

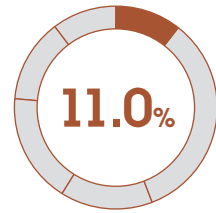


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### Shipbuilding & Ocean Development

**MAIN BUSINESSES**

Manufacturing, installation, sale and service of LNG carriers, LPG carriers, cruise ships, car ferries, car carriers, crude oil carriers, container ships and various other ships, defense and patrol vessels and marine structures, etc.



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### Power Systems

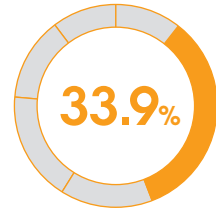
**MAIN BUSINESSES**

**Power Systems**

Manufacturing, installation, sale and service of boilers, steam turbines, gas turbines, diesel engines, water turbine plants, wind turbine plants, geothermal power plants, SCR (DeNOx) systems, marine machinery, pumps, desalination plants, lithium-ion secondary batteries, etc.

**Nuclear Energy Systems**

Manufacturing, installation, sale and service of pressurized water reactor (PWR) nuclear power plants and equipment, advanced reactor plants, nuclear fuel cycle plants, etc.

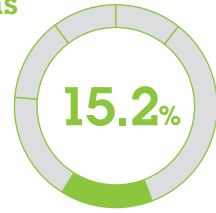


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### Machinery & Steel Infrastructure Systems

**MAIN BUSINESSES**

Manufacturing, installation, sale and service of transportation systems, toll and fare collection machinery and other ITS equipment, petrochemical plants, flue gas desulfurization systems, flue gas CO<sub>2</sub> recovery plants and various other chemical plants, oil and gas production systems, waste treatment equipment, compressors and turbines, iron and steel machinery, medical systems, transportation equipment, cranes and material handling systems, rubber and tire machinery, bridges, hydraulic gates, stacks, vertical parking garages, social infrastructure, injection molding machines, food and packing machinery, printing machinery, packaging machinery, etc.

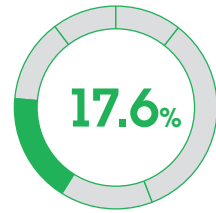


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### Aerospace Systems

**MAIN BUSINESSES**

Manufacturing, installation, sale and service of jet fighters, helicopters, commercial transport aircraft and various other aircraft, structural parts and components of aircraft, aeroengines, missiles, torpedoes and space systems, etc.

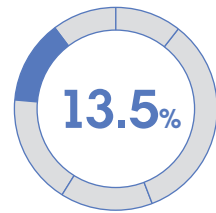


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### General Machinery & Special Vehicles

**MAIN BUSINESSES**

Manufacturing, installation, sale and service of turbochargers, medium- and small-sized engines, engine generating equipment, forklift trucks, construction machinery, special vehicles, agricultural machinery, tractors, etc.



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### Others

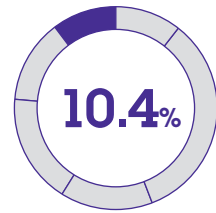
**MAIN BUSINESSES**

**Air-Conditioning & Refrigeration Systems**

Manufacturing, installation, sale and service of commercial- and residential-use air conditioners, automotive thermal systems, transport refrigeration units and centrifugal chillers, etc.

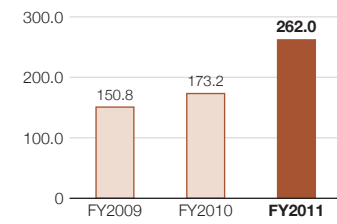
**Machine Tool, Others**

Manufacturing, installation, sales and service for power transmissions and machine tools, etc.



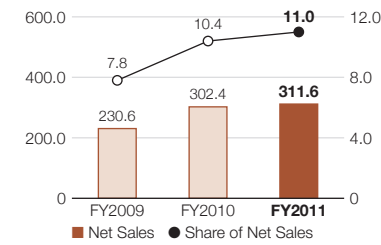
### Orders Received

(in billions of yen)



