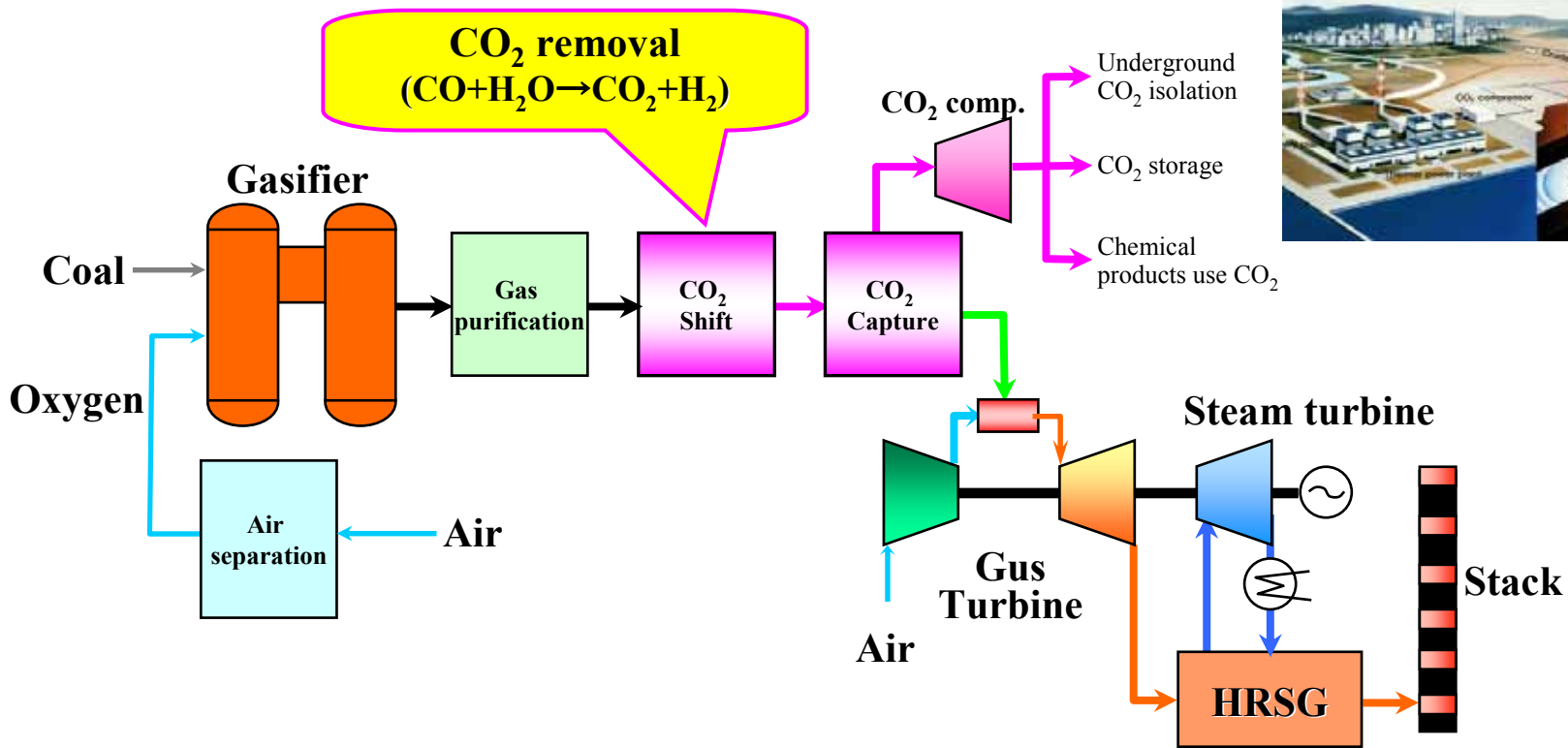
- Construction Launch: Aug. 2004
- Demonstration Run: Sep. 2007~

<Advanced cycle>  
**IGCC with CO<sub>2</sub> capture**



# IGCC with CO<sub>2</sub> Capture

- Coal gas is separated into CO<sub>2</sub> and H<sub>2</sub>.
- Separated CO<sub>2</sub> is captured and stored underground.
- H<sub>2</sub>-based gas after CO<sub>2</sub> capture is burned with a gas turbine for generating electricity.

