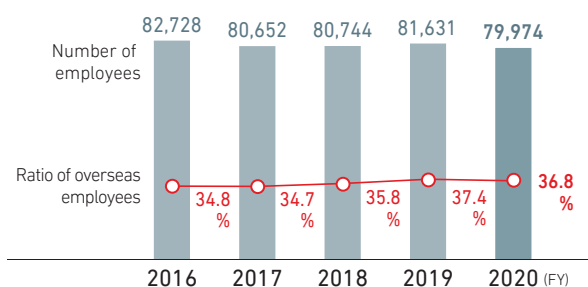


Financial and Non-Financial Highlights

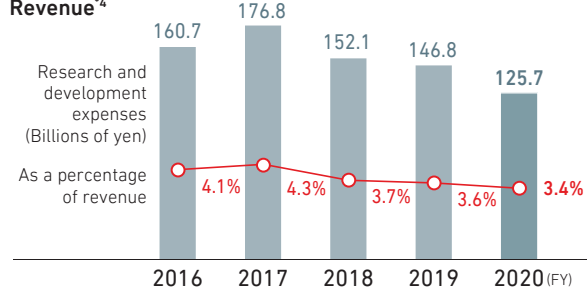
INPUT			OUTPUT
As of March 31, 2020			(Year-on-year change)
Total assets	¥4,985.6 billion		
Total equity	¥1,290.0 billion		
Interest-bearing debt	¥598.2 billion		
Number of employees	81,631 people		
Number of patents held	24,683		
	Research and development expenses	¥125.7 billion	14.4% DOWN
	Capital investment	¥125.5 billion	22.3% DOWN
	Energy input*1	12,449 TJ	15.1% DOWN
	Number of overseas employees	29,425 people	3.5% DOWN
	Orders received	¥3,336.3 billion	20.0% DOWN
	Revenue	¥3,699.9 billion	8.4% DOWN
	Profit from business activities	¥54.0 billion	¥83.5 billion UP

MHI Group has adopted the International Financial Reporting Standards (IFRS) from fiscal 2018. Actual financial numbers for FY2017 are also shown here in accordance with IFRS.

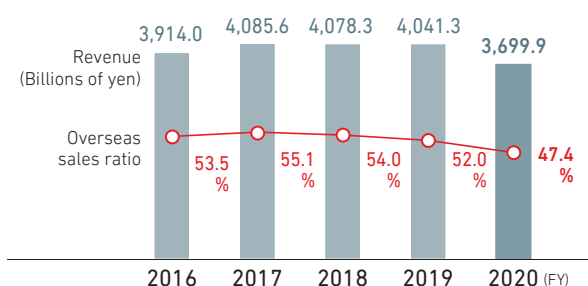
Number of Employees/Ratio of Overseas Employees



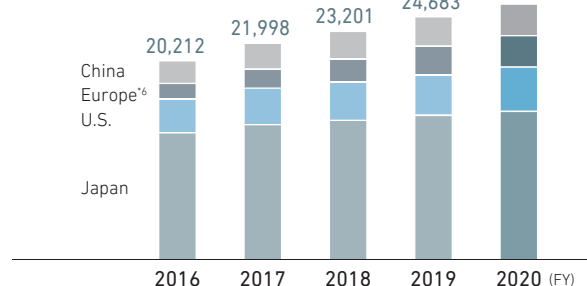
Research and Development Expenses/As a Percentage of Revenue⁴



Revenue/Overseas Sales Ratio⁴



Number of Patents Held⁵



*1 Data are for MHI on a non-consolidated basis and 156 Group companies.

*2 Base lines were determined (base year/comparison target) in accordance with the characteristics of each product. Using these base lines, the amount of CO₂ reduced through product use was calculated in accordance with such factors as the number of products in operation and the number of units sold in the relevant fiscal year.

*3 Data are for MHI and Mitsubishi Hitachi Power Systems, Ltd.'s (company name was changed to Mitsubishi Power Ltd. in September 2020) Nagasaki, Takasago, and Yokohama plants.

*4 In regard to revenue, the figures up until fiscal 2016 are net sales (JGAAP).

*5 Data are for MHI and major consolidated subsidiaries.

*6 Data are for European regional patents.

*7 Data are for MHI on a non-consolidated basis. However, 23 Group companies are included from FY2017 onward.

OUTCOME

EBITDA

¥ **193.3** billion  68.0% UP

EBITDA margin

5.2 %  2.4pt UP

Greenhouse gas (CO₂) emissions¹

547 kilotons  23.1% DOWN

Profit attributable to owners of the parent

¥ **40.6** billion  53.4% DOWN

Free cash flows

¥ **-277.1** billion  ¥490.0 billion DOWN

ROE

3.1 %  3.5pt DOWN

Dividend payments (for FY2020)

¥ **25.3** billion  49.8% DOWN

Reduction in CO₂ from using MHI's products²

49,130 kilotons  20.0% DOWN

As of March 31, 2021

Total assets (Compared with fiscal 2019)

¥ **4,810.7** billion  3.5% DOWN

Total equity

¥ **1,439.3** billion  11.6% UP

Interest-bearing debt

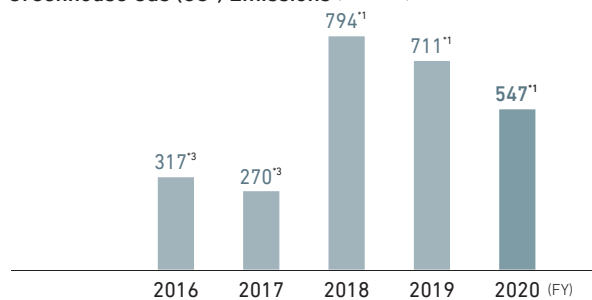
¥ **905.6** billion  51.4% UP

Number of employees

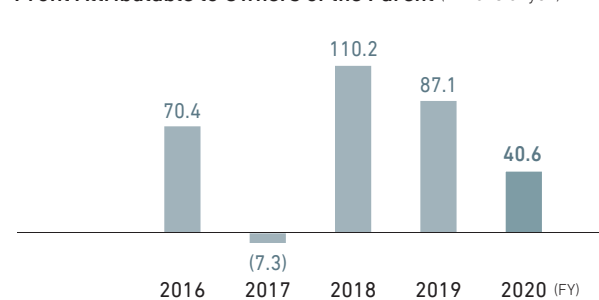
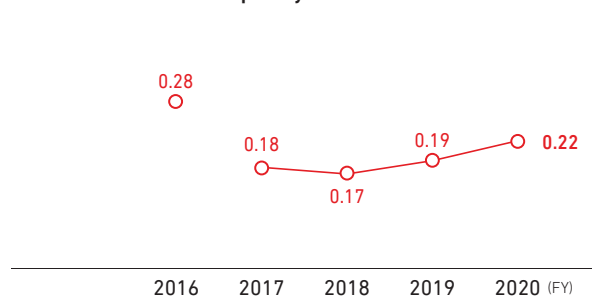
79,974 people  2.0% DOWN

Number of patents held

25,968  5.2% UP

Greenhouse Gas (CO₂) Emissions (Kilotons)

Profit Attributable to Owners of the Parent (Billions of yen)

Industrial Accident Frequency Rate⁷

Cash Dividends per Share/Dividend Payout Ratio