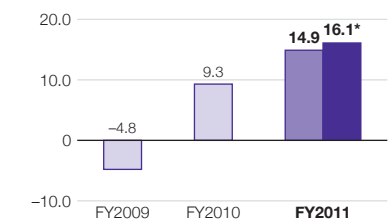
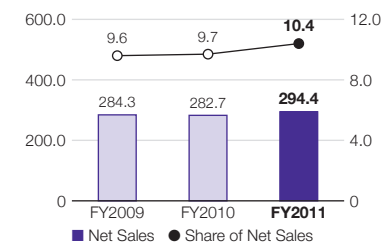
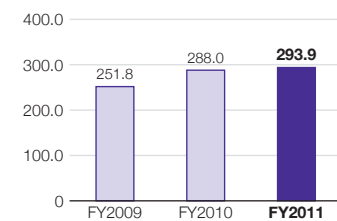
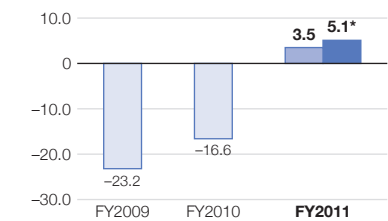
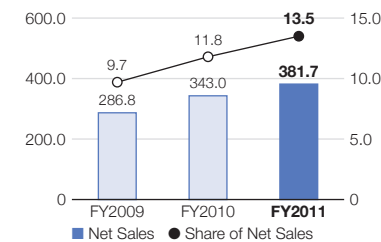
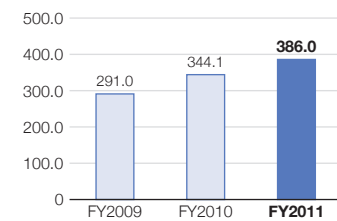
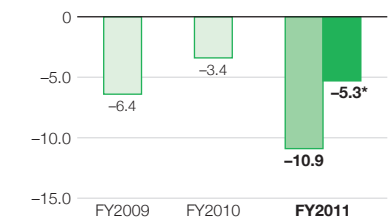
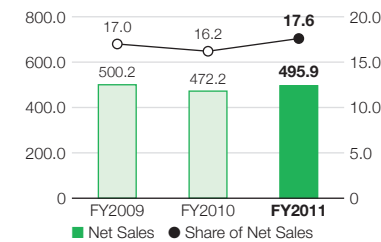
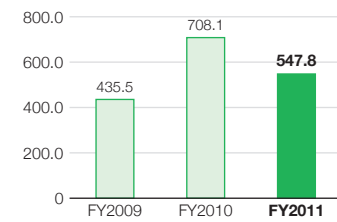
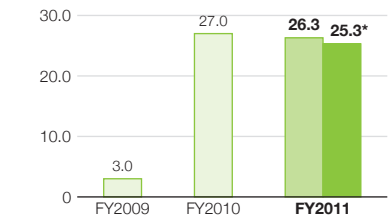
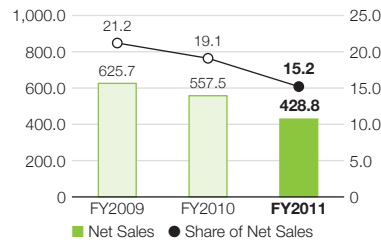
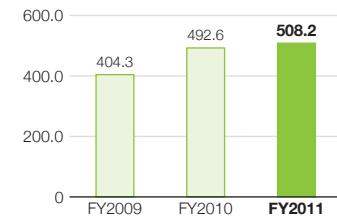
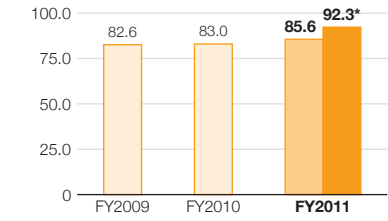
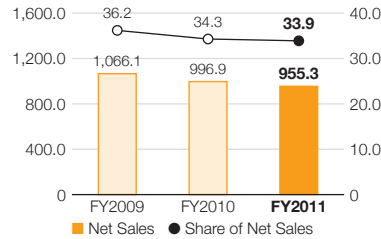
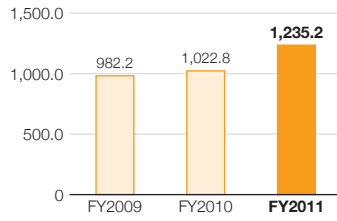
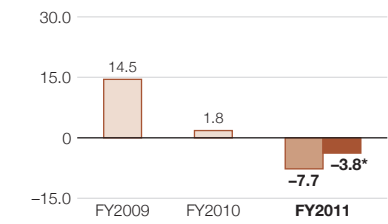
### Net Sales/Share of Net Sales

(in billions of yen)



### Operating Income (Loss)

(in billions of yen)



#### \*Supplementary Note

The method for calculating operating income will change from FY2012. For comparison, operating income or loss figures for FY2011 based on the revised calculation method are included for reference. Revised figures have also been included in graphs of operating income or loss for FY2011 from p. 28 in the Review of Operations section. Refer to the chart notes on p. 21 for details regarding the change in calculation method.