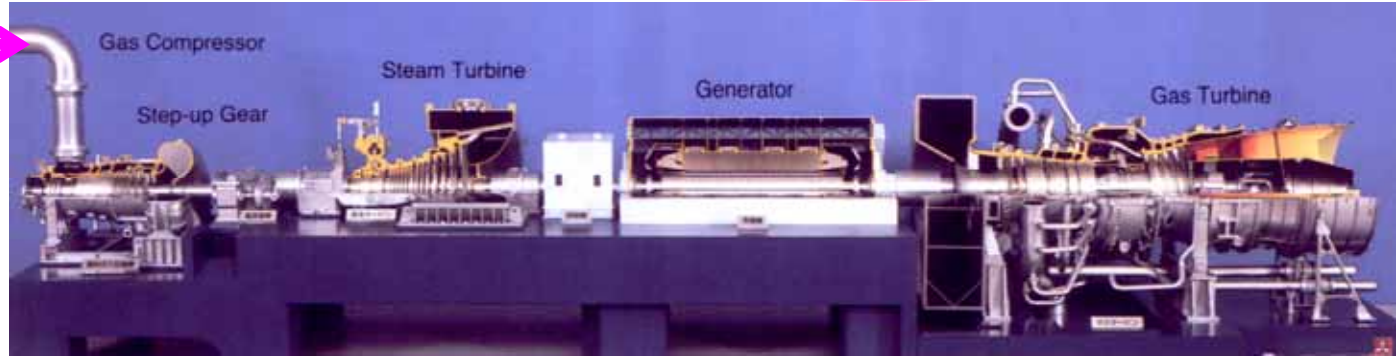
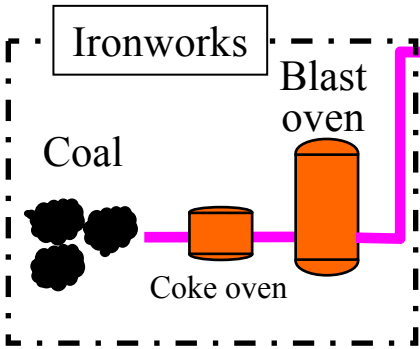


System integration including CO<sub>2</sub> capture is performed by the entire Mitsubishi Group, and verification is conducted at feasible locations in Japan and abroad.

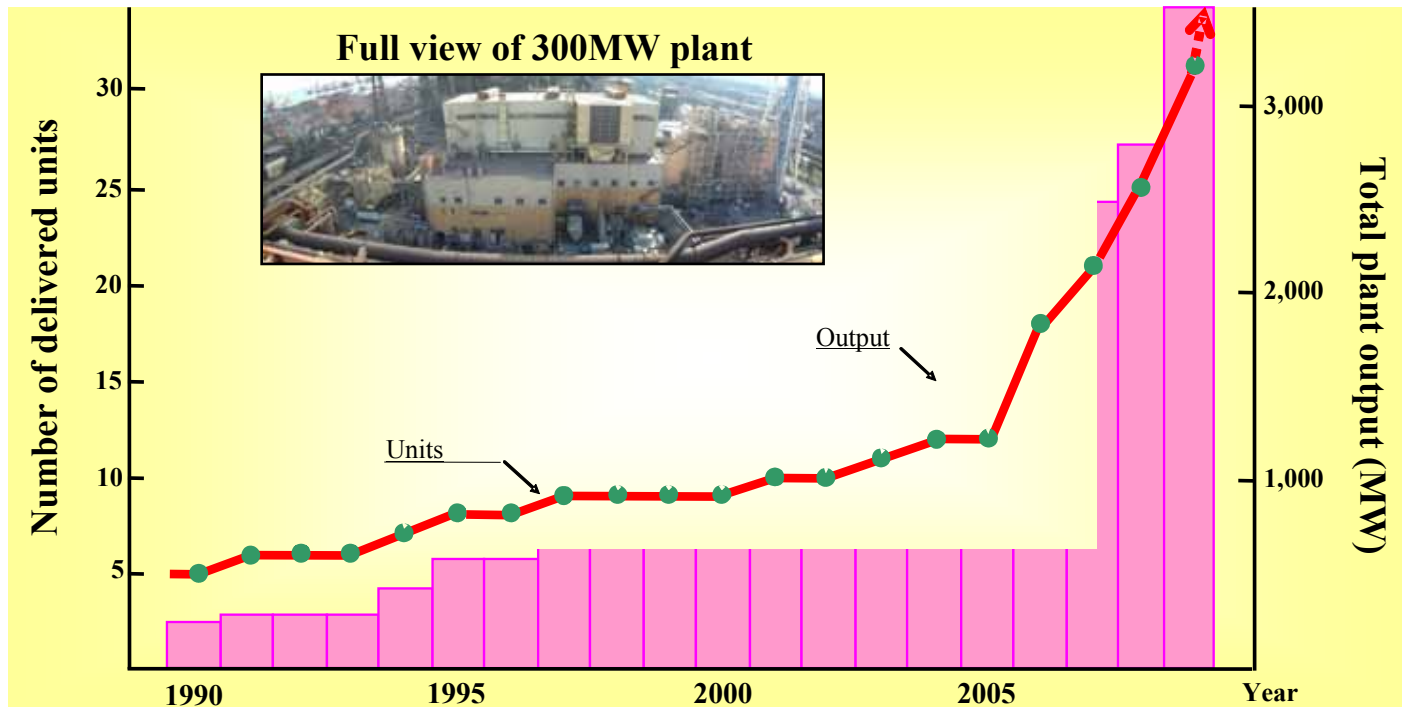
# Clean Coal Technology

## <BFG\*-firing GTCC>

\*Blast Furnace Gas



Approx. 22% reduction in CO2 emission, compared with BTG.

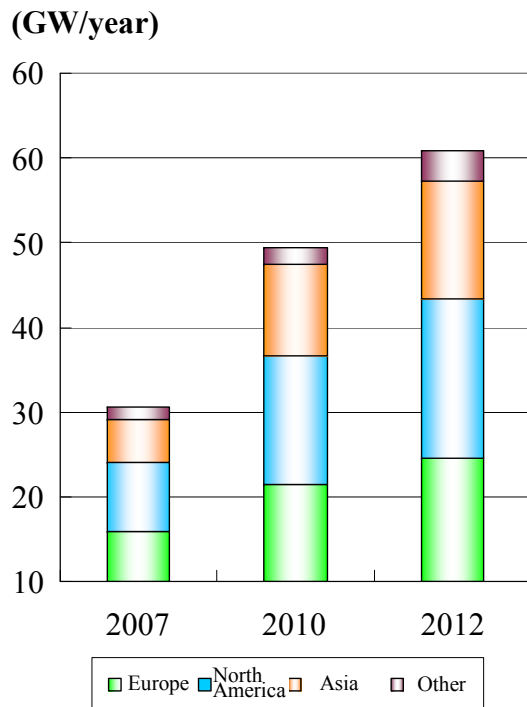




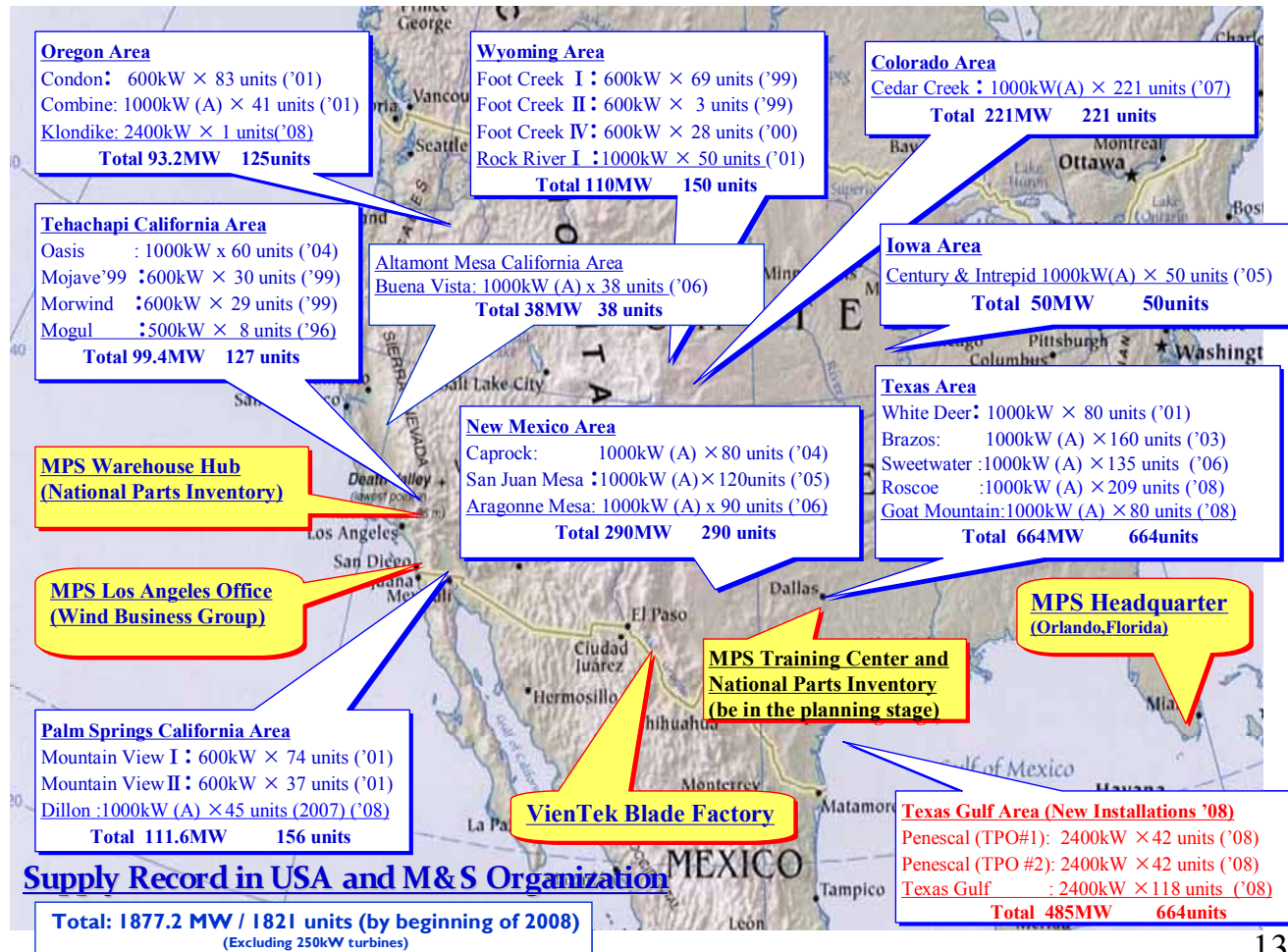
# Wind Turbine Business

Market growth will continue in North America in the immediate future.  
 MHI will expand operations in markets centering on North America.

## Wind turbine market forecasts



## Supply record in USA

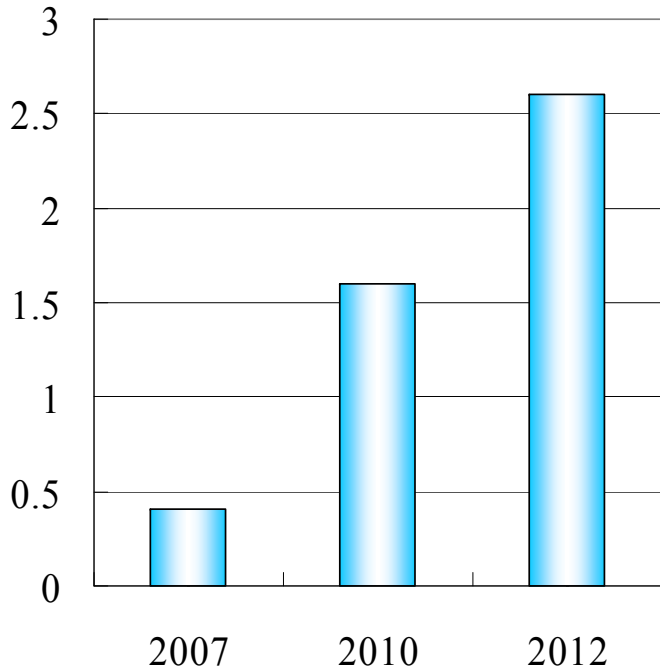


# Wind Turbine Business

The 2.4 MW model has been in great demand. MHI has been expanding production capacity.

MHI's production capacity

(GW/year)



Outline of 2.4MW model	
Rated output	2.4MW
Rotor diameter	92m/95m
Hub height	70m/80m
Pitch control	Individual pitch control
Yaw control	Active control
Sales performance	Orders received for more than 1,000 units

# Development of Offshore Wind Turbines

- Installation of offshore wind turbines is expected to grow to take advantage of favorable wind conditions. Fundamental technologies are being developed in Japan and other countries.
- MHI is the world's only manufacturer involved in both the wind turbine and shipbuilding (marine structure) businesses. MHI will leverage its overall technological capabilities to deliver world-class offshore wind turbines.

Offshore wind turbines in Europe  
(mounted on towers stood from the ocean floor: other companies)



Example of offshore wind turbines mounted on a  
floating platform (Tokyo University)

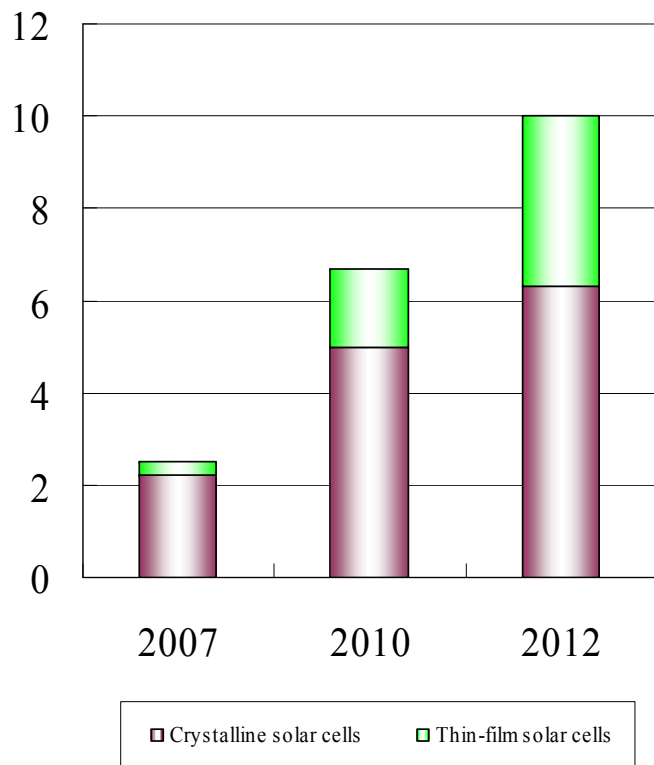


# Photovoltaic Business

Thin-film solar cells have gathered a lot of attention recently as a competitively-priced technology.

PV market forecasts

(GW/year)



- The market is expanding at an annual rate of 30-40%. Crystalline PV have been dominant, but thin-film PV have gathered a lot of attention with their competitive prices and significant potential for further efficiency improvement in the future.



Focusing on thin-film PV ahead of competitors, MHI has begun to introduce new microcrystalline tandem PV to the market.

Outline of microcrystalline tandem solar cells

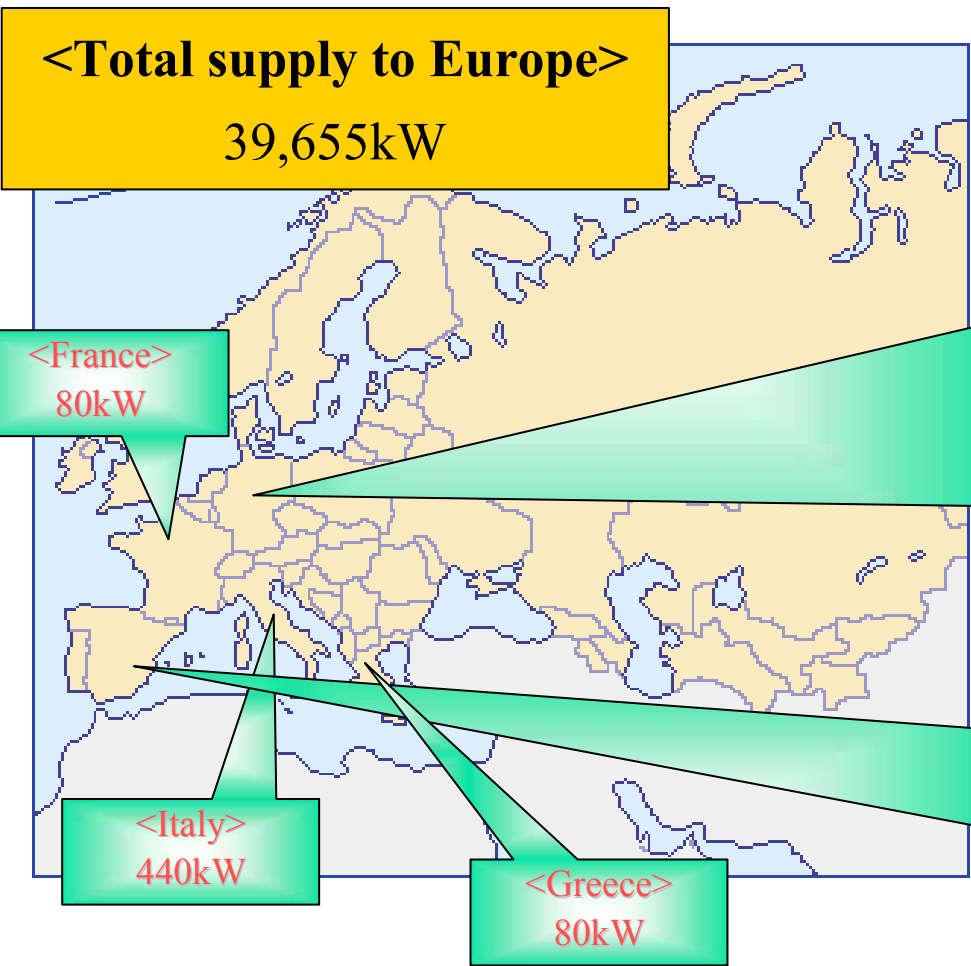
- Large size (1.4m x 1.1m)
- High conversion efficiency (up 30% from prior MHI cells)
- Silicon use reduced to approx. 1/100 compared with crystalline cells



# Photovoltaic Business


Demand is expanding in the European and other markets.

PV supply record in Europe (through 2007)



**<Germany> 29,629kW**  
Major large-scale PV plants

- Waltenhofen  
400kW  
(2004)
- Buttenwiesen  
1,000kW  
(2004)



**<Spain> 9,426kW**  
Major large-scale PV plants

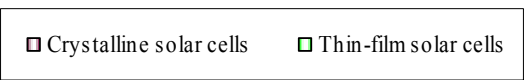
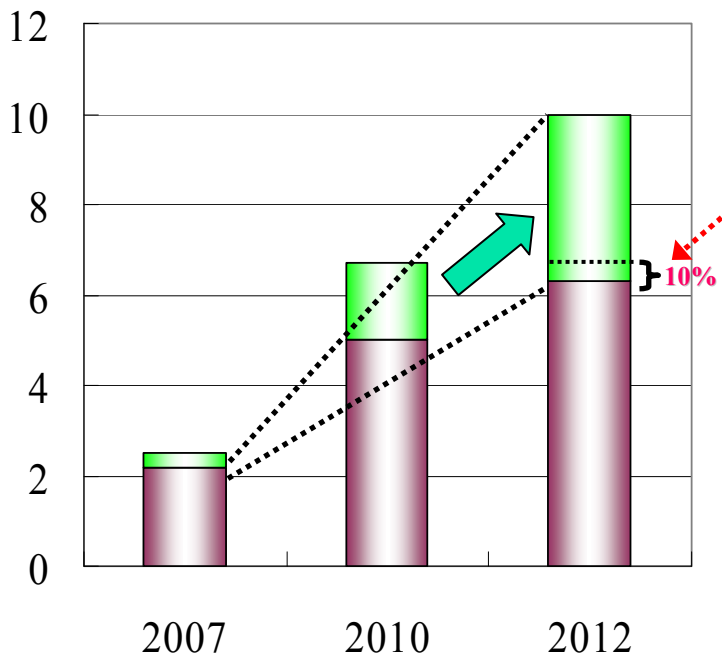
- Toledo  
1,400kW  
(2007)



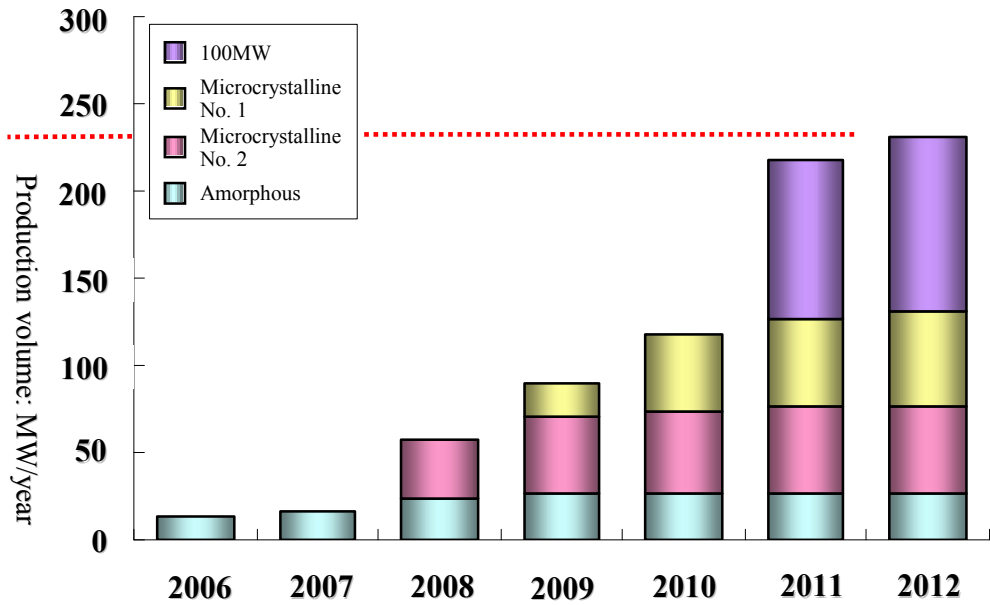
# Photovoltaic Business

New PV has been in great demand, and production capacity expansion is being considered. Execute the investment needed to raise the thin-film PV share to approximately 10%.

(GW/year)

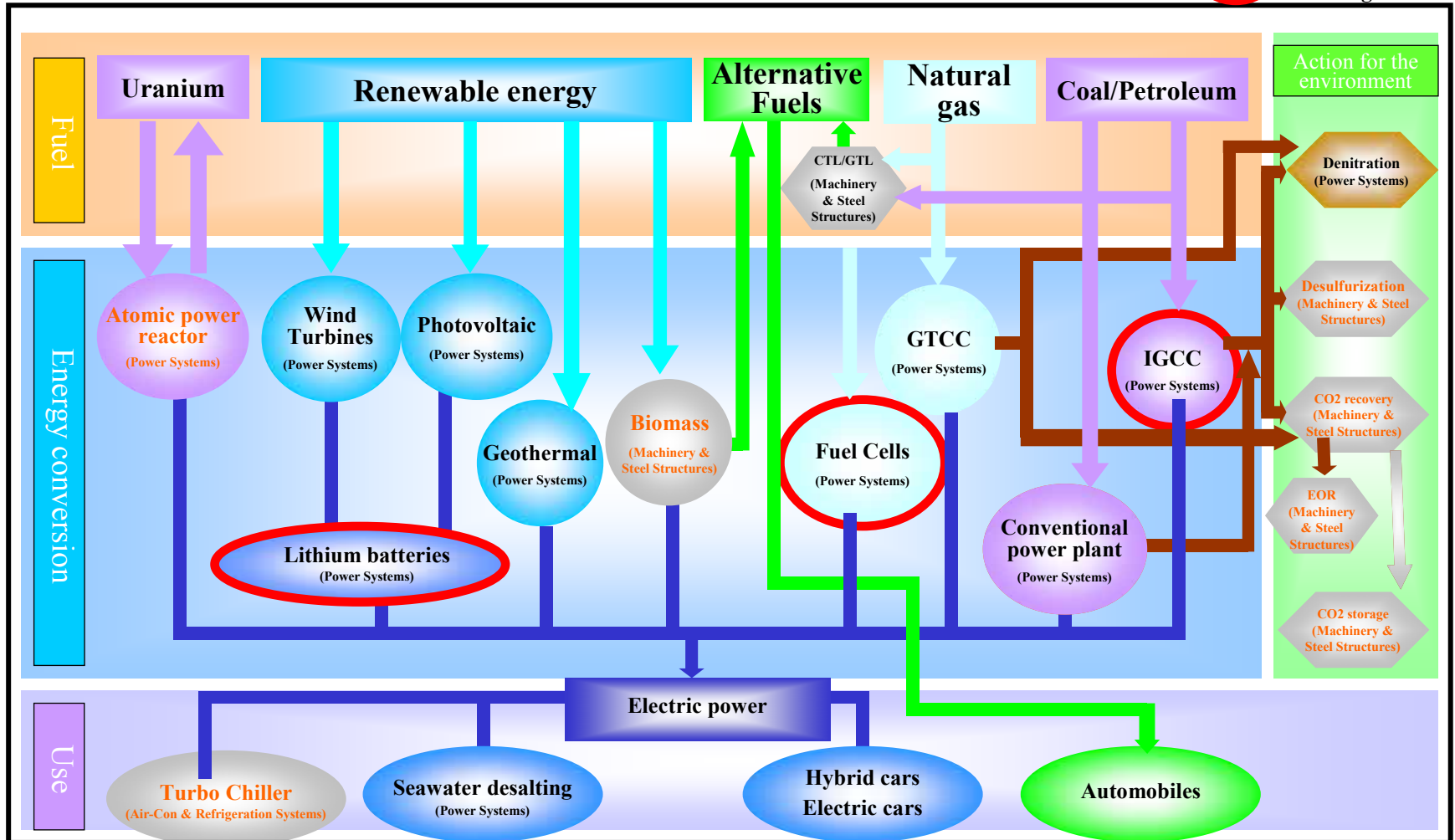


MHI's production capacity (including plan)

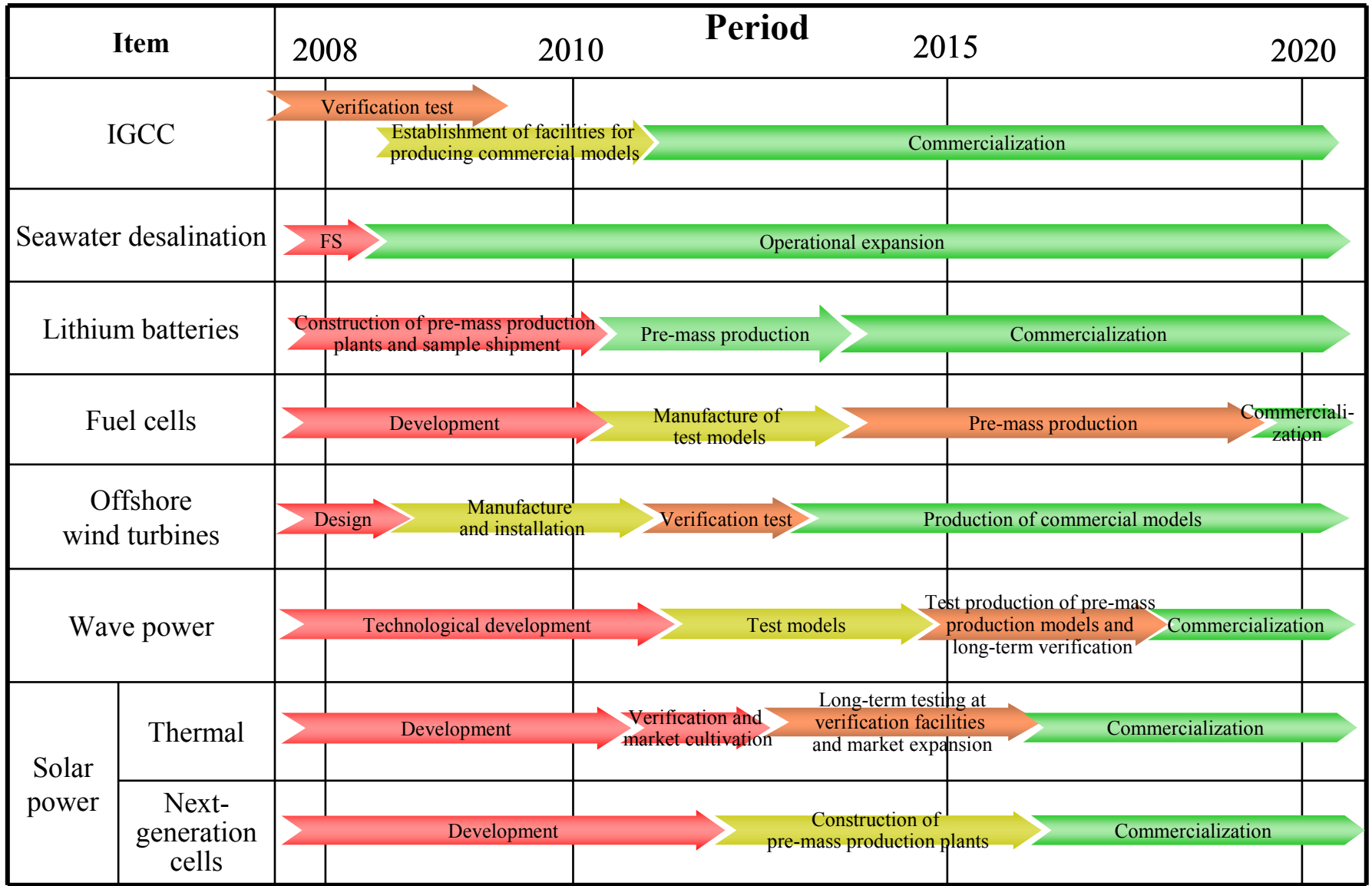


# Energy Value Chain

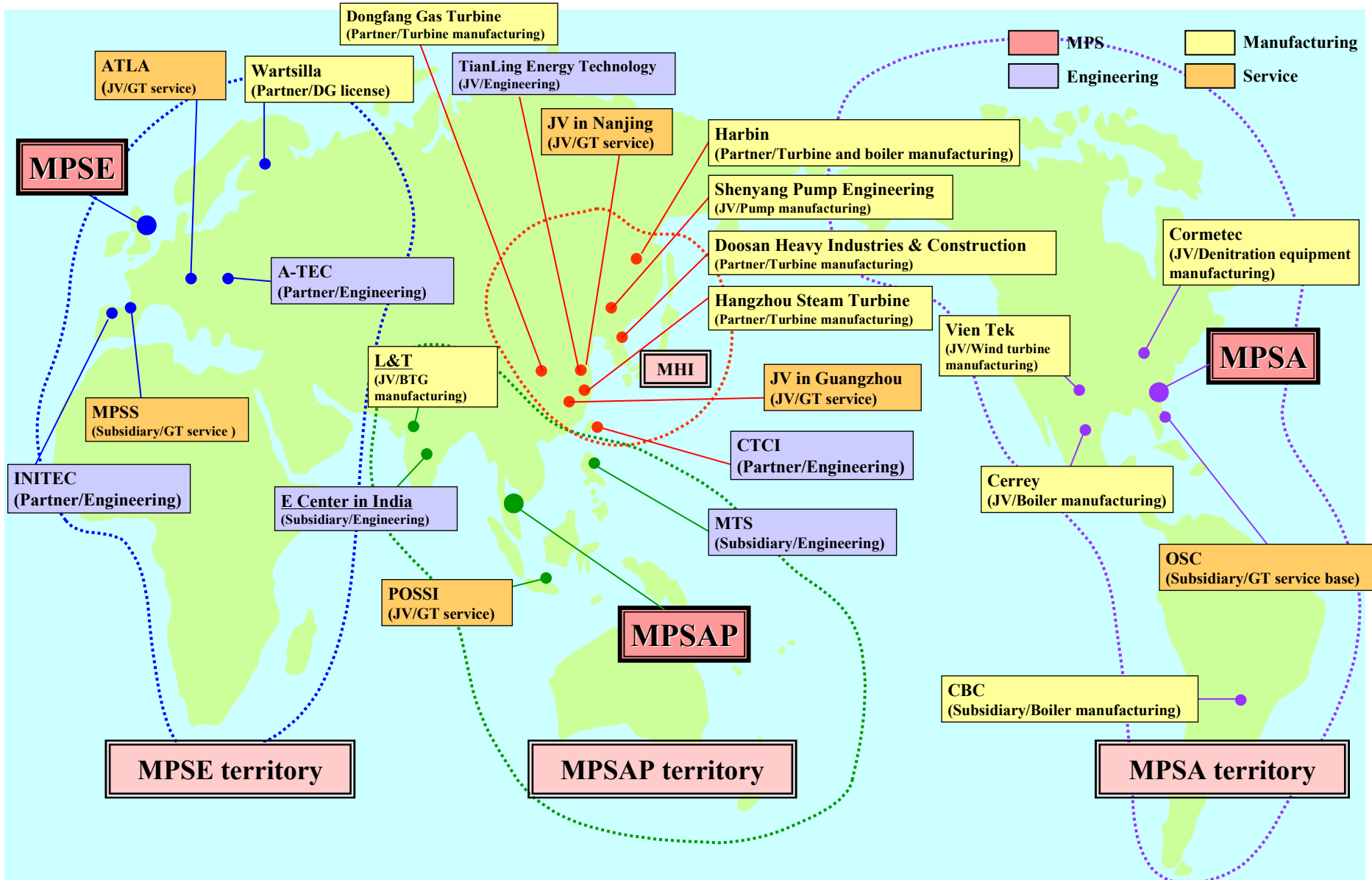
- The Power Systems Headquarters are performing important roles in energy conversion technologies. In addition to wind turbines and photovoltaic power generation, the Headquarters are focusing on new technologies in such fields as IGCC and lithium batteries. ○ Next-generation technologies



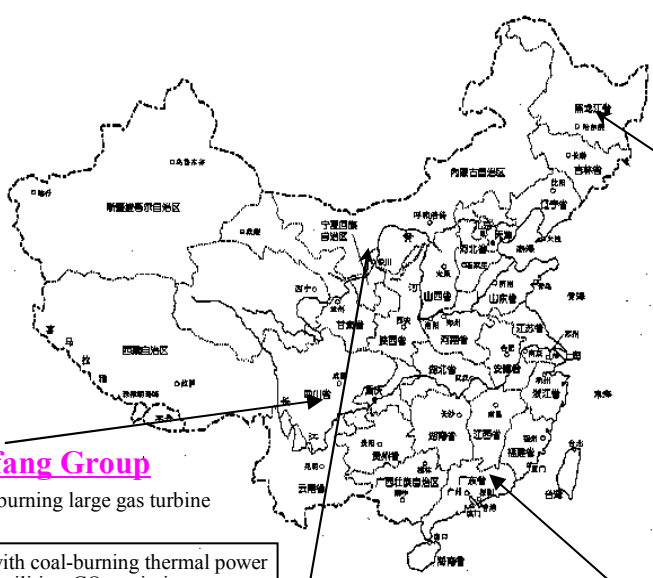
# Roadmap for Next-Generation Technologies



# MPS: Enhancing Global business Structure with Three Bases (MPSs)



# Providing Environmentally-friendly Power Generation Facilities and Technologies to China and India



**Harbin Group**  
 Supercritical and ultra-supercritical thermal power generation technologies

Compared with conventional coal-burning thermal power generation facilities, CO<sub>2</sub> emissions are reduced by approximately 5%



**Dongfang Group**  
 Natural gas-burning large gas turbine technologies

Compared with coal-burning thermal power generation facilities, CO<sub>2</sub> emissions are reduced by approximately 50%.



**Mitsubishi Heavy Industries Dongfang Gas Turbine (JV)**  
 Hot parts technology for natural gas-burning large gas turbines

Compared with coal-burning thermal power generation facilities, CO<sub>2</sub> emissions are reduced by approximately 50%.



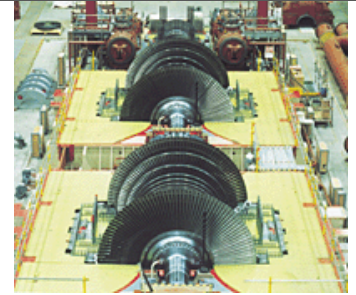
**Ningxia Electric Power Group**  
 1000-kw generating wind turbine technologies

Power generating technologies that emit no CO<sub>2</sub>



**L&T-MHI Turbine Generators Private Ltd.(JV)**  
 Supercritical and ultra-supercritical steam turbine technologies

Compared with conventional coal-burning thermal power generation facilities, CO<sub>2</sub> emissions are reduced by approximately 5%.



**L&T-MHI Boilers Private Ltd.(JV)**  
 Supercritical and ultra-supercritical boiler technologies

Compared with conventional coal-burning thermal power generation facilities, CO<sub>2</sub> emissions are reduced by approximately 5%.

